

FOR LIBRARY USE ONLY  
On National Night Out,  
El Cerrito neighbors came out  
to meet their mayor and  
McGruff the Crime Dog: See A12



Albany cyclist completes  
3,254-mile ride to raise  
awareness of lung disease:  
See A3



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# The Journal

August 13, 1998

of Albany

El Cerrito and Kensington

A1



Jeff Lindquist

house going up on Behrens Street in El Cerrito has neighbors at loggerheads.

## Neighbors wonder: Is it Noah's Ark or a locomotive?

By J.R. DEATON  
Staff Writer

EL CERRITO — Some peo-  
say it's a ship. Others see a  
locomotive, Snoopy's profile or  
his Ark. But to Paul Sterne,  
it's — or soon will be.

On Behrens Street, just off  
Street in southern El Cer-  
rto, Sterne is building his  
home. It's a two-story  
300-square-foot structure  
with skylights, high arched ceil-  
ings and windows to provide  
what he says are his three  
requirements: light, air and

And from the outside, it  
is funny.

"It's been the neighborhood  
conversation piece for months  
now," said one neighbor who  
didn't want her name used. She  
said from the front the house  
looks like a ship coming at

Another neighbor, Willie  
Fernandez, said he's "OK" with  
the house. "I'm just waiting to  
see how it turns out when it's  
finished," he said.

Fernandez added that the  
structure literally "stops traffic"  
because people driving by slow  
down and stop to take a gander.  
The guy was rear-ended last  
year when he stopped to look,"  
Fernandez noted.

In an informal survey of  
neighbors, most seem to think  
the house is too big and too dif-  
ferent for the lot and the neigh-  
borhood, but they usually smile  
and chuckle when talking about  
it. Most, if not happy, seemed  
amused about the neighbor-  
hood addition.

Sterne, who has lived on  
Behrens since 1981, decided to  
rebuild the original 870-  
square-foot house on the lot. In  
February 1995, he started  
working with an architect, and  
construction began in Septem-  
ber 1996. The city Planning  
Commission required some  
changes in the original plan,  
but the as yet unfinished house  
has plenty of the light, air and  
space that Sterne wanted.

The outside of the house is  
currently unpainted stucco and  
finished trim.

A recent tour of the interior  
revealed a home with views of  
Albany Hill, San Francisco Bay  
and Mount Tamalpais in the  
distance.

A stairwell with a light oak

balustrade and skylights above  
gives the central room an open  
and expansive feel. The four  
bedrooms and three bathrooms  
are painted in pastels of light  
yellow, green and pink. The  
master bath has a huge  
whirlpool tub, skylights and  
westward-facing picture win-  
dows.

Sterne has a neuromuscular  
problem that causes him to tire  
easily and makes it painful for  
him to stand for long periods.  
He designed the kitchen at the  
center of the house with coun-

ters so he can sit down to pre-  
pare and cook food while talk-  
ing to guests or watching television.

Sterne said the builders have  
fallen behind schedule which  
has led to "legal problems" that  
are currently in arbitration. But  
he hopes his remodeled and  
expanded home will be com-  
pleted early next year.

"It probably won't be ready  
for Thanksgiving, but maybe  
it'll be ready in time for the  
Super Bowl," Sterne said. In the  
meantime, he's renting an  
apartment in Albany.

Of the distinctive outside  
look of his work-in-progress  
house, Sterne says, "people see  
in it what they want to see."

He said he wasn't trying to  
design a "ship" or "locomotive"  
look to the house. He said he  
wanted to make something with  
a "unity of design" that had a  
lot of "creature comforts" and  
that "wasn't boxy."

But, nevertheless, his remod-  
eled home gets a lot of com-  
ments. As one person said to  
him recently: "The ark is about  
ready, Noah."

## Albany city employees: what will JPA mean to them?

By JAMES CARTER  
Staff Writer

The Journal, on July 30,  
explored the possible impact on  
city employees of a proposal to  
transfer many Albany city  
employees to a Joint Powers  
Authority. This article, the sec-  
ond in a two-part series,  
assesses the impact on the  
employees involved.

The proposed new agency,  
which is subject to final  
approval by the City Council,  
would initially involve 13 staff  
members — 12 members of  
management and one "confiden-  
tial employee" — none of whom

would participate in the Social  
Security System (FICA).

Such a change would save  
the city approximately \$50,000  
in the first year alone as it  
would no longer contribute the  
6.2 percent that employers pay  
into the system. The employees  
would receive in their pay-  
checks the 6.2 percent of the  
wages they formerly contributed  
toward FICA.

If the proposed agency is  
approved by the council,  
employees will continue to par-  
ticipate in CalPERS (the state's  
Public Employee Retirement  
System), the largest public pen-

sion plan in the nation. Cur-  
rently most city employees in  
Albany contribute to both plans.

During a recent interview,  
Marc Fox, personnel officer for  
the city, was asked if all the  
employees affected by the pro-  
posal are aware that if the JPA  
is approved they will not be  
given a choice regarding their  
participation in FICA.

"I believe that all of them do  
know that they don't have an  
individual option," he said. "I  
think all of them recognize that  
they will not be participating in  
FICA and don't have an option  
to say, 'Oh, wait a minute; I

would really like to continue to  
do that.'"

"We've had conversations  
with management employees  
and there's general consensus  
that this is a good and sound  
proposal and a nice and reason-  
able way to move forward," Fox  
added.

When asked what he meant  
by "consensus," Fox said that,  
after meeting with employees,  
he had "the sense and the im-  
pression" there is "general  
agreement from the manage-  
ment employees that this is  
something that is worth explor-

See JPA on A2

## Play structures needs help

Play structures eventually  
destined for Cerrito Vista Park  
sit on Avis Drive in front of  
Prospect Sierra School. The  
structures were inaccessible  
to heavy moving equipment  
until they were lifted down  
from the school playground  
with the help of a crane lent  
by private contractor Joe Mat-  
tioda. But more funds are  
needed before the structures  
can be moved to the park. A  
\$12,500 donation by the El  
Cerrito Rotary Club has taken  
the project closer to its goal,  
and a program to sell  
inscribed bricks is underway  
to raise the remainder. Call  
215-4370 if you want to help.

Photograph by Jeff Lindquist



national average. Just over 50  
percent of ninth-grade students  
scored above average in lan-  
guage and math, while 10th-  
and 11th-grade scores ranged  
from three to 12 percentage  
points below national average.

Again, Albany High students  
scored 13 to 25 percentage  
points higher than El Cerrito  
High students in language and  
math skills.

El Cerrito High scores uni-  
formly dropped from ninth to  
11th grade, a trend mirrored by  
Albany High students as well.  
Ehara declined to comment on  
the pattern, saying that any  
analysis, at this point, would be  
"speculation."

Rather than view the STAR  
test results as a blanket indict-  
ment of student, teacher and  
district performance, Ehara  
urged a comprehensive look at  
the testing variables.

"Some of (the low perfor-  
mance) has to do with our  
diversity, which is something  
we value," said Ehara.

West Contra Costa Unified  
School District has a 23 percent  
limited English proficient  
(LEP) population, with 56 per-  
cent low-income, 80 percent  
minorities and 11 percent in  
special education programs,  
making them much more  
diverse than most districts, said  
Ehara. El Cerrito High's popu-  
lation generally mirrors these  
demographics.

In contrast, 2 percent of the  
student population used to  
establish the national norm  
were LEP students, 29 percent  
were low income, 37 percent  
were minority students and 4  
percent were special education  
students.

Low LEP student scores par-  
tially explain El Cerrito High's  
generally low test scores, said  
Ehara. In fact, schools  
statewide scored below the  
national average, perhaps  
because California was the only  
state to administer all tests in  
English, so the state's 20 per-  
cent level of LEP students  
drove scores down.

"For districts that serve a  
large population of students not  
fluent in English, our scores  
will reflect that. That makes  
sense," said Ehara.

Ehara points to the science  
and math scores of El Cerrito  
High's LEP students as a posi-  
tive outcome of the test. Fifty-  
nine percent of LEP ninth-  
graders and 28 percent of LEP  
tenth-graders scored just above  
the national average in math,  
while in science and social sci-  
ence, 18 percent and 35 percent  
of ninth-graders, respectively,  
scored above the norm. Twenty-  
eight percent of tenth-grade  
LEP students outscored the  
national average in science, and  
11 percent scored above aver-  
age in social science.

Eleventh-grade scores were  
not available in any testing  
subject in order to protect the  
identities of the few LEP students  
in that grade who took the test.

See TESTS on A12

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## JPA

Continued from A1

ing further."

He said he had met "in one way or another with all of the employees who will be affected by the change."

Yet at least one employee who would be transferred into the proposed JPA told The Journal the subject had "never been discussed" with them.

Asked about the apparent contradiction, Fox later said he had signatures from all those

involved, showing that they had either "been to a meeting" or had a "conversation" with Fox "verifying that the topic had been broached."

Asked again if every employee knew they would not have the option of participating in FICA, he replied, "Now you're trying to pin me down..."

During the interview, Albany's personnel officer criticized the July 30 Journal piece about the JPA, saying he thought the piece "editorialized" certain issues.

"For example," he said,

"we're not 'yanking' employees out of FICA... the city is transferring (them)."

Fox also objected to any "implication that there are some potential problems with PERS." He said, "PERS has an actuarial staff and they make actuarial assumptions each and every year so they can properly fund the retirement system.... PERS invests the money in a broad array of stocks and bonds, real estate, money markets, and a variety of businesses."

Yet a local investment advisor who asked not to be named told The Journal, "The PERS

system has done very well and is very strong. But no plan is invulnerable. Look what happened to Orange County and the city of New York."

Asked his thoughts about FICA and its future, the local advisor said, "My feeling is it's going to be around for a long time."

He suggested that, though the entire issue of retirement investment is very complicated, in this case he thought employees should have the choice of participating in Social Security or not.

"If employees have the disci-

pline to take that money (the 6.2 percent currently paid into FICA) and invest it, they would probably do better," the advisor said. "If they don't invest with the same consistency, they won't."

"There are a lot of variables to consider in making investment decisions," the financial advisor added, but everyone "should put their 40 quarters" (10 years) into FICA so they will receive at least minimum benefits.

If the JPA proposal is approved, Fox said initially it "will not impact any other non-

safety employees who are in the Police Department, including enforcement officers."

He asserted that the chief and fire prevention have "never participated in Social Security" and would not initially have employees represented by the Union Local 790.

Yet Fox was quick to add that "the city is certainly to hear from the union" "being transferred" in the proposed JPA.

## El Cerrito Police Report

• Late Saturday night July 31, five mailboxes on Bates Avenue and one on Terrace Avenue were vandalized. One resident reported seeing a male teenager wielding a golf club.

• On Aug. 1, an unknown suspect reportedly smashed the front window of a victim's automobile in El Cerrito Plaza. There was no known motive for the crime and no witnesses.

• Police responded to a call made by a woman on the 3300 block of Yosemite who said she was struck in the face by another female during an argument Aug. 1. The accused was arrested for spousal abuse.

• Sometime during the night of Aug. 1, a large ceramic statue valued at \$500 was reported stolen from the front yard of a

resident in the 500 block of Richmond Street.

• An unknown suspect entered an apartment through an open window in the 1600 block of Lexington Avenue Aug. 4 and stole cash.

• Two 19-year-old males found in the yard of a residence in the 7000 block of Park Vista were arrested the morning of Aug. 6 for prowling.

• On the morning of Aug. 7, a 35-year-old Richmond man was arrested for burglarizing an automobile on San Pablo Avenue.

• A 33-year-old Richmond man was arrested the morning of Aug. 10 after attempting to evade officers in his automobile. The suspect possessed phony stereo and computer boxes.

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# Scarborough completes cross-country bike ride to fight lung disease

By JAMES CARTER  
Staff Writer

Rick Dubose Scarborough, the

venture has ended.

When he triumphantly

crossed the Mall in the nation's

capital on Aug. 1, Scarborough's

3,254-mile cross-country

ride had come to an end.

Scarborough, whose ride was

described by sponsors as "the

greatest single fund-raiser in the

history of the American Lung

Association," was one of 700

participants in the GTE

ride.

It all started when the

Seattle resident left Seattle six

weeks ago. Since then, he has

traveled the Cascades, the Rock

ies and the Great Plains. He

endured bitter-cold rain, end-

less thunderstorms and scorch-

ing heat. He watched a tornado

brew, and he rolled across the

Little Bighorn and the Missouri

and Mississippi rivers.

Scarborough baked in the

summer heat as he raced

through the endless corn and

soybean fields of the Midwest,

and he slept in a tent flooded by

rain driven by relentless winds,

all in an effort to fight lung

disease.

After experiencing the "cul-

ture shock" of returning to a

large metropolitan area like the

nation's capital, and celebrating

his achievement with hundreds

of new friends, Scarborough

called The Journal on a special

phone provided by trip

sponsors. And though he

enjoyed "every minute of the

trip," he was ready to go home.

Scarborough said riding into

Washington, D.C., "was a very

harsh reintroduction to the real

world."

Though during their trip the

cyclists have at times been

forced to ride on interstate

highways where they shared the

road with semi-trailers and

speeding automobiles, entering

the congested streets of the

capital was a bit of a shock

since there was little room for

bikers on the streets and

boulevards.

Many motorists honked their

horns and "were not happy" at

the appearance of 700 cyclists.

Scarborough compared the

initial reaction they received to

that experienced by San Fran-

cisco's "Critical Mass" bicycle

demonstrators.

Just a few days before the

Big Ride roared into the chaos

of Washington, they cycled

peacefully on a bike trail in the

Appalachian Mountains. There

they were covered by a canopy

of trees that provided shade

from the hot sun. On one side of

the trail was the Youghiogheny

River, whirling and pearling

and crashing in rapids, and on

the other was a dense, cool

forest, so thick "it seemed

impenetrable."

**Scarborough described the Appalachians as 'hills of cookie dough all clumped together.'**

Yet traveling through the

Appalachians was not all fun.

Scarborough described the

range as "hills of cookie dough

all clumped together." Though

the scenery was "really lovely,"

the "clump" of hills meant that

every time a biker climbed one

hill and glided down to its foot,

they had to begin the ascent of

another.

There are few passes through

the Appalachians. For a cyclist

that means the range is one

tough cookie. Scarborough said

one day he pedaled his bike up

and down 12 different hills,

though the last one provided

"some wonderful relief" as the

bikers cruised down a steep

descent for more than 10 miles.

Despite the difficulty "re-

entering civilization," as the

weary travelers approached the

Mall stretching between the

Capitol and the Washington

Monument, the atmosphere

began to change. Folks seated

in sidewalk cafes and others

stood and applauded the

cyclists as they passed, an

experience Scarborough described

as "overwhelming."

As the 700-plus participants

rolled by the Lincoln Memorial

and made their way toward the

Washington Monument and

past the vast reflecting pools

there, the atmosphere became

charged with emotion.

The men and women who

volunteered six weeks of their

lives toward finding a cure for

lung disease realized their

journey — at least on bike —

had come to an end.

"It's interesting that every-

one left feeling like they had

really done something good,"

Scarborough said. "As the ride

went along, the focus really

shifted for a lot of us from this

'great adventure' to feeling the

impact we've had on people who

are starting to think about lung

disease and asthma.

"We helped draw attention to

a problem that oftentimes gets

ignored. There are an awful lot

of people who have asthma, and

the AMA is committing a sub-

stantial amount of their

research toward finding out

what we can do about that."

After sharing his thoughts

with The Journal, Scarborough

went directly to bed in prepara-

tion for the plane ride home. He

arrived in the Bay Area the

next day — a Sunday — and

went back to work Monday.

Asked what he was most

looking forward to on his

return, Scarborough hesitated

for a moment, then replied, "A

good cup of coffee."

Before returning to work

that Monday morning, Scarbor-

ough undoubtedly went to his

favorite coffee shop on Solano

Avenue and bought a mocha —

his favorite coffee drink. And

after having pedaled 3,254

miles in 45 days, one would

guess it was a double.

Those who wish to make a

contribution to the ALA and

support Dubose Scarborough's

efforts can call (800) 483-4252.

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## Learn-ASAP needs community help

By GLEN PRICE

I know that I have promised many of you an article about the district's performance on last spring's STAR tests. Hopefully, I should be able to finish it by next week. In the meantime, if you would like to do some of your own analysis, the results are available on the California Department of Education's web site at <http://www.cde.ca.gov/>.

Long time readers of West County School Watch will recall the short article we ran last year about one of West County's most resourceful after school programs Learn-ASAP (After School Academic Program).

Learn-ASAP operates at the Grace Lutheran Church site at 24th and Barrett in Richmond and primarily serves refugee children and youth.

Grace Lutheran Church has recently provided Learn-ASAP with some office space at a greatly reduced rate. The program is currently operating on a very restricted budget and is seeking donations of any of the following items listed for their new office space: office desk, office chair, file cabinets, answering machine, fax machine, cordless telephone, PC computer, business willing to donate carpeting (a large remnant is fine), paint supplier willing to donate enough paint to paint our small office (or discount it significantly), experienced painter willing to direct volunteer painters in painting the of-



## West County School Watch

ice on Saturday, Aug. 22.

If you know of individuals or organizations that would be willing to donate any of the above items in good condition, please contact Robyn Hartwig, Learn-ASAP Director at (510) 428-2509 or via e-mail at [RobynHHH@aol.com](mailto:RobynHHH@aol.com). You may also contact Learn-ASAP Board President Viki Maki at [VMaki@aol.com](mailto:VMaki@aol.com) or 234-4046.

Want to receive "West County School Watch" and additional WCCUSD related information and alerts delivered to your e-mail address? Send the message "Subscribe WCSW" to [pakglan@aol.com](mailto:pakglan@aol.com). Many thanks to web designer extraordinaire Christine Rominger for helping me get the West County School Watch web site more or less up to date with recent columns of the last few months. Check it out at <http://www.igc.org/westcounty/>.

## Dragnet leads to 2 arrests

By JAMES CARTER  
Staff Writer

ALBANY — Last Friday 21 police officers aided by a CHP helicopter and a police dog tracked down two men suspected of burglarizing a home on Castro Street.

According to Police Chief Larry Murdo, the area was cordoned off after officers discovered that the owner of a vehicle involved in a burglary had a prior arrest record that included armed robbery and possession of concealed weapons. A loaded automatic was later discovered in the vehicle.

The search began at 2 p.m. A neighbor noticed three men loading stereo equipment from a home on Castro Street into a Buick. He called the police, but the suspects had fled.

Officer Steven Foss heard the alert and spotted the suspects driving down San Pablo Avenue. Foss flashed his lights and a chase began, the suspects racing back toward the scene of the crime. All three men jumped out of the car and ran in opposite directions near Fillmore Street. Stereo equipment was discovered in the Buick.

Officers quickly cordoned the neighborhood and sought reinforcements, including two UC-Berkeley police officers, a CHP helicopter, officers from the

Emeryville, Berkeley and Kensington police departments, and a canine named Grando.

Neighbors were advised to lock their doors or move to a secure area near Albany Middle School. As a helicopter hovered over the area, a house-to-house search began, one that eventually led to an unoccupied home in the 900 block of Taylor Street where one of the suspects was hiding. When he refused to surrender, Grando was sent inside followed by two officers who apprehended Mike Corbray, 21, a resident of Oakland, who was arrested for burglary.

A second suspect, Lawrence Williams, 25, also from Oakland, was later found hiding in a back yard in the 900 block of Fillmore. He was also arrested for burglary.

When the officers walked out into the street with the men in handcuffs, neighbors applauded and cheered, Murdo said.

The third individual escaped the dragnet and is still at large.

Murdo credited Albany officers, aided by members of the Kensington, Berkeley, and Emeryville police, the CHP and Grando for the arrests. Murdo also praised the alert neighbor who made the initial call.

"None of this would have been possible if it wasn't for the Albany resident's willingness to get involved," Murdo said.

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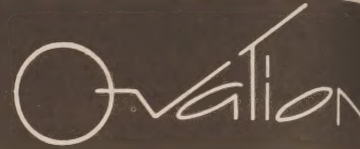
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# WOMEN IN BUSINESS

## Patricia Jennerjohn - Focused Finances

If you're like most women, you're probably too busy taking care of others to take care of yourself - particularly when it comes to your money.

Consider turning to an independent, fee-only financial planner. Patricia Jennerjohn, MBA, CFP, dedicates a large part of her practice, Focused Finances, to helping women. "I enjoy helping women focus and organize their financial goals, so they can build a nest egg for themselves," explains Pat. "Sometimes it's as simple as making a commitment to watch impulse buying and pay yourself first."

Women's financial well-being depends on issues unique to their gender - this has nothing to do with smarts, savvy, or character, but lots to do with demographics and biology. For example, women are expected to live for at least 19 years in



retirement, four years longer than men. "It's never too late for women to start saving," says Pat.

**Focused Finances**  
763-3851

## LaRee Jensen-Graham, EA - Padgett Business Services

With a network of over 425 locally-owned offices, and with over 30 years' experience, Padgett Business Services specializes in financial reports, tax services, and business consulting for small retail and service businesses.

LaRee's office serves the Montclair, Rockridge, Piedmont, and Grand Lake / Lakeshore areas. "Our goal is to provide to small business owners the same high level of service that they provide to their customers and clients. We pledge timely service, confidentiality and personal attention to each client," says LaRee. "When you succeed, we succeed."

Padgett's services include monthly financial statements, payroll and sales tax reporting, pickup and delivery, and an exclusive product, the Reality Check, to let its clients know how they compare to others in their industry.



LaRee is an Enrolled Agent, and provides individual and business tax return preparation. She also supports the local small business community with an annual scholarship.

**Padgett Business Services**  
(510) 601-0409

## Bonnie Headlee - The Trades Guild

Need a painter? A plumber? A general contractor? Bonnie Headlee, founder of The Trades Guild, knows how frustrating finding a reliable, reputable contractor can be. Now in its ninth year, The Trades Guild helps East Bay consumers find quality building professionals. They've made over 120,000 referrals to homeowners in 70 Bay Area communities. From architects to painters to tree trimmers, and more!

With a single phone call, you receive the names and phone numbers of local contractors who have passed The Trades Guild's strict requirements, including a personal interview, portfolio review, and written references from previous customers. They also verify the license, bond, insurance, & current complaint record with other consumer agencies. And the referrals are FREE, with no hidden percentages.



When you need work done at your home or business, call The Trades Guild first!

**You'll prefer who we refer!**  
**The Trades Guild**  
547-3337



Women In Business is a special feature recognizing women throughout the East Bay and the variety of professions they are pursuing. The following photo profile section provides valuable resource information to businesses and individuals and reveals a variety of professions established by women.

Opportunities continue to present themselves as more and more women-owned businesses develop. This feature not only pays tribute to women, but offers a glimpse into the various backgrounds and accomplishments they have achieved.

## Jane Hafen, O.D. - In Vision Optometry

Since acquiring In Vision in 1986, Dr. Jane Hafen has built a solid reputation in the Bay Area for professional excellence in eye care. Dr. Hafen gets to know you and your eye care needs, providing full service eye care. Whether it's your annual check up, treating ocular disease or vision problems, or supplying new glasses or contact lenses, she strives for the most appropriate solutions to restore or preserve your vision. You will also find a full selection of frames, contacts, specialty lenses and lens tinting available on site.

Contact lenses are an exciting option in vision correction. Nearsightedness, farsightedness, astigmatism and some bifocal prescriptions can be corrected with contacts. Dr. Hafen takes a special interest in contact lens fittings and is usually successful, even on the most difficult fittings.



To see how Dr. Hafen could make a difference in your eye care, call for an appointment today.

**1901 Harrison St. #103, Oakland**  
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## Sarah E. Galvin Attorney at Law

I take a practical approach to the practice of law. By that I mean that I believe that everyone needs and deserves access to affordable legal advice.

My role is to empower my clients with information to make free and informed decisions about their needs.

My practice is in estates and trusts. I strive to demystify the methods clients may use to determine the distribution of their estate and minimize their estate tax exposure.

I offer my service at a preset flat rate with all services defined at the outset. There are no hidden costs.

I am a graduate of Golden Gate University, school of law and have been practicing law since 1989. I



look forward to assisting you with your estate planning needs.

**Sarah E. Galvin**  
(510) 603-1033

## Jayne Robertson Personal Trainer - Fitness Consultant

Looking for a personal trainer? Fitness & Beyond, located in Montclair, is a private exercise studio designed to completely customize the workout experience for its clients. It is a unique and exclusive environment unmatched by traditional commercial health clubs and fitness centers.

Jayne as a personal trainer and owner of Fitness & Beyond, is able to give full focus to clients. She says "it's a unique environment - completely private with no distractions to take you away from your workout. Ultimately this leads to enhanced results through quality sessions... every time."

Jayne holds advanced degrees in Exercise & Sports Science and has applied her knowledge to clients in the areas of weight training, nutrition, fat loss and rehabilitation (cardiac & injury) over 15 years. Arriving in the Bay Area from Australia 18 months ago, Fitness &



Beyond is celebrating its first anniversary and has seen fantastic results with several clients with its holistic approach to fitness. Call Jayne for your initial FREE consultation.

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e-mail: fitbeyond@2xtreme.net

## Valerie Igl, MFCC Feminist Psychotherapy

Looking for a safe place to explore your issues?

Valerie Igl has 19 years of experience using empathy, humor, and intuition, and a supportive and interactive style. She focuses on solving present-day problems, bringing in your past history as needed to shed light on patterns that no longer work for you. Sessions frequently center on identifying and expressing emotions to help you feel more alive. She believes that societal oppression affects mental health, so increasing your self-esteem and sense of options is often a goal.

Valerie specializes in relationship problems, sexual concerns, abuse survivors, sexual minorities, and recovery from addictions. Her office is in a tranquil garden setting near El Cerrito Plaza, convenient to all transportation, and is scent-free. She offers moderate sliding scale fees based on income.



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## Pennie Rose - Living Art Environments

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Pennie Rose offers creative designs reflecting you and your lifestyle; yard revitalization and redesign; decks, fences, gazebos and rock/brick walls. Serving East Bay property owners since 1978, Pennie Rose is looking forward to enhancing the value & enjoyment potential of your treasured domain or investment property. She works with nature to create personalized environments that express her client's individual tastes.



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Ms. Bishop focuses her practice exclusively in the areas of wills, trusts, probate, and conservatorships and the related tax issues. Ms. Bishop earned her degree at Hastings College of the Law in 1986. She has been practicing as a trusts and estates attorney for ten years. Her expertise includes large estates with complicated tax and legal issues, as well as smaller estates. She is recognized by the State Bar of California as a specialist in estate planning, probate and trust law because of her extensive experience and knowledge in this complex legal area.

Ms. Bishop always goes the extra mile for her clients. Telephone calls are promptly returned. Clients are kept up-to-date on their legal matters. She has handled numerous matters involving the frail elderly or the terminally ill client with sensitivity and expediency.



If you have questions about a will, trust, probate or conservatorship, call the Law Offices of Bonnie K. Bishop today. Client Satisfaction is Guaranteed!

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# WOMEN IN BUSINESS

## Meet Ramona Chang...

A true professional with 30+ years in real estate, Ramona was a multi-million dollar producer her first year as an agent, and every year since then. "I started my career working for my dad. He is my mentor and competitor." She also worked as an appraiser, working her way up to a Certified Residential Broker, one of only 7,000 in the nation. But what makes Ramona stand out in the real estate crowd is her ability to help people completely through a transaction. Ramona's portfolio includes many awards and accomplishments. But none are as important as the "caring commitment to her clients."

"You have to listen and focus in real estate," says Ramona. "I give my clients good reasons for doing business with me and then I back it up with great service. Real estate is for organized people with a plan. Then, if you're prepared, it's easy. Plus, I close the transaction." She serves the areas of Castro Valley, Hayward and Oakland. Ramona is a vice-



president in the Oakland Association of Realtors and a director in the California Association of Realtors and she was recently appointed to the Equal Opportunity Committee.

**Chang & Hardeman Real Estate**  
1 (888) CHANG RE toll free  
Hayward CRB@AOL.com

## Pam Spence - Phoenix Auto

Pam has been fixing cars for over 27 years. Fifteen years ago she opened Phoenix Auto.

Phoenix is a fairly large and very well equipped independent garage in Oakland. What makes Phoenix different is the fact that it gears its services specifically to women. Says Pam, "Finding an auto repair environment where usable product information is presented in a way that respects the intelligence of the buyer has historically been difficult for many women. At Phoenix we give customers (women AND men) the explanations that they need in order to make informed car care decisions, and we do that in a clean, well organized, professional atmosphere where women feel comfortable."

"Although we gear our services to women we have noticed over the years that this level of service evidently appeals



to professional men as well, because we see more and more of them at the shop every year."

Phoenix is open 7 a.m. to 5:30 p.m. Monday through Thursday, and provides rides to and from BART.

**Phoenix Auto**  
(510) 533-3356

## Patty Fuloon Color, Beauty & Image Consultant

Do you find that you wear 20% of your wardrobe 80% of the time?

Too often women are influenced by current trends in fashion rather than dressing in clothes and accessories that better suit their own personal style. Patty has been giving private, as well as group consultations for over 4 years now and realizes that women want more than just more make-up. What is exciting about this business is her ability to help women discover their own personal style and then teaching them how to express it.

Patty takes into consideration one's body structure, coloring, facial features, and personality to determine one's "clothing personality" i.e. "classic," "gamin'" or "natural" etc. No one walks away without understanding what colors, lines and designs are most flattering to them.



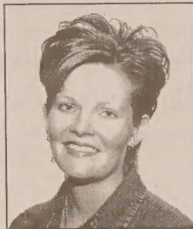
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**Color, Beauty & Image Consultant**  
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## Eryn Murray - Hair Tailor

Joining the Hair Tailor team has been a dream come true for me. I have had several years experience in all aspects of the beauty industry, including the science of aromatherapy and the art of pressure point massage. I am committed to continuing education in hair color application and hair cutting techniques.

Being a Montclair native, I have seen the Village expand in many ways. I recognize that my clients are busy raising families and handling demanding careers. I enjoy working with them to create a style that best suits their changing needs.



I love what I do and I want my clients to love what I do for them.

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## Deborah L. Blackburn, MA Marriage and Family Therapist

We all have times in our lives when we need help resolving difficult problems. Sometimes we need effective guidance or we may just need someone to listen.

Deborah L. Blackburn is a licensed Marriage, Family and Child Therapist with extensive experience in helping individuals, couples, families, and groups. Deborah has worked with men and women of all ages, including children and seniors. She specializes in relationship issues including conflict resolution, parent/child issues, teaching effective communication skills, and working through family crises. She also draws from her own life experience in leading specialized cancer and grief support groups.

Deborah offers an initial no-cost



consultation. Her office is conveniently located in Montclair Village next to the Coffee. If it is difficult to travel outside the home, Deborah can arrange in-home

**Deborah L. Blackburn, MA, MFT**  
(510) 339-1830

## Linda Larkin Centennial Real Estate 2515 Clement Ave. Alameda, CA 94501

As managing broker of Centennial Real Estate Linda still enjoys working with buyers and sellers. Her goal is to give personal service whether dealing with first time buyers or a difficult exchange of income property. Linda Larkin has been in the Real Estate business for over 22 years and has served as President of the Alameda Board of Realtors, Planning Board, Rent Review Board and Social Service Human Relations Board. The offices of Centennial Real Estate is located in a charming Victorian just off Park St. Call for a free Comparative Market Analysis.



**Linda Larkin**  
(510) 521-5210

## Bay Area Lactation Center

The Bay Area Lactation Center is the first in the area to offer a complete service of counseling and support to families throughout the breastfeeding experience. An experienced lactation consultant isolates problems and develops a plan with parents and physicians to establish healthy and satisfying nursing relationships. A difficult delivery, jaundice in the newborn, or prematurity can create breastfeeding challenges for the most dedicated mother. The American Academy of Pediatrics has endorsed breastfeeding for at least a year.

The Bay Area Lactation Center was founded by: Bonnie L. Bruce, RN, International Board Certified Lactation Consultant, who has seen over 7,000 clients in her 20 years of promoting breastfeeding and confidence in mothers and families. Yvette Webster, RNC, BSN is certified through the Association of Women's Health, Obstetric and Neonatal Nurses



Yvette Webster (left), Bonnie Bruce (right)

With over 20 years experience in obstetrics and outpatient services.

Sales and Rentals of: Medela breast pumps, extensive selection of nursing bras, specializing in premature infants clothing. **Classes available:** Childbirth Preparation, Breastfeeding Basics, Newborn Care. Individual lactation consultation services by appointment. [www.bayarealactation.com](http://www.bayarealactation.com)

**2999 Regent St., Suite 103,  
Berkeley  
(510) 204-9703**

## Laurie Klein - D.C., C.M.T. Back in Balance Chiropractic Care and Massage Therapy

Dr. Laurie Klein is a Chiropractor with a special perspective. Her nine years as a massage therapist has left her fluent in the language of our bodies. Sports, accident and work injuries, repetitive movements and stresses of life have reprogrammed our minds and bodies. Dr. Klein listens, looks and prepares her patients with muscle relaxing orthopedic body work and physical therapy. Chiropractic care, Physiotherapy, Acupuncture and massage are all combined to restore optimum function to your body.

Dr. Klein lives her commitment to wellness whether accompanying cyclists on the AIDS ride or making presentations and providing health and injury evaluations to our community.



Back in Balance is located at Grant & Elwood in the Grand Lake/Piedmont neighborhood, seconds off highways 24 and 92. Call today.

**Back in Balance**  
(510) 444-8494

## Phoebe Clark National Certified Career Counselor The Good Work Center

I help people who are experiencing job frustration and burn-out to identify their issues and make life/work changes. Although I provide individual career counseling, what makes me unique is that I hold affordable, life-changing courses on:

- How to choose work that is satisfying for you
- How to get out of your "rut" and make changes in your life;
- How to stop "sabotaging" yourself;
- How to deal productively with toxic people at work;
- Esteem-building vocational assessments such as the Myers-Briggs Type Indicator.

These courses get to the heart of the problem and offer solutions that work. Learning in a small-group environment (8 people, max.) provides support during the process as well as the opportunity to learn from other's



**Phoebe Clark, MA, NCCC**  
337-9675

experiences. Don't wait for a "career crisis"! Call today for information. \$15 off an individual counseling session or a multiple session course with this ad.

Hills Newspapers Inc.  
will be donating a portion  
of the proceeds from this  
advertising section to

## A SAFE PLACE

shelter in Oakland for battered women  
and children.

For information regarding the next  
Women In Business special, please  
call 339-4030.

## Anne Harris Licensed Acupuncturist

Anne Harris, L.Ac., M.S., is a licensed California acupuncturist, with a Master of Science degree in Traditional Chinese Medicine (TCM). TCM includes acupuncture, acupressure, herbs, bleeding, cupping, moxibustion and nutritional advice. TCM is an ancient healing system documented as early as 1,000 B.C. in China. It works today in China side-by-side with Western medicine. The licensing and practice of acupuncture in California are regulated by the Medical Board of California.

Pain relief is Anne's primary focus. Preventive advice and treatment are also offered.

During August and September, first appointments are free and additional appointments are \$20 each. Please call for an appointment: 865-9919 (Tuesday, Thursday, Saturday); 865-0328 (home phone).



**Anne Harris**  
865-9919; 865-0328



# WOMEN IN BUSINESS

## Nancy Bennett Flori Ramos Stephanie Martin - Jazzercise

Jazzercise is a total body conditioning program which combines dance techniques with aerobics physiology to create a simple, effective workout. Jazzercise is carefully designed to increase flexibility, muscle tone and strengthening, stamina and cardiovascular fitness.

Stephanie Martin has been teaching for three years and Jazzercising for seven. Her classes are held at Glenview Elementary School on Monday, Tuesday and Thursday at 8 p.m. and in Albany on Saturday and Sunday at 9 a.m. Call her at (510) 521-6833. Flori Ramos has been teaching for 14 years and Jazzercising for 20. Her classes are held at Live Oak Park on Monday, Wednesday and Friday at 6 p.m. and every other Sunday at the Piedmont Veterans Hall at 9:30 a.m. Call her at (530) 451-7426.



Nancy Bennett has been teaching for two years and Jazzercising for sixteen. Her classes are held Monday through Friday mornings at the Piedmont Veterans Hall at 9:15 a.m. Call her at (510) 547-3898.

Jazzercise is an international network of nearly 5,000 instructors teaching to almost half a million participants each year. It's a great way to keep in shape, meet new friends and have fun, all at the same time.

Bring in this ad for our new student special of 30 days for \$30.00.

## Impeccable Interiors House Cleaning Service

After many years of experience at KORESTROM's, Melissa let the company for another full-time occupation - MOTHERHOOD. Finding a dependable, customer-oriented cleaning person wasn't just difficult, it was virtually impossible. Melissa discovered as she tried to secure help with her own home. Following the birth of her son, Impeccable Interiors was born a year later and has been going strong ever since.

It's simple, really. Impeccable Interiors is a cleaning service devoted to customer service. And it all begins with listening to your needs. All of them. To what you want, and especially to what you don't want. Anyone can push a vacuum around or scour the inside of an oven. Impeccable Interiors goes beyond that.

Melissa personally designs each cleaning program to mirror your wishes and style in every detail. She hand picks a house cleaner from her very select group of professionals whose abilities best suit your needs, making sure everything runs smoothly week after week - management, in other words.

Melissa coordinates everything - the work, the special arrangements, the vacation schedules, the before and after party cleanings, the unexpected mother-in-law "emergency" - so you don't have to. Impeccable Interiors is a service where quality and customer satisfaction is a priority. First and foremost.



Melissa and Benjamin  
(510) 521-9600

To see how Impeccable Interiors could make a difference in your home, call for a complimentary consultation. Exclusively serving The East Bay and LaMorinda.

## Elida Scola Galleria Scola

I came through the open door of a picture framing shop in Noe Valley in 1980. I had studied art and spent free time making leather bells, terrariums and kitchen curtains for as long as I could remember. In the shop I fell in love with the interesting mix of people bearing bottle top collections and family photos. They took me on desk top journeys around the world and into their heads and hearts.

When they left, the empty shop became a fallow plot in which to sow suppositions and reap solutions, try new matting techniques and materials.

I took up on my own 15 years ago. Since then, we have grown and moved, ever focused on excellence.

We restore antique frames and artwork, lay gold leaf, create unique frame finishes,



Photo by Chris Kagellus

paint French mats and arrange shadow boxes.

Stop by and see our professional picture framers practice their craft with passion.

3646 Grand Ave., Oakland 94610  
451-3525

## Dr. Jaimila Neyon - Balance Point Chiropractic

As a Bay Area native I have grown up with nonwestern types of health care, and know the massive healing potential available to us all. That is why I am excited to be a chiropractor, and to be able to offer services that combine a background of nutrition, massage, and movement therapies to my clients.

From pain relief to wellness management our chiropractic office has a warm friendly atmosphere where you will receive individualized attention, and straightforward answers to your health care concerns. Gentle effective treatments make bringing out your optimal health our top priority.

To find out what chiropractic can offer you please call anytime for a complimentary consultation.



For a free back care booklet with easy back exercise instructions call and leave your name, phone number, and address.

Balance Point Chiropractic  
230 Grand Ave., Suite 202  
Oakland, CA  
(510) 433-0456

## Carol L. Ginzburg, MFCC

Carol L. Ginzburg is an experienced, interactive, licensed therapist who works with individuals and couples in a pleasant setting near Piedmont Avenue in Oakland. Carol specializes in helping individuals to improve relationships and self-esteem, overcome negative childhood experiences, and develop a renewed sense of purpose. When appropriate and acceptable to the client, she enjoys using a variety of artistic and interpretive resources to access the wisdom of the inner self.

Working extensively with couples, Carol facilitates communication and promotes understanding and modification of relationship dynamics. She also offers premarital counseling and performs weddings.

Years of administrative experience have provided Carol with knowledge of the stresses and demands of the workplace. She also teaches various psychology



classes in her specialties, *The Search for the Authentic Self*, *Improving Self-Esteem*, *Understanding Relationships*, and *The Psychology of Women*, at community colleges and adult schools.

Free Introductory Session  
(510) 658-7173

## Susan L. Jeffries, J.D., L.I.M. (tax) Divorce & Family Business Attorney

In eight years, Susan has grown her firm to become the largest small law firm in Alameda and the largest 100 percent woman-owned firm in the East Bay. She was voted "Best Attorney" by the Alameda Times-Star Group for the past four years in a row.

Clients like the way they are treated with dignity and respect in a comfortable office environment. Her considerate and well-trained staff has helped hundreds of people with the most personal of legal problems including business, tax and estate planning.

Every client benefits from Susan's masters degree in tax law and over 18 years of business and tax experience. Whether they come for a single consultation or an entire case, every client leaves with some new ideas and a roadmap to the next step toward solving their problem.

Business owners often consult Susan because her active community involvement as a member of numerous civic and charitable boards and organizations helps her solve business problems.

Her firm handles cases involving:  
DIVORCE • CUSTODY • SUPPORT  
WILLS • TRUSTS • PROBATE  
TAXES • BUSINESS • LITIGATION



Susan Jeffries - Alameda  
(510) 865-6664

Committed to service, the Law Office of Susan Jeffries offers handicap accessibility and free parking at 2159 Central Ave., near Walnut Street in Alameda.

## Heather Bostian M.A./Certified Massage Therapist Spiritual Therapeutic Bodywork

Massage with Heather Bostian, the "Seeing Beyond" radio show's massage therapist, is a journey through whole life in one session; all the good and bad and with an expanded claim floating sensation. Know then, that hanging onto entrapments keeps you from feeling free at all times, keeps you imprisoned in fear. To break loose, discard false notions, forgive and wash your spirit clean. Move closer to your ultimate truth and speak from the heart. Rejuvenate to creativity! Serenity is within and you will discover yourself! - Welcome home!

The bodywork is based in 12 traditional techniques blended together in rebirth breathing. You can choose to receive your massage sessions at my home office on the Naval base or at Dr. Victoria Brown's on Central St. - both



Heather Bostian  
523-5296

in Alameda. Mention this ad for \$5 off your first visit.

## Dr. Victoria Brown - Brown Chiropractic Healthcare

For almost twenty years, Victoria Brown has been active in the health care field. Prior to becoming a Doctor of Chiropractic, Victoria worked as a Supervisor in a Trauma Center, and as a nursing instructor specializing in critical care. She has taught Basic Cardiac Life Support (BCLS) and Advanced Cardiac Life Support (ACLS). Victoria was also certified as a Critical Care Nurse (CCRN) and is currently certified as a Nursing Administrator by the American Nursing Association.

Prior to opening Brown Chiropractic Healthcare, she was a Nursing Supervisor at Alameda Hospital where she now teaches Therapeutic Touch Classes.

Her interest in preventive health lead her to Chiropractic College. As a chiropractor Dr. Brown assists in re-gaining and maintaining health through a comprehensive program which includes chiropractic manipulation, physiotherapy, therapeutic exercise, nutritional and stress management. She is currently studying a post-doctoral program in Chiropractic Neurology and has



Dr. Victoria Brown  
(510) 865-9919

completed a pastoral hypnotherapy program.

The primary purpose of Brown Chiropractic Healthcare is to integrate the whole person: body, mind and spirit. Call for a personal consultation. She is located in the heart of Alameda at 2241 Central Avenue, Suite C.

## Gina Hassan, Ph.D. - Licensed Psychologist

#PSY13473

At some point in our lives most of us find ourselves stretched to the limit - struggling with decisions, disappointments, and difficulties that can feel nearly overwhelming. Yet many of us are reluctant to seek professional help, imagining a detached therapist, with little to offer.

As a seasoned psychotherapist with over 12 years of experience, I have been trained in a model of therapy that actively encourages people to find new ways of addressing old problems. Relying on personal empathy and professional expertise, I am able to create an environment of safe exploration that has resulted in many clients leaving their initial session surprised to feel relieved and hopeful.

Areas of specialization include: life transitions, relationship concerns, marital con-



lict, parenting, separation/loss, infertility, depression, anxiety, and self-esteem. My office is conveniently located in the North Berkeley/Albany area.

Please call me for an appointment at:  
(510) 525-8235

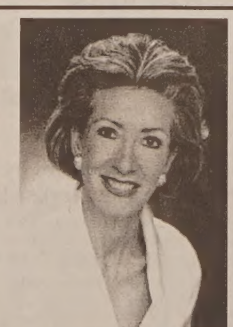
## Shirley Sutherland, Owner Designer's Choice

No matter what the occasion, you will discover at Designer's Choice the perfect outfit as well as fashion accessories delightfully offered by proprietress Shirley Sutherland. The new store is brim full of jewelry, scarves, evening bags, dress suits, leather jackets, cocktail wear, handmade jackets, belts, shoes and more. We specialize in beautiful "Mother of the Bride."

Treat yourself to a new look - expand your closet wardrobe just enough glamour and a little more magic. Let Shirley's eye for flair show you how to accent a simple outfit with a scarf and belt, or add that finishing touch for business, evening or play. Whatever your style, Designer's Choice offers a fresh look and an intriguing selection of fashions, trinkets and treasures.

A licensed cosmetologist-instructor for 25 years, Shirley has a wealth of information regarding skin care and comes the full line of Murad. Her first-hand experience is invaluable if you have questions regarding what product will be best for you.

And to make shopping easy for the gentlemen, gift certificates are available. Designer's Choice has



Shirley Sutherland  
(510) 769-0819

a wonderful new location at 1338 Park St. Open 6 days a week to serve you.

## Kimberly Hicks, M.D. General Internal Medicine

Dr. Hicks has been a member of the Oakland community for the majority of her life. She obtained her education locally, elementary through high school, and upon graduation from UC Irvine School of Medicine, she returned to establish herself in the city she loves.

She views her choice to practice medicine in Oakland as a valuable opportunity to develop trustworthy relationships with patients and associates that will contribute positively in both their lives and their communities.

As a caring, compassionate physician, she offers personal primary care, specializing in the treatment and diagnosis of: High Blood Pressure, Diabetes, Asthma, Geriatrics (senior care), Arthritis Pain Management, Stress-related Symptoms,



Physical Therapy and Weight Control.

Available for new patients  
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## Peggy Ching, M.D. Plastic & Reconstructive Surgery Cosmetic & Hand Surgery

What goes through your mind when you think of plastic surgery?

Do you think it is for you if only...

\* you can figure out what exactly you need?

\* you can find the right doctor who you can trust?

I can never say it loud enough or enough times about the kind of person Dr. Peggy Ching is. I always hear of the good experiences people have when they meet Dr. Ching.

Her professional manner is impressive and enjoyable. She has this calming effect on people and she is honest and open. Dr. Ching is thorough and compassionate.

Dr. Peggy Ching takes her time, she



has empathy for her patient's feelings. If you have been considering cosmetic surgery and you haven't found a doctor who puts your needs and interests first, then I would suggest you talk to Dr. Peggy Ching. I think you'll be impressed, or your consultation is free.

2000 Van Ness Avenue, Suite 603,  
San Francisco 415-292-5678



# DINING & ENTERTAINMENT

## Sabina Indian Cuisine

1628 Webster St. • Oakland  
(510) 268-0863

A favorite downtown Oakland restaurant since 1984, Sabina's features cuisine of Northern India. The Chicken Tandoori special, made in a clay pit with charcoal are always a hit.

The menu features a variety of seafood, chicken or lamb curries, saffron rice dishes, and a wide selection of vegetarian dishes. The popular "All You Can Eat Lunch Buffet" (Monday - Friday) is a great bargain. The friendly, comfortable atmosphere makes this an award winning Bay Area favorite. Wine and beer are available. You can't go wrong dining here!

## Albatross Pub

1822 San Pablo Ave. • Berkeley  
(510) THE BIRD (843-2473)

Recently under new management, owners Wendy Halambek and Linda Koe have renovated and refurbished The Bird so elegantly you must see for yourself. It's truly one of the most enjoyable and tastefully furnished pubs in all the Bay Area. Known for its warm, intimate atmosphere people of all ages come to enjoy conversation and friendliness. Offering 3,600 square feet of space, you feel as though you're in a spacious mansion with an assortment of recreation rooms. The more intimate fireplace room features rotating art and photography. For coziness there's a romantic nook tucked in the corner of the main salon. On the livelier side there are six dart lanes and a classic pool room for games and socializing. Chess is always popular - plus there is a large selection of board games. Albatross is known as the Guinness hub of East Bay, along with other beers. The wine list has been expanded, plus non-alcoholic beverages and espresso are available. A cheese plate, snacks and free popcorn compliment the old world charm of this delightful pub. Open 7 days from 4 p.m. - 2 a.m. Once inside, you'll know why people flock to Albatross.

days, I Love Ice Cream offers classic ice cream, gelato, healthy smoothies, homemade cookies, delicious sandwiches, non-fat yogurt and espresso.

Experience love at first bite with the Cappuccino Crunch. The old-fashioned Root Beer Float is a refreshing trip down memory lane. The real scoop is there's something for everybody at this friendly neighborhood ice cream store. Plus free parking.

## Khayyam's Restaurant

1373 Solano Ave. • Albany  
(510) 526-7200

The atmosphere of this newly remodeled restaurant is reminiscent of a Mediterranean villa, complete with a fountain in the center of the dining area. Khayyam's is a family-run restaurant with great cooks. The fragrant aroma of homemade bread baking in the wood-burning oven is your first clue good food awaits you. Rated one of the 200 best restaurants by Narsai David.

The Middle Eastern cuisine includes beef, lamb, chicken and other delicately seasoned dishes; including soups and salads. Open 7 days. Inviting atmosphere.

## Nava Restaurant

5478 College Ave. • Rockridge • Oakland (510) 655-4770

The unique, robust Southwestern cuisine, Santa Fe style will surely please your palate. The menu includes spicy, succulent seafood featuring salmon, clams, halibut and seasonal fish. Nava's succulent wood-grilled rack of lamb comes with fresh mint pesto, and the thick stuffed pork chop is another die-for special. The seared medium-rare ahi tuna with ancho chile and chipotle aioli is yet another taste treat.

The service and wine list compliment a fine meal out. Treat yourself to Nava's wonderful flavors... check the ad for the 2 for 1 coupon.

## Oakland Grill

301 Franklin St. • Oakland  
(Corner of 3rd & Franklin) (510) 835-1176

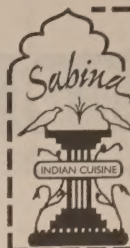
Casual open-air dining at its best! Specials include our own smoky, whiskey, barbecued baby back ribs. Homemade soups, and fluffier-than-heaven omelets. Fresh fish galore. Try our new gelato for dessert. Open Monday-Thursday 6 a.m. to 9:30 p.m.; Friday 6 a.m. to 11 p.m.; Saturday 8 a.m. to 11 p.m.; Sunday 8 a.m. to 9:30 p.m. Wheelchair accessible.

## Red Sea Restaurant

5200 Claremont • Oakland  
(510) 655-3757

Authentic Eritrean-Ethiopian cuisine featuring lamb, chicken, beef, seafood and a large selection of vegetarian dishes and spaghetti. Red Sea Restaurant has a spacious dining area and a neighborhood atmosphere. Fresh, low fat meals can be prepared mild to spicy. Relaxing atmosphere.

Dining includes regular and traditional Mesob tables; or take out food. Open 7 days for lunch and dinner. Located near the I-880, Hwy. 24 junction makes Red Sea a commuter-friendly destination. If you haven't tried Eritrean food you'll be delightfully surprised how pleasing it is!



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or lesser value FREE • exp. 8/4/98

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Authentic East African, Eritrean/Ethiopian Cuisine

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Flavors & spices American palates ADORE!

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restaurant and bar

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- Fresh Fruit
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- Espresso
- Sandwiches /
- Can Soda /
- Chips ...\$4.15

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Southwestern  
Summer Specials  
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Wonderfully Seasoned Wood Grilled Entrees

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2 blocks above Jack London Square

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THE EAST BAY'S ONLY GARLIC RESTAURANT

Let us host your next small party,  
business meeting, rehearsal dinner or special occasion

**Champagne Brunch • \$8.95**

Includes pastries, tossed salad, fresh fruit, pancakes, waffles, bacon, sausage, rosemary potatoes, garden vegetables, garlic mashed potatoes, and weekly specials.

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Classical Guitar  
Sundays • 9-12 pm

DAVE CREAMER  
Jazz Guitar  
Tuesdays • 9-12 pm

KENI "EL LEBRIJANO"  
Flamenco Guitar  
Thursdays • 9-12 pm

Art Exhibits

LISA BEERNSTEN, TONY SPEIRS, SUSAN WOOD

1822 San Pablo Ave., Berkeley

1 1/2 blocks North of University Ave.

Phone: (510) THE BIRD

HOURS:  
4:30PM - 2:00 AM

**PYRAMID BREWERIES**  
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Sat., August 15 • Show starts at dusk

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Picture, Pub, & Pizza

Movie • Meal • Wine & Beer  
ALL IN ONE ROOM

2 for 1 Wed. Nights

**FRI. AUG 14**

A Perfect Murder... 8 p.m.  
Godzilla... 9 p.m.  
(U) Bulworth... 7 p.m.  
(U) Spike & Mike's  
Festival of Animation 1998... 9:45 p.m.

**SAT. AUG 15**

Showgirls... 3 p.m.  
(U) A Perfect Murder... 3:30 p.m.  
(U) Bulworth... 6 p.m.  
Godzilla... 9 p.m.  
(U) Bulworth... 7 p.m.  
Spike & Mike Festival of Animation... 9:45 p.m.

**SUN. AUG 16**

Showgirls... 3 p.m.  
(U) Godzilla... 3:30 p.m.  
(U) A Perfect Murder... 6 p.m.  
Godzilla... 9 p.m.  
(U) Bulworth... 7 p.m.  
Spike & Mike Festival of Animation... 9:45 p.m.

**MON. AUG 17**

A Perfect Murder (Cry Room)... 6 p.m.  
Godzilla... 9 p.m.  
(U) Bulworth... 7 p.m.  
Spike & Mike Festival of Animation... 9:45 p.m.

**TUE. AUG 18**

A Perfect Murder... 6 p.m.  
Godzilla... 9 p.m.  
(U) Bulworth (Discussion to follow)... 7 p.m.  
(U) Bulworth... 9 p.m.  
Spike & Mike Festival of Animation... 9:45 p.m.

**WED. & THUR. AUG 19-20**

A Perfect Murder... 6 p.m.  
(U) Godzilla... 9 p.m.  
(U) Bulworth... 7 p.m.  
Spike & Mike Festival of Animation... 9:45 p.m.

ALL SHOWS \$3.00 / 21 & OVER AFTER 4 p.m.

1834 PARK BLVD. at East 18th  
OAKLAND • 510-814-2400

www.picturepubpizza.com

# ENTERTAINMENT GUIDE

## The New Julia Morgan Center for the Arts

2640 College Ave. • Berkeley  
(510) 84-JULIA

Welcome to the New Julia Morgan Center for the Arts. The Theater has new management and a new mission - a focus on music and fun for the whole family, especially kids. Check out our Kids Shows on Thursday, August 13, Friday, August 14, and Saturday, August 15, featuring acts from the JMCA's own Theater Rats, Oakland's Fairyland Personalities, and the Berkeley Ballet Theater, a cappella group Street Sounds, and "Te Mana O Te Ra" Tahitian Dancers. Call (510) 883-7023 for Kids Shows Information.

Our first-ever Champagne Gala Showcase and Fundraiser takes place Sat., Aug. 15, at 7:30 p.m. with performances by The Berkeley Opera, pianist Daniel Revenaugh, Berkeley Ballet Theater, Young People's Theater and others. This will be "the" event to attend this summer.

Cocktails and light fare catered by The Santa Fe Bar and Grill make this a special evening. Tickets are available by calling (510) 883-7037.

## Parkway Theater

1834 Park Blvd. • Oakland  
(510) 814-2400

It's a movie and "wine n' dine" experience. Instead of traditional aisle seating, the Parkway Theater is furnished with tables, chairs, comfy couches and coffee tables. Order food and it will be brought to your table during the movie. Wine and beer are available. Admission is \$3.00. Wednesday's it's 2 for 1. You must be 21 years or older for weekend matinees. Get there early - the couches go fast!

## Mid-Summer's Festival for Kids and Adults

at the  
**Julia Morgan Theater**  
Saturday, August 15 • 7:30 p.m.  
2640 College Ave., Berkeley

\$15 Adults, \$5 Kids/Seniors

For those so inclined we offer:  
6 p.m. Champagne Buffet, 2 tickets for \$60

For tickets call 883-7037 (space is limited)

An incredible evening of performances by extraordinary local artists!

Your donation helps the Julia Morgan Center for the Arts continue to present the finest in dance, music & theater.

Performances By:

- Marilyn Rowland & Yvonne Donnelly, Duo Pianists
- Te Mana O Te Ra - Tahitian Dancers
- Berkeley Ballet Theater - Ann Fisher, Director
- Daniel Revenaugh, Pianist
- Berkeley Opera - A Comic Excerpt from "Madame George's Daughter"
- Young People's Theater - Russell Wright, Director

**Paramount Theater**  
2025 Broadway  
Oakland  
(510) 465-8400

Built in 1931 and fully restored to its original elegance, the Paramount Theater is a national historic landmark.

Ongoing entertainment includes live performances by the Oakland Ballet and the Oakland East Bay symphony.

The Paramount presents popular classic movies, comedy shows, stage plays and musicals.





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Incredible Pollo Asado • Camarones  
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Restaurant & Dining Guide



Patio Seating Available

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Dine at the restaurant inside or enjoy al fresco seating. All items can be available for take-outs. Open daily.

Enjoy the pleasant casual atmosphere and fine cuisine without spending a fortune.

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To step inside La Creme de La Creme is to be inundated with the aromas and flavors of traditional country French cooking. Regional and traditional recipes have been infused with the fresh bounty of ingredients that California offers.

The diverse menu offers temptations for every palate; ranging from the warm goat cheese salad, to steaming bowls of French stew, hearty duck and bean cassoulet, to grilled fresh fish.

The award winning desserts such as chocolate pizza or gâteau swimming in fresh raspberry sauce is a culinary achievement.

Come in and bring your appetite ... and enjoy the luscious flavors of yesteryear's country French cooking.

### Odyssea Caffe & Bistro

1849 Shattuck Ave. (near Hearst)  
Berkeley (510) 849-1319

Of all the restaurants in Berkeley, Odyssea Caffe & Bistro has the best European atmosphere around. Open 7 days for breakfast, lunch and dinner - including live entertainment on Sundays and oftentimes on Wednesdays as well.

The food is prepared in a Nouveau California Kitchen and is a combination of Mediterranean, Italian, French and Greek cuisines. Breakfast is served from 8:00 to 11:00 a.m., Croquet Monsieur (melted cheese, ham and tomato dish) being a popular request.

Lunch is a variety of salads, quiche or sandwiches. Dinner is complete, full service with seasonal specials at reasonable prices ... and the food is extremely savory.

Wine and beer, plus indoor and patio seating awaits you. A great international experience.

### Viva Taqueria

2984 Russell St. - Berkeley  
(510) 843-5565

This casual, fun and friendly cafe is a stone's throw from the Claremont Hotel. The ideal location, patio dining and free parking are only the



A nice outdoor touch for a yummy Mexican meal in Rockridge at Cactus Taqueria.

beginning.

It's the wonderful food that attracts customers from near and far. The chicken, pork, beef and seafood burritos with a selection of homemade deliciously spiced sauces make dining at Viva Taqueria a fulfilling experience. Salads, chile con carne, and low-fat or vegetarian specials are available.

Didja know the taqueria sells their dynamite homemade salsa (Jente @) - also sold at select East Bay markets. Food to-go is another option. You'll walk away muttering "Magnifico."

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### Reader's Request: Your Comments Count

When you discover a great restaurant or have a unique dining experience, let us know. Suggested categories are:

- Extraordinary Restaurant
- Best Happy Hour
- Favorite: Soup, Salad, Entree, Dessert
- Outstanding Service
- Wine Selection
- Fill In Your Favorite

Please drop us a line .... "your comments count!"

Up to 65 words. Submissions must be accompanied with your name to be published on a space available basis.

Mail your submissions to Dining & Entertainment, Hills Newspapers Inc., 5707 Redwood Road, Oakland, CA 94619; Fax (510) 339-3053; or e-mail to lynneoj@ix.netcom.com  
Thanks for your support.





Robyn Draheim

## Bird bath

A duck wash for thousands of Rubber Ducky Derby entrants was held in Oakland yesterday at the Beechwood Drive home of Derby cochair Orvie Pamp. Intrepid volunteers from the Children's Hospital Oakland fundraising auxiliary scrubbed the little yellow quackers, polished their sunglasses and gave them their race numbers, all in preparation for the Aug. 15 Rubber Ducky Derby at Waterworld USA, 1680 and Willow Pass Road in Concord.

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# Pet Talk

A Special Feature of the Advertising Department



## Pets and Disasters

By Dr. Sylvia E. Graham, D.V.M.

How would you and your pet be affected by another earthquake or other disaster? What would you do with your pet if you had to evacuate your property suddenly? Here are some recommendations:

First of all Plan Ahead. It could save your pet's life and make your life less frantic during an emergency.

### Before the disaster:

1.) Acquire a pet carrier or crate for each house pet. The carriers should be large enough for the pet to stand up and turn around. The carrier or crate should be sturdy. The airline approved carriers are excellent. Take time to familiarize your pet with the carrier. Leave the carrier out so that the pet gets used to it. Do not limit your pet's association of the carrier with visits to the veterinarian only. It is a good idea to remove the top part of the carrier, place it upside down within the bottom part and prepare a bed with old blankets or towels. Keep the carrier readily accessible. If you do store your carrier be sure that it is in an area where it can be retrieved easily and that all household members know where to find the carrier.

2.) Acquire plenty of pet supplies. Include pet food in your disaster supply list. Most dry pet foods, unopened, have a shelf life of up to one year. Canned pet foods generally can be stored unopened for up to 18 months. Be sure to date your foods. However it is best to use the food and replace it every six months to optimize its freshness and nutritional content.

Other supplies to have on hand are kitty litter, newspaper, plastic

bags and disinfectant in order to properly handle pet wastes. Make sure you have included any medication your pet requires. Include your pet's needs when storing bottled water for the family.

### In the event you have to evacuate here are some points:

1.) Pets are not allowed inside emergency public shelters for public health and safety reasons. In case you need to use an emergency public shelter, you must make other arrangements for your pet's protection and safety. Ask dependable friends or relatives outside of your area if you or your pets could stay with them during an emergency. Staying in a motel may be an option you will want to consider. Select motels outside of your area because accommodations nearby may not be possible. Call several motels if you plan to take your pet with you during an evacuation. Make sure you ask about any restrictions on the size and number of pets allowed.

2.) Survey boarding kennels. Pre-screen the kennels for type and cost of the accommodations your pet will require. Locate veterinary clinics with boarding facilities. Your own veterinarian's clinic may be ideal; however, during disasters, veterinary clinics fill up quickly with injured or ill animals.

3.) Be sure your pets vaccinations are up to date. Keep a copy of your pet's vaccine receipts or certifications; most boarding facilities require proof of vaccines.

Dr. Sylvia Graham operates Shattuck Cat Clinic in Berkeley. For appointments call (510) 841-4252.

## Goings On About Town

■ Submissions to Goings On About Town must be received Thursdays one week prior to publication. Listings are on a space-available basis.

### Children

**Lawrence Hall of Science** — through Aug. 30; Whales: Giants of the Deep, an interactive exhibit that also includes several special related events. Also, through Aug. 23, A Child's view of Papermaking, papermaking and recycling presented in an interactive exhibit. There will be free stargazing with telescopes and assistance provided; 642-5132.

**Child Research Project** — UC Berkeley's Child Study Center is looking for families with 4- to 8-year-old children to participate in a research project on children's responses to the daily challenges they encounter. Participating families will be compensated \$15 for their time; 643-2522.

**Golden Bear Gymnastics Camps** — Two camps available. Both camps can be attended morning only, afternoon only, or all day. Camps are for boys and girls ages 4-18. Morning times are 9 to 11 a.m., afternoon times are 12:30 to 3:30 p.m., and all day times are 9 a.m. to 3:30 p.m. from Aug. 17-21. Extended care is available for the afternoon and all day camps from 3:30 to 5 p.m. Golden Bear Recreation Center, Sports Lane #4428, Berkeley, 94720. Call 642-9821.

### Classes

**The Albany Pool** — Summer Session has started; a complete schedule is at the pool, 1311 Portland Ave., Albany,

559-6840.

### Community Events

**Attention Arts and Culture Organizations in Berkeley** — The Civic Arts Program of the City of Berkeley is partnering with the Berkeley Conventions and Visitors Bureau to produce a general brochure about arts and culture in Berkeley. To be included, please send a color slide/photo and brief description of your organization to Civic Arts, 2118 Milvia St., Suite 200, Berkeley, CA. 94704, or call 705-8183.

**Second Annual Living Well Community Health Fair** — Aug. 15 from 10 a.m. - 2 p.m. at the San Pablo campus of Doctors Medical Center located on 2000 Vale Road. Event highlights include free blood pressure screenings, kids fingerprinting and ID photos, glucose screening, hospital tours, burn prevention tips and more; 970-5020.

**Kensington 55+ Activity Center** — Aug. 13 - Travel: Ruth and Herb Wellemier continue Journeys Through Turkey and Crete. August birthdays will also be celebrated.

**Aug. 20 - The Canals of North Holland.**

**Berkeley High School Reunion** — Classes of January 1958, June 1958, and January 1959 will be holding their 40th year class reunion on Saturday, September 26 at the Holiday Inn in Emeryville. Interested class members should contact Steve Honeychurch (925) 837-9235 or Karen Skeels Vermeys (925) 932-2424.

**Cover to Cover '98** — through Aug. 15 teens read for prizes at the Berkeley Public Library. If you are between 13

and 18, you register at any Berkeley Public Library, details are posted in the Teen Areas at all Berkeley Public Library sites; 644-6100.

### Exhibits

**Berkeley Historical Society 20th Anniversary Exhibit** — through Aug. 26; featuring programs exhibits and publications offered over the 20 years; Veterans Memorial Building, 1931 Center Street, Berkeley; 848-0181.

**An Exhibit of Historic Materials** — through Sept. 6; never before seen — Stalin's Forgotten Zion: Birobidzhan and the making of a Soviet Jewish Homeland; Magnes Museum, 2911 Russell St., Berkeley; 549-6950.

### Lectures and Workshops

**"Spiritual Transformation through Work"** — Aug. 16, 6 p.m.; a free lecture by Rimar Tamar; Tibetan Nyingma Institute, 1815 Highland Place; 843-6812.

### Meetings

**Save Section 8 meeting** — Aug. 17, at 1:30 p.m., Tessie Zaragoza of the 9th Congressional District will attend. The meeting is to discuss Low-Income

Seniors' Project-Based Housing; North Berkeley, 1901 Hearst.

**Berkeley Free Clinic** — Monday, 7:30 p.m.; providing counseling, medical and dental services; HIV and STD testing; 548-2570.

### Outdoors

**U.C. Botanical Garden** — guided tours of the U.C. Botanical Garden will be offered at 5:00 p.m. The tours are free with Garden admission. Picnics after the tour are suggested. For more information call 2755.

**Pathways Walk in the Oaks Area** — Aug. 15, 9 p.m.; ways walk in the Oaks Area. The walk is sponsored by Berkeley Park Walkers Association and led by John Walkers. Walkers are to meet at the Indian Rock Park near the Avenue at San Mateo Road.

### Theater, dance and

**The Odyssey** — Held at Park, 1 p.m.; Saturdays and through Aug. 30; 665-0811.

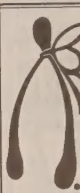


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<b>Kal Kan Whiskas CANNED CAT FOOD</b> All Varieties 5.5 Oz. Limit 2 Cases per Family <b>4/\$1</b> Effective 8/12-8/18	<b>PREMIUM CHOICE CLUMPING CAT LITTER</b> <b>\$8.99</b> • Regular 50 Lbs Limit 2 bags Per Family Effective 8/12-8/18	<b>NUTRO NATURAL CHOICE-LITE DRY DOG FOOD</b> SUPER BUY! 30 Lb. Bag <b>\$21.99</b> Pet Club Sale Price Limit 2 Bags per Family Effective 8/12-8/18	<b>PRECIOUS CAT CLUMPING CAT LITTER</b> 18 Lb. Bag <b>\$2.99</b> SUPER BUY! Limit 2 Bags Per Family Effective 8/12-8/18
<b>NATURE'S RECIPE DRY DOG FOOD</b> SUPER SALE! 40 Lb. Bag, Limit 2 bags Senior \$21.99 Puppy \$25.99 Lamb Rice & Barley \$24.99 Chicken Rice & Barley \$22.99 All Varieties Limit 1 Case Effective 8/12-8/18	<b>KAL KAN SHEBA GOURMET CANNED CAT FOOD</b> 3.5 Oz. SUPER BUY! Limit 1 Case All Varieties <b>39¢</b>	<b>TRIUMPH NATURAL DRY BISCUITS</b> All Varieties • plain • puppy • assorted <b>\$3.49</b> • lite • peanut butter • grain • lamb & rice Limit 1 Case Effective 8/12-8/18	<b>PURINA CAT CHOW DRY CAT FOOD</b> 18 Lb. Bag <b>\$7.99</b>
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<b>CYCLE CANNED DOG FOOD</b> 14 Oz. All Varieties Limit 1 Case <b>39¢</b>	<b>HEARTLAND WHEAT LITTER</b> 100% WHEAT 12 Lb. Box • Biodegradable • Flushable <b>\$7.49</b>	<b>SKIPPY PREMIUM CANNED DOG FOOD</b> Super Buy! Limit 1 Case <b>3/89¢</b>	<b>FRESH STEP SCOOP FORMULA CAT LITTER</b> 14 Lb. JUG <b>\$5.99</b>
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<b>MARINELAND CANNISTER FILTER SALE</b> MODEL TANK PET CLUB SALE MODEL TANK PET CLUB SALE 220 .55 Gal. \$62.99 350 .70 Gal. \$79.99 250H .55 Gal. \$47.99 350Deluxe .70 Gal. \$89.99	<b>ALL-GLASS 10 GAL. BLK. AQUARIUM</b> Just add water and 15 Lbs. of Gravel <b>\$26.99</b> With Starter Kit Limit 1 Per Family	<b>KORDON WATER CONDITIONERS</b> Amquel 16oz. \$5.99 Navaqua 16oz. \$4.99	<b>MARINE ENTERPRISES</b> FORTY FATHOMS MARINE MIX 30 Gal. 5lb Mix <b>\$8.49</b>



# SAM offers relief to struggling North Korea

"This is very exciting to us because we know that this project will save many lives and will cover the medical needs for all of LaJin and SunBong."

—Dr. Park, founder and president for SAM

tip of the peninsula.

In the cities of LaJin and SunBong, as a joint venture with their sister organization, the Korean Welfare Foundation, SAM has broken ground to build a pharmaceutical manufacturing company to supply antibiotics and anti-TB medicines to the population. "This is very exciting to us because we know that this project will save many lives and will cover the medical needs for all of LaJin and SunBong."

In addition, the organization has contacted officials in the city to assist another hospital in the city off Shin Eu Ju and hope to build a noodle factory and a training facility in the near future.

Dr. Park and Rev. Peterson are very enthusiastic about the noodle factory which, they say, would help the people there in so many ways—providing jobs, job training, and certainly, food.

So many of us know very little about North Korea, and even less about North Korea. Park and Peterson gave me some background.

During World War II, when

Roosevelt, Churchill and Stalin met to make momentous decisions about the war and the post war world, Korea was divided into North and South. And North Korea, under the dominance of Russia, became Communist.

But, says Park, who was born in that country, the Communism of North Korea was different from that of Russia and China. It was much stricter and more oppressive than its neighbors. And remains so today.

Thus, he says, it is not the government of the country that SAM is dedicated to helping, it is the hapless people of the land.

For more background, Rev. Peterson had brought a "story board" to illustrate their information, and it was clear to see, on the map, that Korea is situated directly between China and Japan.

In fact, it's northern border borders that of China for a long distance. Japan is situated just at the foot of Korea. The country has therefore endured "1000 wars," mostly because of the con-

stant warfare between Japan and China, which often ranged over their land. And other countries such as France and, yes, America, have fought wars there.

Peterson points out that movable type was first invented there, by a famous emperor, about 400 years ago, and before Gutenberg invented it in Europe. Also, their language, although it looks much like that of the other Oriental peoples, is really an alphabet, with 24 letters.

Korea called itself the "Morning Calm" country, and themselves the White Cloth people, because they are quiet and clean. They did not want to fight, Park says, and as long as they are left alone they remain quiet and clean.

It is outsiders that have brought so many battles to the country. And Pyung Yang used to be called the Jerusalem of the Orient because so much of the gospel started there. There are only three churches left in all of North Korea.

Although SAM and its Christian Medical and Welfare Mission include a Christian Mission, it is the Medical Mission that we spoke of during our very interesting interview.

As noted, Dr. Park was born in North Korea. He went to South Korea during the Korean War, as a refugee, and there finished his education. After graduating medi-

## Community Folk

By Clara Rae Genser



cal school and fulfilling his army requirement, he came to the United States, studied at the University of Maryland medical school, was a research fellow for a year, practiced for 9 years, then joined Wayne State University at Detroit as a professor. Retired, came to California, joined UC Davis Medical School as professor and Director of Gynecology, and works at the Northern VA hospital in Martinez. He is married and has 4 children.

Park started his Medical Mission in 1989, and has visited North Korea 17 times. After moving to San Francisco he expanded his Mission into SAM.

Larry Peterson was born in Napa, studied architecture at Cal Poly, served in Vietnam in the International Volunteer Service, and then as a draftee. He studied at the seminary in Berkeley and was a Presbyterian minister for 20 years. He retired last year. He speaks of living with a family in India, of a month with Mother Teresa and of his work with the Y in Berkeley. He has 3 children.

Up to this time SAM has raised most of its money from Korean

Americans.

They hope to expand that, and are speaking in churches throughout the area to get their message across.

They stress the need for medicines and medical supplies, as well as for clothing and other aid. They speak of the floods that did so much damage to the country, and the cholera and typhoid that followed.

They hope that the general population will want to get involved in their medical mission to this very sad country.

Dr. Park can be reached at (925) 370-3795, or by fax to (925) 370-1755. Rev. Peterson may be reached at 908-5884. The address for SAM is 728 S. Pond Ct., Lafayette, CA 94549.

...

Mr. Lee, of El Cerrito, called me about Dr. Park and SAM, and I am grateful to him.

Remember, I invite your input: interesting people, events, organizations, etc. Please write to me at 555 Pierce St., #443, Albany, CA 94706 or call 525-4585. My e-mail is crgenser@aol.com.

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So, how can you keep your dogs cool and safe this summer?

One of the most common causes of heat stroke is leaving an animal in a hot car. Even when it's 80 degrees, the temperature inside a car can increase to 120 degrees Fahrenheit fairly quickly. Leaving a window cracked doesn't prevent heat built-up. Always provide your dog with good ventilation, access to shade and plenty of water to drink.

Also monitor your pet's exercise on warm days. Many pets don't know when to quit exercising. They love to play so much that they will continue to the point of exhaustion. It's up to the owner to decide when play should stop.

A dog's normal body temperature range is 101 to 102 degrees Fahrenheit. Canines can withstand a body temperature of 107-108 degrees Fahrenheit for only a short time before suffering severe bodily harm - or even death.

Recognizing the first signs of exhaustion - excessive panting to flushed, red skin on the inside of the ears - can prevent quick deterioration to heat stroke. These symptoms include weakness, wobbly walking and fainting or loss of consciousness.

Once your pet shows symptoms of heat stroke, treat it as an emergency. Most veterinarians recommend cooling your dog down as fast as possible - don't wait to get to the vet's office. Hose the dog down with cool water especially around the back of the head. Continue applying cool water until the animal's body temperature drops below 103 degrees and seek immediate assistance from your vet.

Consult your veterinarian on how a dog's breeds, coat length, color, age and physical condition can effect your dog's health on a hot day. Take advantage of the cooler mornings and evenings for activity time. Most importantly, stay safe and cool this summer!

Tales From The Dog House is written by the staff at Every Dog Has Its Day Care, a fun, active daycare facility for dogs. Look for us again next month in Pet Talk. If you have topic suggestions or questions, please send them to Every Dog Has Its Day Care, attention Tales, 1306 65th Street, Emeryville, CA 94608.

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# Knowing the neighbors can cut down on crime

Some 500 El Cerrito citizens took part in National Night Out

By J.R. DEATON  
Staff Writer

EL CERRITO — An estimated 500 El Cerritos played in the streets, ate hot dogs, got to know some of their neighbors and city officials, and generally had a good time at National Night Out festivities held the evening of Aug. 4.

At a street party held on the 1300 block of Navellier Street, host Scott McCormick grilled hamburgers and hotdogs and reported that a good time was being had by all.

"It's great because we get to know more of our neighbors and we get to close off the street for the kids," McCormick said.

McCormick added that the neighborhood kids remember the fun they had at last year's block party and many have been asking for the past several months when the street would again be closed off to cars and opened to tricycles, bicycles and kids.

Four-year-old Shea Harrison

was one of many young folks zipping around on bikes and showing off to a reporter.

"Watch me," he said while riding with one hand and turning his red bicycle this way and that in a display of skill and coordination. His mother, Michele, stood watch close by, and Shea have been the more daring knowing she wouldn't let his cycling get too dangerous.

Shea said the night's activities were a great "eat out outside party," with fun things to do.

National Night Out, an annual event sponsored by the National Association of Town Watch and co-sponsored locally by the El Cerrito Police Department, is a way for neighbors to get out and meet each other and get to know their neighborhood. This year it involved more than 9,000 communities in all 50 states.

There were neighborhood gatherings throughout El Cerrito at 16 host homes. Some neighborhoods had block parties while others had ice cream socials, pot lucks or a barbecue. The purpose, according to Detective Scott Erwin of the ECPD, was to raise neighbor-



Mayor Jane Bartke (third from right) talks with constituents on Navellier Street.

hood crime awareness and to help people get a general idea of who their neighbors are.

"You may not know who lives four doors down," Erwin explained and said it adds to neighborhood safety if people have a general idea of who should and who should not be in the neighborhood.

Besides meeting the neigh-

bors, participants got to talk with and question police officers and members of the City Council who made stops at the host houses. Soon after Mayor Jane Bartke arrived at the Navellier Street party with Detective Erwin and McGruff the Crime Dog, she was peppered with questions about plans for a Plaza department store.

Lisa Landrum, who attended a gathering on Brooks Avenue in northern El Cerrito, said she was impressed with the attention and answers she received from Police Chief Linda Fellers and Councilmember Mark Friedman, who talked with their group for nearly a half-hour.

"I got the sense that they heard what we said," Landrum said, adding that she talked about crime in the city with Fellers and about Plaza redevelopment with Friedman.

Landrum said she is "really jazzed" about her neighborhood and her neighbors. Landrum explained that you may move to a certain area for one reason or another, but when you happen to get good neighbors in the process "that's the icing on the cake."

## Tests

Continued from A1

"Given our rich diversity, I think these scores are doing something right," Ehara.

In reading and scores LEP students did as well, although 41 percent of LEP ninth-graders were above the national average language skills. At the grade level, however, 10 percent of LEP students formed above average language scores of both 10th-grade LEP students found about 6 percent above average. Most students at about the national average in math tested.

This is no surprise Ehara, since the students taking a test they didn't understand. "It helps me command of the English language when you take a test," said Ehara.

LEP scores were released for two weeks after the release of English-speaking students' scores, pending filed by Oakland, Berkeley, San Francisco school districts charging that the results were invalid and should be released since the tests taken in a language the students didn't understand.

Superior Court Judge Garcia denied the claim. July 21 ordered the release of LEP scores, although he stated that the scores may be included in the student's files, be used as a basis for academic decision regarding student, or even be reported to schools, teachers and parents.

## No correlation with curriculum

Another factor to consider when evaluating STAR results, said Ehara, is the test, issued by Harcourt, doesn't correlate with California schools' curriculum. STAR test may test graders in a subject not designed to match the subject matter taught in California schools," said Ehara.

"That mismatch is a problem. These factors aside, the district is far from satisfied. We know our students can do better and we expect them to."

Districtwide and individual school scores are available.

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**The Children's Hour:** Last Monday will be remembered as the day something didn't happen. Namely, the Julia Morgan Theater didn't go belly-up, after all. It was a scene straight out of a turn-of-the-century melodrama: The bank was all set to foreclose on the beautiful old theater. But at the last second, theater manager George Oram rushed in with a \$40,000 check, thanks to an 11th-hour emergency loan from the city of Berkeley.

The heroes of the story are two unlikely allies — Berkeley Mayor Shirley Dean and her arch-enemy in the City Council, Kriss Worthington, who temporarily put aside their many political differences to co-sponsor the resolution authorizing the loan. (In Berkeley terms, this is the equivalent of the county laying down with the lamb.)

Recognizing that its real base is in the community and not in the artistic elite, the Julia Morgan is changing its focus to become much more of a community resource, especially for local youth. Which means not only more shows for children, but also more shows for children (including this weekend's kids' shows featuring Oakland's Children's Fairland Storybook Personalities, the Berkeley Ballet and the Julia Morgan's own theatrical summer camp, the Theater Rats).

"Issy, Bravo!" I don't know about you, but it makes my blood boil every time I see students holding like sales or selling raffle tickets to finance extra-curricular activities that you and I used to take for granted when we were their age. Why should award-winning programs like the Oakland Babe Ruth Baseball League or the Berkeley High Jazz Orchestra, which have given their value over and over again, have to go begging like this? Especially when we're debating about what to do with kids who have too much time on their hands? At the Julia Morgan, youngsters are learning how to act instead of being out.

Speaking of theatrical youth, the Lamplighters are bringing their sparkling new production of Gilbert & Sullivan's "The Pirates of Penzance" to the Regional Cen-

## SNAPSHOTS



By Martin Snapp

ter for the Arts in Walnut Creek next weekend, Aug. 20-23. Since Saturday the 22nd is national Grandparents' Day, The Lamplighters are offering a special deal at the matinee: Every kid who brings his or her grandparent will get in for half price. "We wanted to offer something besides video games that grandparents and grandchildren could do together," says general manager John Alecca.

There are also several youngsters in the cast, including 14-year-old Owen Dalby of Berkeley, who has been trying for years to turn his parents on to Gilbert & Sullivan. But his folks finally "got it" when they saw him in this production. "I realized that it's just a 19th century version of Monty Python!" says his mom.

Three cheers for all involved in this delightful show, especially to Emeryville's Peter Crompton, who designed the breathtaking sets, and to costume designer Melissa Wortman. On a recent trip to Southern California, Wortman raided the movie studio costume shops. Result: The pirates will be sporting the same vests and doublets that were worn by the Merrie Men in the 1938 Errol Flynn classic, "The Adventures of Robin Hood."

"People must have been a lot smaller then," says Wortman.

"None of the men's costumes were larger than size 38, and none of the shoes were larger than size 9."

Remember Charley Walton? He's the 9-year-old who cares for the feral cats at the Berkeley Marina. The last time I wrote about Charley a few months ago, I promised to let you know when he and his friends got their act together and formed a non-profit organization.

Well, the time has come. The group is called Fix Our Ferals, and they just had their first spay-neuter clinic in El Cerrito, at Abbey Pet Hospital. A total of 32 wild cats in El Cerrito and Albany were rounded up, vaccinated, de-fleaded and sterilized. When you consider that one pair of unaltered cats and their offspring can produce more than 150,000 kittens in just five years, this represents a whole lot of unwanted kittens who will never be born.

Kudos to Charley and his friends, and to the dedicated veterinarians who donated their services: Dr. Norah Weldon of Lammer's Pet Hospital in Richmond, Dr. Jill Christofferson of Kensington Veterinary Hospital, Drs. Lee Prutton and Marlene Martin of Abbey Pet Hospital, and the director of veterinarians, Dr. Rene Gandolfi of Castro Valley Companion Animal Hospital.

Charley and his friends are planning another spay/neuter clinic this Sunday, this time in Berkeley. If you'd like to help them — or if you'd like them to help you with stray cats in your neighborhood — call 433-9446. (And if you'd like to contribute, their address is P.O. Box 13083-4083, Berkeley, CA 94712.)

As for Charley, he's doing just fine — except for a bloody lip. A gifted athlete, Charley has spent his whole life playing soccer, kickball, basketball, baseball, camping and rock climbing, all without getting a scratch.

So when did he cut his lip? On his first day at violin class. "No body told him that a violin bow feels like sandpaper if you accidentally draw it across your lip," says his dad.

Martin Snapp's column appears every Thursday. Phone Martin at 273-9039 or e-mail him at catman@california.com

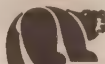
## The Journal

A Publication of Hills Newspapers, Inc.

Scott Little  
Publisher

Chris Treadway  
Editor

"...were it left to me to decide whether we should have a government without newspapers, or newspapers without a government, I should not hesitate a moment to prefer the latter."  
— Thomas Jefferson, 1787



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## Letters to the Editor

### Saving teens' lives would be 'benefit'

To the Editor,

It never ceases to amaze me how government, be it federal, state, county, or city, can take something good and turn it into something bad.

I read the article on page two of the Journal on July 30 entitled "Grant for high-profile police program turned down." Only one question came mind. Why?

This money was coming from the state of California. There was absolutely no cost to the city. Out of all the cities in the state, Albany was selected for this grant. Does Councilwoman Baker realize what she was turning down?

She said, and I quote, "From my point of view, the city has not received that much benefit from it." Does the fact that educating teen drivers, one of the highest fatality groups in accidents, count as a "benefit?"

I'm not a resident of the city, but I am a police officer, and on occasion have patrolled through Albany. I can tell you firsthand that teen drivers need as much education as possible. I always thought that the citizens were an elected official's top priority. It appears that the lives of teenagers are not of any priority to Councilwoman Baker. She seems

more concerned about how city employees earn a few extra dollars rather than what they are doing or the impact they are having on the city youth.

I know of Chief Murdo. He was one of my Police Academy instructors back in 1990. He is a progressive-thinking administrator. From what I know of him and how he became chief, that alone should tell the citizens that they are his top priority.

### To see a politician complain about something they don't even pay for is beyond belief, even in 1998.

The program has been going for six years and from what the article indicates is a success.

Tell me, Ms. Baker, why is it that you oppose funding for a program that is beneficial, successful and is of no cost to the city? This was "free money." The only reason I know why a politician won't accept money is usually because they can't get their hands on any of it.

It basically boils down to "if I can't have it then no one will." It also sounds as if you want some-

one else to bear the brunt of the work. You ask, "Why involve the city?" Did it ever occur to you that maybe the traffic officers of your police department have gotten just a little tired of pulling mangled teen-aged bodies out of wreckage?

Wake up and get informed! The lives that the program has saved over the past six years and the lives it will save should be all the "benefit" any city should hope for.

To see a politician complain about something they don't even pay for is beyond belief, even in 1998.

Chris Shipley

## Letters to the Editor

The Journal welcomes Letters to the Editor. All letters must be 250 words or less and include the writer's full name, address and daytime telephone number for verification purposes. Addresses and telephone numbers will not be published. Letters are subject to editing and condensing. The Journal also welcomes reader opinions of 75 to 800 words in length for our Viewpoint section. These submissions are subject to editing. Letters and Viewpoint articles may be mailed to The Journal, 5707 Redwood Road, Oakland, CA 94619; faxed to 510-644-4066 or, preferably, e-mailed to hillsnews@aol.com.

## El Cerrito Chamber of Commerce

By Sewall Glinertnick

### Plaza merchants to air views on center revitalization

With current talks concerning revitalization of El Cerrito Plaza bearing the critical point, retail merchants of the center — many of whom are members of the Chamber of Commerce — are preparing to air their views on the subject.

At a meeting set for today members of the center's Merchants Association are scheduled to discuss methods for making their point of view known, and to select one of their number to speak for them on the Plaza renovation process.

Also expected to be presented at this session is a preliminary report on an opinion survey of the center's 38 retail tenants.

Chamber of Commerce member Will Chun, owner of Mail Boxes Etc. in the Plaza and the man who launched the survey, said he had decided to conduct the poll to "let the general public know about our frustrations, concerns and ideas about how we want to see the Plaza redeveloped."

With well over half (23 out of 38) questionnaires already in, Chun plans to submit a preliminary report on the survey results at today's merchants meeting.

### Preliminary survey results

Asked if they felt any progress was being made in redevelopment of the Plaza, 16 out of the 23 business people at the center responded "no," one said "it was difficult to see much," and of the six who said "yes," one said progress was "too slow" and another said it needed to be finalized.

In response to a question asking if they planned to renew their lease if something is not done, only two respondents said "yes," one said "probably," two said "no" and one each said "probably not" and "not if they continue that way." One was "not

sure" and nine indicated they had no opinion.

As to how long they were willing to wait, five said six months, four had no opinion and two each responded they weren't willing to wait at all, one year and "until the lease is up." The single answers received ranged from "don't know" to "a long time."

The strongest positive response came in answer to the question: "Do you think the owners, working with the cooperation of the city, should immediately take steps to encourage greater customer traffic at the Plaza during the interim period before actual redevelopment begins? Twenty-one said yes, two had no opinion and none said no.

Asked if they believed long term success for the present tenants could be achieved without bringing in one or two larger anchor businesses, 15 of the merchants said "no," six said "yes," one said "yes — but a large anchor business will really make a difference," and one had no opinion.

Asked what type of business they felt would make a good anchor tenant for the Plaza, 19 favored a department store, while nine wanted a movie theater. Only six indicated their choice was a big grocery store. Among the other choices mention one were hardware, office supply and book stores as well as restaurants.

A proposal to continue the Farmer's Market at the Plaza after revitalization — something which a representative of American Stores said his company was reluctant to do — was favored by 13 of the tenants as well as another who said "yes for now." Five were opposed to continuing the Farmers Market and four had no opinion.

Opinion was almost perfectly split on response to the question: "Do you feel the city should ac-

cept any site plan for the Plaza simply because it does not require the use of public funding?" Eight responded "yes," one with "yes within reason," nine "no," one "no, but they should accept something soon," and four had no opinion.

There was no lack of suggestions in response to the question of what types of businesses should be brought in to help insure the future success of the Plaza. Among the many types of stores the present tenants felt were needed were businesses selling variety items, men's and women's clothing, toys, specialty gift items, pet supplies, music and records, computer items, ice cream, sporting goods, linens and fabrics.

Many name a wide range of chain stores — with one business owner going to far as to explain these larger stores would be good for the Plaza because "they can weather financially low climates longer than independent businesses."

Asked what they wished to tell owners, the community and city officials, almost everyone responding to the survey expressed varying degrees of dissatisfaction with what has occurred to date.

Responses ranged from simple statements such as an angry "who's getting paid to keep postponing plans" to "please stop talking and get something going," "make decision," and "stop worrying about the environment and get some stores open at the Plaza."

Most responses seemed to agree with the tree Plaza retail merchants who said: "Get with the program — enough is enough." "We need more action and less talk," and "If you continue on the current path, no one wins."

### Circus coming to town

Circus Chimera, a multi-mil-



Cheering on Nora Hughes, as she gets ready to participate in the shuffleboard tournament which highlighted a recent El Cerrito Chamber of Commerce mixer, are a happy group of members. Hosted by Nora and her husband John at the House of Carpets on San Pablo Avenue, the purpose of the contest was to raise funds to finance a reading program for children established by El Cerrito Jane Bartke (pictures to the left of Mrs. Hughes).

lion dollar theatrical circus spectacular, will — pending the favorable outcome of a use permit hearing today — be coming to El Cerrito late this month for an 11-day run.

Staged in a 1,800 seat tent to be erected in the east parking lot of El Cerrito Plaza, the show will combine circus arts with the story of a magical toy box. It is scheduled to run here from Friday, Aug. 28, through Monday, Sept. 7.

Sponsored by the El Cerrito Plaza Company, a member of the Chamber of Commerce, Circus Chimera features classic circus acts performed by world-class artists, combined with a timeless story, state of the art lighting and sound, Broadway choreography, innovative costumes and a special musical score — all interwoven into a two-hour spectacle designed to dazzle the entire family.

While devoid of traditional circus animals, carnival rides and games of chance, Circus Chimera will offer a wide assortment of acrobats, jugglers and aerialists.

"We provide an intimate setting where the audience can be as close to the action as possible so that the performers can interact

with the spectators," explains the show's executive producer James Judkins.

In announcing that the circus' showtime schedule and ticket information would be made public in the very near future, El Cerrito Plaza manager Janet Jolley said:

"The purpose of the El Cerrito Plaza Company in bringing Circus Chimera here is to encourage more shoppers to visit the center and do business with our tenants — thus generating more sales tax revenue for the city."

### Coloring contest underway

To further encourage interest in Circus Chimera's upcoming appearance here, the El Cerrito Plaza Merchants Association is conducting a special coloring contest for children.

Children between the ages of four and 11 years of age may now obtain free entry blanks for the contest at any of the Plaza's retail outlets.

Contestants will be required to draw themselves in the middle of a star and then color the circus acts surrounding the star.

Judging will be in four age categories, and winners will re-

ceive free Circus Chimera tickets for their entire family. All entries must be submitted by 5 p.m. on Wednesday, Aug. 26. Judging will take place the following day and winners will be contacted immediately.

### Support appreciated

The El Cerrito Chamber of Commerce wishes to express its appreciation to associate member Klem Schmidt of 2049 Junction Ave. for showing his support by reinvesting in this organization.

### Volunteer sought

The Contra Costa County Private Industry Council, a member of the El Cerrito Chamber of Commerce, is seeking a local business person to serve on its governing body.

Those wishing to be nominated for this post will be required to spend as much as 10 hours a month working for the Council, which plans and operates the county's employment and training program for unemployed and economically disadvantaged workers.

Applications are now available at the Chamber office, 10848 San Pablo Ave., and must be returned to the PIC by next Monday.



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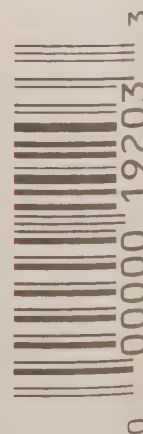
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East Bay Events



Juggler extraordinaire Jean-Paul Valjean performs Tuesday evening at the Albany Library.

Balancing act

The Master of Balance, Jean-Paul Valjean, appears Tuesday, Aug. 11 at 7 p.m. in the Albany Library's final summer program for children. The foot juggler, object spinner and contortionist — a member of a circus family — was trained in the European tradition and at age 5 became the youngest high-wire performer in the world. The performance is sponsored by the Friends of the Albany Library. Children get priority seating.

Shows for kids, by kids

"Kid's Shows," shows by and for kids will be performed Aug. 13-14 at 3 p.m. at the Julia Morgan Center for the Arts, 2640 College Ave. Performers include Theater Rats, JMCA's theater arts day camp, Oakland's Fairland and the Berkeley Ballet Theater. Tickets are \$5 for adults and \$3 for kids.

More at the Morgan

Aug. 15 is a busy day at the Julia Morgan Center beginning at 1:30 p.m. with the Berkeley Ballet Summer Festival, "Te Mana O Te Ra" by the Hula Dancers and Instrumentalists, and "Street Sounds," a professional a cappella group presenting a children's show. The ticket price — \$7.50 for adults and \$5 for children — covers all three shows. Later that night, at 7:30 p.m., is the Mid-Summer Festival featuring performances by the Berkeley Ballet Theater, the Berkeley Opera, pianist Daniell Revenagh, the Young People's Theater Group, and more. At 6 p.m. there will be champagne and a buffet catered by the Santa Fe Bar and Grill. Tickets are \$15 for adults and \$5 for children and seniors. Details: 883-7037. All performances are donated and all shows are fund-raising events for the center.

Meet me in the parking lot

The Outdoor Film Festival, presented by the Pyramid Brewery Berkeley Outdoor Cinema, is back for a second season of Saturday presentations in the Pyramid parking lot at 901 Gilman St. in Berkeley through Sept. 26. This summer-long festival features popular cult classics, and during this season, will also screen a nightly selection of new, independent film and video shorts. The parking lot opens for seating at 7 p.m. and the show starts at dusk. The suggested donation is \$5 per person, which is shared with local good works. This year's feature lineup: Aug. 18, Raiders of the Lost Ark; Aug. 22, Wayne's World; Aug. 29, Unforgiven; Sept. 5, The Godfather; Sept. 12, To Wong Foo, Thanks for everything!; Sept. 19, Thelma & Louise; Sept. 26 Monty Python and the Holy Grail, and the Orville Indie Awards night.

Puppets in Rockridge

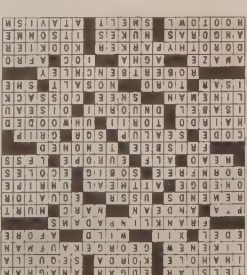
The Pennyroyal Puppet Theatre will present an original puppet play, "Sweet Betsy from Pike," with live music at the Rockridge Branch Library, 5366 College Avenue, on August 19, 7:00 p.m. In this play, Wei Ping from China meets Betsy from Missouri when both families travel to California for the Gold Rush. This special presentation also marks the end of the Oakland Public Library's Annual Summer Reading Game. For more information about this free program, call (510) 597-5017. The Oakland Public Library is a department of the City of Oakland's Life Enrichment Agency.

Telling tales

On Thursday, Aug. 20, the Richmond Museum of History presents Kellmar, telling stories as told on Grandma's wrap-around porch where folks gather to talk about the past. This program is designed for pre- and elementary school aged children, with stories that touch the heart and the funny bone. In her deep, rich voice, Kellmar retells stories old and new; the focus is multicultural, but draws from her African-American roots. Kellmar has performed for audiences of all ages for over 20 years, creating understanding, cultural enrichment, spiritual and moral awareness and fostering creative imagination. Admission is free, but space is limited. Reservations: 235-7387.

California H<sub>2</sub>O

Paintings by three El Cerrito artists — Jack Anderson, Kenneth Siqueira and Charlotte Patton — are included in "Watercolor California '98", 14th annual exhibition at Oakland's Jack London Village. The show opens next week with more than 200 original works and continues through the end of the month. Exhibit hour are 11 a.m. to 5 p.m. daily. Jack London Village is located at 1000 Broadway, Oakland.



Putting SPICE in your step

By Nina Wu  
Staff Writer

Midway along University Avenue, the sounds of tropical music mingle with whoops of delight in the night air. It is Sunday night — salsa night — at Cafe Caracas.

Although the rest of the avenue is quiet, energy fills the tiny cafe, where a couple dozen pairs of dancing feet pound the cobble-stoned floor in rhythmic unison. The steps are synopated, but smooth. Dancers move forward, one-two-three, and back, four-five-six. Hips sway with subtlety, but definition.

"It's so addictive," said Kristobal Aguilu, who drives to the cafe from San Leandro every Sunday. "Once I learned it, I never stopped. They call this the 'love dance.'"

Salsa, once popular among the thirty-something crowd, has struck a chord with Berkeley enthusiasts of all ages. Since the '90s, the sensual, Latin dance has been in demand, drawing people from all generations, cultures and economic sectors. Teenagers. Housewives. Stockbrokers. They all come out to salsa.

"I think it's fun," said Berkeley resident Meg Cotner. "It's nice that it's not free-form and that there are actual steps and contact between the partners. I like that. I'm old-fashioned."

Shaping the salsa scene in Berkeley are dance instructors Joel Lunzaga and Sorcy Harris, otherwise known as "Joel and Sorcy." For the last two years the pair has been teaching the basics of street-style salsa in clubs around Berkeley.

Teaching came spontane-

ously. The two were regular dancers at Kimball's Carnivale Q, a salsa venue in Emeryville that closed its doors last year. They were having coffee at Cafe Caracas one December evening, when salsa music came over the speakers and people approached them, asking if they could demonstrate some moves.

"I never taught a class before," Lunzaga said. "But we said, let's try it and see what happens."

Several weeks later, after flyers went up announcing the offer, a group of students showed up at the cafe and salsa classes began. Lunzaga and Harris have been teaching there ever since. Last April, they also began teaching at Mr. E's on Wednesday evenings. They offer private lessons at Ashkenaz on weekends.

During the lesson, men line up on one side and women on the other side to learn the steps. This



Icekell Alvarado and Gilbert Morales move to the salsa beat at Cafe Caracas.

multiple twirls and fanciful dips. That's when the salsa starts to get really "hot."

Where salsa originated remains unclear, and the answer often depends where the person asked is from. Supposedly, salsa is a fusion of rhythms and tunes

Morales is returning to salsa as a sort of "medicine" after his longtime marriage ended in divorce. When he was a teenager in New York during the 60s, his first love was a woman from Puerto Rico whom he met dancing. Although salsa has gone through several phases of transition, Morales said the dance is essentially the same as it was three decades ago.

"That's the beauty of salsa," he said. "It goes from one generation to the next. It's something you could do with your grandkids."

For some, salsa is a sport to be executed to near perfection. For others, it's simply a hobby, done for the sake of fun. Yet for others, it's an expression of the culture they grew up with. The music is in their blood, the rhythm is in their soul.

Morales said he listens to the words of the songs, which tell tales of life, passion and love. "I consider this place an extension of my living room," he said. "I think in that context, you make friends." Mo-

See SALSA on B2

For some, salsa is an expression of the culture they grew up in — the music is in their blood, the rhythm is in their soul.

is the part where some people get it right away, and some don't. No matter. Lunzaga and Harris are patient. Once they've got the steps down, men and women pair up, try it out and then rotate partners.

In addition to the basic step, (six steps over eight beats), dancers learn an inside-outside turn, hook step and cross-bite lead, along with any other moves that Joel and Sorcy happen to think up that night. At the advanced level, the four basic movements expand into intricate patterns,

from African, Cuban and Caribbean origins. It has evolved in different continents. For example, the Puerto Ricans in New York took the art form and adapted it to a spicier variety for their urban setting. Different regions also have their own style of dance, but the Latin beat is still the unifying force.

"I consider it my music," said San Leandro resident Gilbert Morales. "Some people say it's Cuban. I say it's Puerto Rican. To me, it's my culture. This is what I was raised on."

New York Times Crossword

VICIOUS CIRCLE

BY CHRISTOPHER HURT / EDITED BY WILL SHORTZ

ACROSS	54 Where the smart set sat [answer to be entered in the appropriate manner]	106 Floor	19 Neck band?
1 Launch of July 1962	56 Green, maybe	110 Eastern pooh-bah	25 Collection of legends
8 The "E" in E.L. Doctorow	57 1966 movie that won Best Original Score	111 Games grp.	28 Whom "I Like"
13 Rattles for I-Across	59 Novel by 47-Down	112 ———-American	32 Summoned, as a butler
20 Trapped	60 Universités	116 She said "You can lead a horticulture, but you can't make her think"	33 Island southeast of Borneo
21 1930's-40's director Zoltan	61 Island in French Polynesia	121 More eccentric	34 Schools for engers
22 Secondary result	62 Gov. Landon	123 Certain sweaters	35 "What — the odds?"
23 Hardly used	64 "—— on \$45 a Day"	124 Zaps, in a way	36 "Papillon" star
24 Writer who said "Satire is what closes Saturday night"	66 A reduced state	125 Treater's words	37 "No —!" (slangy O.K.)
26 Pulitzer-winning biographer Leon	67 Park toy	126 Nocturnal noisemaker	38 Drift
27 Sundial letters	70 Made for a mortise	127 Upriver spawner	39 "Tis — bagatelle"
29 Junglike	72 Binary —	128 Reversion	42 Editor who looked like a dishonest Abe Lincoln
30 Ere	75 Thoroughly confine	DOWN	43 Handy
31 "I wish you a meretricious and a happy New Year" pennier	77 Plaza abbr.	1 Scramble/draw	44 Buntlines, e.g.
	78 Handlebar feature	2 Site of Vance Air Force Base	45 Pigtail
	81 Bun, for one	3 Camp locale	47 She replied to Noel Coward's "You look almost like a man" with "And so do you"
	83 Japanese portal	4 Rocklayer	49 Nursery rhyme residence
	85 Prairie-like	5 Lot	50 Confute
	88 Sanford of "The Jeffersons"	6 With 86-Down, Wil's End resident called "Old Vitrol and Violets"	52 Dean Smith's sch.
	90 French flier	7 Goes back to the start	55 Buenos —
	91 Center or end	8 Hosp. test	58 Leisure
	93 Snick-or —	9 Mr. X	63 One facing life, maybe
	94 Taras Bulba, notably	10 In the majority?	65 Smul
	95 Munch's river opponent	11 Leaking	68 Loner
	96 Matador's	12 Loose overcoat	69 East wind, ir. Greek myth
	98 Like some diets	13 Name as a price	71 Chanel fragrance
	101 Word before "loves me" and "loves me not"	14 Grant given, for short	
	102 "From Bed to Worse" writer	15 Waters	
		16 Back talk	
		17 San —	
		18 Brand of damnozide	

72 Hot dog garnish

73 Haven

74 Casualty of 1997

76 Subatomic particle

79 Abstractions

80 Gurgous Georgian?

82 J.F.K. or F.D.R.

84 Sherlock's lady friend

86 See 6-Down

87 52-Down rival

89 It's a gas

92 Bean

94 ——— Mounds (Illinois historical site)

97 Collect

98 They may be vital

100 Chem. or biol

102 So out it's in

103 Guitar sound

104 Winner of a noted 1978 Supreme Court case

105 Comedian Smirnoff

106 Wife of Esau

107 Glandular fever, for short

108 Medea rode on it

109 Kind of suit

113 Done, in Verdun

114 Sleep phenomena

115 Utah city

117 Turn left

118 Fashion units

119 Snake —

120 Alphabetic sequence

122 Actress Massen of "Tokyo Rose"







## Weaver Jackets' assistant head man

NFL player will  
also be Berkeley's  
defensive coordinator.

By Jelani Harper  
Staff Correspondent

While most high school football coaches are enjoying their weekend of summer vacation before practice begins Aug. 13, this Saturday at 8 a.m. Berkeley High defensive coordinator Joe Weaver will be standing on the football field.

It won't be Berkeley's field. Weaver will be in Redwood City, instructing various Pop Warner football teams in the finer points of the sport as part of the National Football League's Alumni Youth Day football camp.

Weaver is an executive board member of NFL Alumni, which is a Bay Area based, non-profit organization dedicated to donating money to local charities.

This year he'll be assistant head coach in order to be more involved with the team's offense, as well as doubling his duties as defensive coordinator.

### Side-by-side

Joe Weaver (head coach) and Joe Marlin will pretty much be working side-by-side, Weaver said. Hopefully we'll be more entering this year than last year. The Yellowjackets were 2-7, 1-4 last Bay Athletic League last season.

The Jackets' preseason kicks off on Sept. 12, so Weaver should have plenty of time to make sure the players are ready.

NFL Alumni is actually a two-fold organization, it aims to not only work with kids but also to involve local businesses," explained Weaver, who heads his own company, an advertising firm that specializes in putting corporate logos on different products. Weaver has made contributions to high schools, boys clubs, and many other youth organizations in the area.

The Alabama native kicked started his football career when his family moved to Colorado Springs, Colo.

It was while attending Palmer High that Weaver met a man who would be one of the most influential figures in his career, former coach Jim Colbert.

### Same coach

"Not a lot of guys can say that they had the same coach in high school, college, and the pros," remarked Weaver.

See WEAVER page B4



File '97 Photos by Jeff Lindquist

Senior tailback Paki Gordon, above, will be SM's go-to guy, while junior Eddie Smith will get lots of touches.

## Shag is back at SM with a young team

### Panthers' coach entering his 15th season, 39th year overall

By Jeff Sepulveda  
Staff Correspondent

There is an old saying that successful teams don't rebuild as much as they reload.

After losing 22 of 29 players from last year's 8-2-1 Alameda-Contra Costa Athletic League co-championship team, however, the St. Mary's High football team has a particularly daunting task this season if it's to continue its successful ways.

Fortunately for SM, the new Panthers are in good hands. Head coach Dan Shaughnessy, who has built many a powerhouse team in his day, returns for his 15th season at SM and 39th overall as a coach.

While Shaughnessy, who's also known as "Shag" admits that it will be difficult to replace last year's talented crop of seniors, he believes the Panthers will be competitive.

"It won't be easy to replace all of those kids," he said. "But

I think we're up to the challenge. We get to do everything all over again this year. Teachers do it every year."

### Shag as teacher

Teacher is what Shaughnessy will have to be this year with virtually his entire roster turned over. Gone are

last year's stars Jafar Williams, Matt Himmelstein, Kwamin and Khalid Taylor, Matt Slendebroek, Jerriod Mack, and Devin Poche-West.

Williams reported this week for football training camp at the University of Washington. Himmelstein will line up for Columbia this year. Kwamin Taylor will play at UC-Davis. Poche-West moves through the Caldecott Tunnel to St. Mary's College.

Shaughnessy says the key to getting over the fact that last year's talented cast won't be around is to not focus on the talent that has been lost.

"You can't think about them.

**'We're going to be so young ... I'm not going to know whether to talk to them or burp them.'**

— DAN SHAUGHNESSY, St. Mary's Coach



You just move on," he said. "It's a new challenge this year. We've built winning teams in the past, but we've never done it with this group of kids."

Headlining the short list of SM

returnees is talented senior tailback Paki Gordon, who received the bulk of the carries in the Panthers ground-oriented offensive attack last season.

He will be joined in the

backfield by junior Eddie Smith who also saw considerable action last year. Senior receiver-linebacker Marlin Kelley will also be relied upon heavily on both sides of the ball.

### JV promotions

SM may not have too long to wait for the young Panthers to develop. The bulk of this year's team will be graduates of last year's junior varsity team which boasted a 8-2 record.

One player who will be expected to make an immediate impact is junior quarterback Michael Smith, who has been handed the varsity job.

The key to the Panthers success will be the progress of the young players.

"It's a little too early to say anything about how we'll do," said Shaughnessy. "Everything hinges on how the kids progress."

Shaughnessy said he expects lots of growing pains for the young Panthers who begin practice next week.

"We're going to be so young, that when the first game rolls around (Sept. 12 at home with Riordan of San Francisco), at the first timeout, I'm not going to know whether to talk to them or burp them."

But the one constant for SM

See SM Shag page B4

## Bears set to open in Turlock without retired Williams

By Scott Strain  
Staff Correspondent

The Cal football team suffered another blow to its offensive line when senior guard Yaeger Williams announced that he is retiring from football due to a knee injury.

Williams, a 6-foot-6, 300-pounder, started seven games for the Bears during their 3-8 season last year. He battled knee problems throughout the season and sat out the spring drills, fully expecting to compete for a starting spot when the team opened its preseason workouts in Turlock Thursday.

But extensive rehabilitation efforts failed to bring about the desired improvement and Williams felt he could not play this season, which opens Sept. 5 with a home game against Houston.

"Yaeger felt he just didn't have the mobility he needed to be a productive player for us," coach Tom Holmoe said.

With the departure of Williams and All-American Jeremy

Newberry to the NFL, only 6-5, 315-pound senior guard John Wellbourn is a definite starter on the offensive line for the Bears.

The coaching staff has also shuffled several players to different positions. Six-eight, 340-pound Langston Walker, from Bishop O' Dowd for instance, has been moved inside to the guard

position and will be given an opportunity to earn a starting spot.

Walker, a redshirt freshman, spent the spring trying to earn a starting slot at offensive tackle.

John Romero was also moved from guard to center where he is expected to start.

Romero, 6-3, 315 pounds, may offer more strength and stability at the center spot.

In other news, a pair of reserves, fullback Josh Del Prado and offensive tackle Joe Major, have left the team.

### Los Gatos QB commits

Cal also announced it had re-

ceived a early verbal commitment from Los Gatos High quarterback Ryan Sorahan for the 1998-99 recruitment period. Sorahan, a 6-4, 200-pounder, picked the Bears over Washington, Oregon and Stanford. The official recruiting period begins Feb. 4, 1999,

but Sorahan verbally expressed his desire to sign a letter-of-intent June 17 with Cal.

Sorahan threw for 2,000 yards and 20 touchdowns as a junior. He is not rated as a top recruit in either California or the nation, but he adds depth to a position

where the Bears are chronically short.

"The first thing (about Ryan) is he is extremely dedicated," Los Gatos coach Butch Cattolico was quoted as saying. "He is a tremendous worker and he has got all the tools. The thing that is really impressive is his accuracy."

the second straight season, is a senior. He is backed up by redshirt freshman Sam Clemons.

The Bears also signed David Page, a 6-1, 180-pounder from Brandon, Miss., in February and are eyeing several prospects for

## Beck nominated for Butkus linebacker award

Cal junior linebacker Matt Beck was named Tuesday on the 1998 Watch List for the Butkus Award by the Downtown Athletic Club of Orlando.

Beck, a 6-foot-4, 230-pounder who is expected to contend for first team Pac-10 honors this fall, was one of 68 players on the list.

The list will be trimmed to 10 on Oct. 15, and to three on Nov. 12. The winner will be announced on Dec. 11.

The choice will be made by an independent selection committee, comprised of 27 of the nation's media members.

Last year Andy Katzenmoyer of Ohio State won the award. Beck enters the '98 season rated as the No. 15 inside linebacker in college football by The Sporting News.

He has led Cal in tackles per game in each of his first two seasons with the Bears (9.7 tackles in '96 and 6.9 last season).

He's enjoyed a solid offseason in the weight room and enters fall camp at 230 pounds after playing much of last season at less than 215 pounds.



Matt Beck

**'Yaeger felt he just didn't have the mobility he needed to be a productive player for us.'**

— TOM HOLMOE, Cal Coach

"He has a strong arm, good height and good feel. He reads defenses well and is able to put the ball where he wants to every time."

Said Sorahan about Cal: "I was really impressed with the coaching staff. They were very knowledgeable and I felt very comfortable there. They throw a lot and the system is pretty easy to understand. (Cal) also presents excellent educational opportunities for me."

Justin Vedder, who will return as he starting QB for Cal for



Langston Walker

next season. Among them is Ken Dorsey of Miramonte High in Orinda. Touted as one of the top QBs in the state, the Matador senior has already indicated that Cal is in the running for his services when he graduates high school.



## Shag

Continued from B3

is Shaugnassy and a winning tradition. The Panthers have so many ACCAL championships in the last 10 years that even Shaugnassy has lost track.

But he says that winning is not taken for granted at SM.

"I don't want to sound haughty, but winning is not hard. Winning every year is hard. The key is to be consistent."

### Piedmont & DeAnza

Shaugnassy expects the top challengers for ACCAL title honors to be Piedmont and De Anza, with Richmond to be much improved. But he also said that he

expects the Panthers to make a run for yet another title.

"You always go for the top rung," he said.

With an extremely young team needing to be taught how to play the game and how to win, Shaugnassy was asked how many more such challenges he will take on and why he's back for a 39th season.

"I like working with the kids. Each group of kids is different. If I can hang on until the year 2000,

I will have coached in six different decades and into a new millennium."



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## Weaver

Continued from B3

marked Weaver. "But I'm one of the few who can."

After graduating high school he considered a scholarship offer from Tennessee State, but ultimately ended up spending his next two years at Trinidad Junior College in Colorado, where he earned All-American honors as an offensive tackle.

"When you go to a junior college, you have to play two years of good football," explained Weaver. "You can't afford to have any bad ones if you expect to make it to the next level."

By now Colbert had gone on to coach at Fresno State, so during Weaver's junior year he transferred to be reunited with his former coach.

Colbert moved him to linebacker, and despite Weaver's success at the position he failed to attract any NFL attention.

### Fateful day

Then one fateful day, during his senior year, Fresno State took on San Jose.

"The Raiders had been scouting a San Jose running back by the name of Cody Jones, who I had played with me at Trinidad," recalled Weaver. "During the game he got hurt, and I had a really good day on the field."

Though Jones eventually went on to play for the Los Angeles Rams, it was Weaver who was picked up by the Raiders in the seventh round of the 1973 NFL draft.

He stayed in Oakland for three years, before Colbert sent for him again, this time from the Green Bay Packers where he was an assistant coach, and from where Weaver finished up his career in '81 as a starting linebacker.

Weaver eventually moved back to the Bay Area where he began coaching high school football, and in 1996 he came to Berkeley.

"I enjoy teaching football," he explained. "When I go to a high school game I can see some of the kids are lousy, they have no technique or form. I like being able to show them what I can."

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## Hagar Orren Electrolysis

Hagar Orren came to the U.S.A. from Israel in 1985. She was licensed to practice electrolysis by the California State Board of Cosmetology 12 years ago, and has been practicing at her North Berkeley location ever since.

Orren was inspired to learn and practice electrolysis by the tremendous effect the treatments had on her own self-esteem. "At a time in my life when my own hair problem dominated my image of myself," she says, "I couldn't see how I would ever be free of it. Electrolysis offered me a practical solution and I thought it would be a rewarding service to offer to other women who suffer from the same problem."

Electrolysis involves a commitment to a series of treatments ranging from 15 minutes to four hours. Orren uses disposable needles and follows the strict code of sterilization set by the California Board. The results are gradual and not an overnight miracle. Yet, for those suffering

from unwanted hair, it is rewarding from the minute you start!

"In many cases women come to me for electrolysis after years of suffering from unwanted hair," says Orren. "Dealing with it marks the beginning of a much deeper commitment women make to feeling better about themselves." Orren knows from personal experience that this process goes beyond the level of the skin and is amazed at how a series of simple electrolysis treatments can start this momentum to self-healing.

Another service offered is European facials by Tricia Kisman. This dynamic individual opened the first salon of its kind in Berkeley in 1984. She then decided to sell it and study interior design. Nowadays, she has found a perfect balance in doing both. "Tricia is a warm person with a healing touch and healing energy," says Orren.

The atmosphere is intimate and full of light. Orren has created a nurturing space where women feel safe

## BUSINESS FOCUS

by Laura Fischer

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Classifications 701 - 860

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Classifications 401 - 406

### Fax

Classifications 501 - 504

### Home and Business Services



# BULLETIN BOARD

As a community service The Hills Newspapers is pleased to offer Found, Giveaway and Lost ads free of charge (max 150 words for 2 weeks)

## 201 Announcement

BOY Scout uniforms. Clean out the closet and recycle them to help youngsters. Leave at The Montclair office, 5707 Redwood Rd., #4 Oakland.

## 204 Found

FOUND: July 27th in Oakland on Buena Vista. Baby book and clothing belonging to Nancy Meek and Terence Terrell. Please call Bob: 547-7826

ADDRESS book, Heartwood Street, Saturday August 8. Call to identify. 339-0539

DOG Papillon mix, female. Very sweet, trainable. Find owner. Warm call. No bark. 510-531-2852

## 205 Giveaway

URGENTLY need temporary foster homes for homeless animals. Need food, cages, litter, traps. Marc 510-444-3204

KITTENS: 2 black/white female beauties seek loving home, preferably together. 510-525-5585

"GIGI" cat, 2 years, DSH, white/black spots. Spayed, tested, shots. DSH. 444-3204

"ALICIA" 12 years, DSH, charcoal taped. Tested, shots, spay. Lap cat. 444-3204

TWO abandoned young dogs need homes. Australian Shepherd/blue eye & Chow. 510-638-9007

FEMALE tortoise shell cat, 8 months. Spayed, friendly. Abandon. Donation. 635-4719

WASHER/dryer, old but still works. Free, you haul it away. 271-4602

KITTENS available Saturday 8-15-98 at Pet Food Express, 10am-2pm. (530-5300) Feral Cat Foundation (non profit) Donation

## 206 Lost

TEAL Green backpack, 6th and Benoit. Reward for personal items. 707-257-8713

LOST Cat, adult male. Siamese, last seen at Ashby/San Francisco, Berkeley on 8/29/98. 510-531-4558

LOST Schnauzer, neutered male, last seen Temescal area, 6/27 Weening collar, ID tags 428-9292

## EDUCATION

### 303 Instruction & Tutoring

A LEARNING PLACE Reading, Language Arts, Math, Science, SAT Prep. Diagnostic Testing Oakland/Berkeley 531-2500

TUTORING: Reading/ Writing. Credentialed teacher. Sue: 841-2006

PHLEBOTOMY/ Blood Drawing Course by Boston Red Cross Company 1-800-201-1141. State licensed institution

CLINICAL, Medical Assistant Program 16 weeks Course by Boston Red Cross Company 1-800-201-1141

CERTIFIED Special Education Teacher with 20 years experience. Tutor in Reading. \$30 per hour. 510-848-6796

### 304 Musical Instruction

PIANO, organ lessons, your home, all styles/levels. Adults a specialty. Linda 655-0690

### 305 Schools & Camps

CIRCLE PRESCHOOL Offers programs for curious children ages 18 months to 6 years. 547-6447

SMILES DAY SCHOOL Pre-school program 2.9-5 years. Full-time and part-time. Before and after school program. Pick up and delivery to local elementary schools. 7:30 - 6:00. 339-3830

## 305 Schools & Camps

TODDLER FAMILY PROGRAM • OPEN HOUSE • Saturday, 9/12, 10am-12noon Enrolling ages 18-33 months, parent education and support, parent cooperative, 1, 2 or 3 mornings per week. Info, nursing environment. For information: 510-339-1170

## TO Place A Classified Ad Call 339-8777

## EMPLOYMENT

### 401 Childcare

AFTER-School 3:30-6:30pm after school for girls 5-11, in Berkeley. Must have car/insurance. Flexible hours a plus. Good pay, nice family. 510-526-5709

AFTER School Childcare for 5 and 10 year-olds Tuesdays/Thursdays, 3:30-6:30pm. Need car/insurance. References. English speaking, drivers license. Call 9/1. Oakland. 510-530-4557

AFTER School Childcare part-time needed Monday-Friday, 3-7pm, 2 children, pickup, shuttle to lessons. Cook dinner, excellent driver. Call Kathy 848-9248

ALAMEDA Mom needs babysitter for 3 and 5 year olds, part-time Call Valerie: 864-8159

AU PAIR, Live-in, French speaking, North Berkeley Hills, 10 girl, 9 includes room & salary, car 510-526-7888

BABYSITTER wanted in beautiful central Piedmont neighborhood, close to parks and walking distance to bus and walking distance, 9-3 Must have own transportation, references and English speaking 510-652-8977

CHILDCARE for delightful 10 year-old boy Crocker Highland, 3:30-7pm, Monday-Friday. Enjoys Creative, fun, and creative. Excellent references. 510-834-5652

CHILDCARE Professionals with experience, education and initiative Full-time CDI and car required 530-9413

EXPERIENCED, full-time Caregiver for 5 month-old occasionally 2-year-old child. English speaking, references, car required 510-339-8038

LOVING, playful childcare 7 year-old girl, Monday-Friday, Wednesday, Thursday, 1-6pm. Car, English speaking, references. Berkeley, 510-869-3631

NANNIES Many jobs, full-time, part-time, live-out. No fee. Mom's Away, 559-9155

NANNIES NEEDED Full-time, part-time \$9-\$12/hr. References, experience, car required. No fee 339-3380

Be In Our Care Nanny Agency NANNY for Berkeley family, school-age children Live-in. Light housekeeping, cooking, car, CDI, fluent English. 549-0315

PART-TIME, Montclair, Child-care/ driving/ laundry 3-7 (4 days a week) (8/25) to yo/ references, \$10. Call McDonald, 510-604-8086

TWINS IN OAKLAND Full-time, 20 months old. Twin experience and ECE's a plus. Interaction. \$2000/month. Experience. References. No fee

TOWN & COUNTRY NANNIES (415)461-7755

### 402 Domestic & Caregiver

CAREGIVERS IMPORTANCE paid to responsible, experienced, compassionate. Certified Nurses Aides, Home Aides, housekeepers/ companions. Immediate hourly to Part-time live-in care. A Caring Connection, 524-6076

CENTRAL American refugees seek employment in child care, cleaning, childcare, painting, moving. Skilled and reliable. 864-9011

## 402 Domestic & Caregiver

EXPERIENCE Housekeeper wanted: Cleaning, laundry, etc. Fluent English, reliable. Please fax letter or resume and references to 510-652-8995

## 403 Help Wanted

LVN- RN or highly experienced aide needed for weekend live-in job for 81 year old woman 510-749-7673

PART-TIME housekeeper for disabled couple. Cooking, laundry, light housekeeping, van driving. Wednesday through Friday, 3 hours per afternoon. House TBA Rockridge. Call Kathy 848-9248

HOUSEKEEPER, Live-in, Full-time, nice private room, board, \$1000/month to start. Must have excellent references 510-939-1833 after 9am

DOMESTIC helper wanted for working parents, in Alameda. Light housekeeping, laundry, cooking, pickup school errands. Dependable car. Must speak English. Fax resume to: Perfect Professional, articulate, creative. MS Office desirable. College degree required. Must be looking to live in. R. Thom & Associates, 304 Village Square, Orinda, CA 94623. Or fax 510-254-1650

RESPONSIBLE PERSON Part-time to assist disabled woman in Lake Merritt area. Live-in. English speaking. Must have car, be dependable. References. 510-986-1500. No calls between 1-4pm.

COOK needed for beautiful North Berkeley home. Emphasis on light healthy cooking. 1 day/week, approximately 7-9 hours. \$17/hour. 510-450-6779

HOUSEHOLD help, Piedmont. Part-time for errands, laundry, no housecleaning necessary. Flexible, 15 hours/week, \$12/hour. 510-853-9551

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## 403 Help Wanted

Accounting Clerk We need a dependable person with excellent verbal, written and math skills and basic PC skills for general office duties in San Leandro. Full-time. 40 hours/week. \$8-9/hr. DOE. Call: Mar. Law, 510-567-9990.

## 403 Help Wanted

ADMINISTRATIVE ASSISTANT MS Word 6.0, Excel, Good writing skills, some accounting background, A/R, customer service, able to be multi-task and detail oriented.

## ADMISSIONS COUNSELOR

Christian College. Looking for organized, outgoing person to help with student recruitment. Responsibilities include visits to schools, churches, and college fairs. Must have car. Bachelor's degree. Salary plus benefits package. Send resume: Admissions Director, Patten College, 2433 College Ave., Oakland, CA 94601.

ALL-AROUND Talent needed to assist in our fun, unusual small business. Outreach, customer service, recordkeeping, sales, and whatever comes up. Requires excellent phone and people skills, flexibility, computer literacy, attention to detail. Experience less important than energy, commitment, willingness to learn. Hours: 3:30-6:30 p.m. weekdays, Saturday mornings. Benefits. Send cover letter and resume to: Perfect Professional, articulate, creative. MS Office desirable. College degree required. Must be looking to live in. R. Thom & Associates, 304 Village Square, Orinda, CA 94623. Or fax 510-254-1650

PROPERTY MANAGERS! List Your Rentals With Us For Best Results 339-8777

ADMINISTRATIVE ASSISTANTS To provide support of consulting Engineering firm. Full-time or Part-time school hours. Multi-functions include Personnel, Marketing, and Office Operations. Professional, articulate, creative. MS Office desirable. College degree required. Must be looking to live in. R. Thom & Associates, 304 Village Square, Orinda, CA 94623. Or fax 510-254-1650

ADMINISTRATIVE/ACCOUNTING Must be familiar with PC, Excel, MS Word. Strong organizational skills, detail oriented, handle paperwork/dictation. Light accounting, general office skills, good natured, able to listen, learn, prioritize. Fax resume to: 510-748-6765

ADMINISTRATIVE Non-profit educational organization seeks personable, professional, MAC fluent self-starter to coordinate events. Part-time. Unique opportunity! Fax ONLY 510-705-8758

ADMINISTRATIVE Imm ediately full-time office manager, message school Seeking enthusiastic energetic person to coordinate, heavy phone, very detail-oriented. Please be organized, comfortable talking people, computer, Microsoft Office, 24/7. Fax resume to: 510-748-6765

ADMINISTRATIVE Small, successful software company with bus-chip customer list and great growth potential is looking for an energetic individual who wants to work, learn, and grow with The Co. as its full responsibility for office equipment and maintenance, company files, sales correspondence, and maintaining customer database. This person will assist with direct mailings, sales related tasks, and miscellaneous marketing activities.

Applicant must be organized, able to multi-task, quality-conscious, self-starter with good phone skills and attention to detail. PC skills required.

Casual yet demanding working environment. Benefits BART accessible.

Mail, fax, or e-mail resume to Judy Dunlap.

DBASOFTWARE 1195 Park Ave. Emeryville, CA 94608. 510-558-9900 fax 510-658-9927 e-mail: jduffy@dbasoftware.com www.dbasoftware.com

ADMINISTRATIVE Assistant/ Receptionist: Ability to handle incoming calls professionally, heavy computer use, sales and operational support. Fax resume and salary history to: Crown Pacific, 510-895-1806

ADMINISTRATIVE Assistant, North Oakland Company, shipping/ database. Computer skills required. Medical/ Retirement benefits. Robert, 547-8801

ADMINISTRATIVE Assistant- Berkeley manufacturing. Varied duties including buying, shipping, dispatching. Must know Excel. Resume to: P.O. Box 2278, Berkeley, 94702

ADMINISTRATIVE ASSISTANT Part-time \$10-12/hour. Duties include answering telephone, logging and distributing mail and incoming/outgoing faxes, filing other routine activities, providing clerical support for secretarial staff and light bookkeeping for accounting, as needed. Flexible hours necessary, approximately 24 hours/week, good computer skills, WordPerfect 6.1 or 8, Excel a plus, excellent communication/ language/ telephone skills. Fax resume and cover letter to 510-652-4441

ADMINISTRATIVE SITE MANAGERS Non-profit special education school in Oakland seeks a Site Manager to oversee the school office & provide general administrative support for Program Director & school staff. Requirements: BA degree or equivalent; minimum 2 years experience in a Site Office Manager position; minimum 1 year computer (Excel & Word) experience. Strong organizational, supervision, written & oral communication skills; ability to master & prioritize wide variety of tasks, work independently & as a team. Salary Range: \$21.6K-\$28.8K/year. Excellent benefits. Send fax/cover letter and resume to Site Manager/CA/Spectrum Center, 265 Telegraph Ave., #312, Berkeley, CA 94705, 510-845-7841, EOE.

## 403 Help Wanted

ADMINISTRATIVE ASSISTANT MS Word 6.0, Excel, Good writing skills, some accounting background, A/R, customer service, able to be multi-task and detail oriented.

## CUSTOMER SERVICE

The Hills Newspapers is seeking a full-time customer service rep with administrative skills to work in our Classified Advertising Dept. Duties include: customer service, data entry and ad sales. Position requires attention to detail, grammar/spelling skills, type 50 wpm, ability to provide excellent customer service while working independently. Salary plus bonus program. Medical and dental benefits. Please Fax resume to: Classified Manager, 510-339-8101; or mail to 5707 Redwood Rd., Oakland, CA 94619.

DAYCARE Assistant wanted, has to be energetic, reliable, have experience with children. Full-time/Part-time positions available. 510-644-1709

DELIVERY Driver, part-time. Do you have a fully insured vehicle, valid drivers license and a clean driving record? Afternoon (noon - 4:00pm) Monday-Friday? Applications: Piedmont Stationers, 471 Piedmont Ave.

DENTAL ASSISTANT For Emergency, part or full-time. X-ray required. Call 510-652-8855

DENTAL Receptionist/ Assistant, must have computer experience and personality. 510-521-7784

DIRECTOR OF DEVELOPMENT Non-profit school. Full-time fundraiser. Annual campaign, plan giving program. Grant seeking. BA plus experience. Microsoft. Begin 8/99. Competitive salary/benefits. Resume/letter: Sakana Valley School, 1678 School Street, Emeryville, CA 94608. Fax 925-376-1150

DRIVER/WAREHOUSE Small kinder, gentler Emeryville coffee firm seeks driver to deliver coffee in company van. We train you to diagnose and service equipment. Some warehouse work also. 2 years driving experience. \$8.50/hr. \$10/hour. DMV printout and wage history: 510-428-4004.

EARLY CHILD-DEVELOPMENT MANAGER Full-time position overseeing the operations of 17 classes and contracted family day-care providers in accordance with Head Start Performance Standards and philosophy. Must have experience in managing government-funded programs, budget preparation, staff training, and development, risk assessment, and crisis management, community-based planning and program planning and evaluation. Must have the ability to communicate effectively, prepare and submit reports in a timely manner. Working knowledge of LCA's to leverage Head Start service delivery to a diverse, multi-racial, multi-cultural, low-income population, including children with special needs. Baccalaureate degree in Early Childhood Education or Child Development and other related fields of study is required. Must be computer literate. Send resume with salary history and effectively part of a management team. Bilingual and Head Start experience a plus. Send resume to Ms. Bea Young, Director of Human Resources, Berkeley ALCAC, 2016 Center Street, Berkeley, CA 94704. EOE, Reference Job #NEC

EDUCATION: Administrative Admissions Coordinator: manage admissions process for independent school. Database management/ design aids. Good computer/people/people skills. Must be organized. Experience helpful. Camp salary/benefits. Send resume/cover letter: Aurora School, 40 Dulwich Road, Oakland, CA 94618 or fax 510-838-9181. Diversity encouraged. EOE. No phone calls.

ESPRESSO/DELI/GROCERY CLERKS Experience required. Looking for long-term employment? Medical benefits, vacation pay. Must be flexible. San Geronimo Market (Berkeley Marina), 486-8119

EXECUTIVE ASSISTANT Small Oakland law firm seeks individual with some combination of legal assistant, secretarial and administrative experience, preferably fluent in Chinese. Send resume and 100 word "Why Me!" essay to Peter Stoyok, 1300 Clay Street, Suite 840, Oakland, CA 94612

EXECUTIVE SUPPORT Administrative Assistant. Excellent phone, word processing, multi-tasking skills needed to support executive staff in Foster City. Fax resume to 510-276-7559.

GALLERY Inventory Assistant Good with public. Some heavy lifting. CDL required. Own vehicle preferred. \$50/hour including bonus. Health coverage. Sunday, Monday, Tuesday. Full-time Long-Term. At College and Claremont. Call Marlene 654-0817.

## 403 Help Wanted

FAMILY PARTNER FULL-TIME year position assisting parents of a child enrolled in a health care program. Duties include: driving and chauffeuring child to medical appointments and educational activities and educational/work objectives. Also conduct enrollment drives and intake interviews. Must be a minimum of 21 years old, have a high school diploma or GED, be a resident of the area, have a valid driver's license, and be able to provide references. Salary plus benefits. Please fax resume to: Ms. Bea Young, Director of Human Resources, Berkeley ALCAC, 2016 Center Street, Berkeley, CA 94704. EOE, Reference Job #SSA

## CLEAN HOUSE AND MAKE MONEY! OUR GARAGE SALE ADS BRING BUYERS!

GREETING Card/ Fine Stationery. Make money at home. Representative Entire East Bay area. Hire with large cash advance. Flexible 15-20 hours/week. \$10 per hour and expenses. Data oriented, merchant fair, independent problem solver. Personable. Great company! Please call attention: Mary G. 510-339-8946.

HANDY Man full-time and part-time. Handyman services. Dependable. Skills and experience. Fax resume and salary history to 420-8179 or call 420-8181.

"HIGH TECH" DIRECT MARKETING COMPANY Seeking experienced sales team recruiter. Excellent people skills and communication skills. Salary and experience is definitely a must. (510)347-2339

Inside Sales \$8-17 Hourly Guaranteed! Minimum 1 year sales experience required, part-time 5-9pm Monday-Friday. Sunday mornings. Computerized dialing system. Event tickets. Oakland office 510-858-8333. AT

INTREPRETER(S) Signed English for High School students. Call: Gail M. Roberts, Piedmont Unified Schools, 510-546-2811. EOE.

JOB OPENINGS Counter/Sales, Experience, Plumbing Supplies. Some Training. \$14/hour. Electrical/PLC Knowledge. Assembly, Troubleshooting, Instruct. \$23/hour. Dispatcher (Training) Truck Drivers. Phone Nights Start \$10/hour. Factory Production Worker. Training. Use Hand Tools \$9/hour. Warehouse/Forklift, shipping, receiving. Product training. \$10/hour. Receptionist/Accounts payable. Computer literate. \$12/hour. Machine Operator/ Metals. Shop 4-Header, 9p. Hour/Training. LASAR Agency 1430 Franklin Oakland, CA (510)893-9612.

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**763 3 Bedroom**

\$1695 Three bedrooms, 1 1/2 baths, fireplace, hardwood, garage yard w/ pool, no pets, non-smok. \$250-954 9524.

\$2100 PIEDMONT, Sunn. bedroom, 2 bath, garage, fireplace, skylights. Rem on 6 Ave. 510-530-5577

\$2200 GREAT area, no dining, fireplace, alarm, tile, gardening incl. 4444 Moraga Ave Oak. Property Management 482-4251

\$2500 Three bedrooms, baths, formal dining, pool, family room, fireplace, tile. Call Claremont County 654-2501.

\*\*\*\*\*  
ARCHITECTS TO  
WORD PROCESSOR  
\*\*\*\*\*  
FIND THEM ALL  
LISTED IN  
CLASSIFIED  
\*\*\*\*\*

**764 4 Bedroom**

\$1800 Four bedroom, bath, North Oakland home near shops/transportation garage 510-986-9311

\$1755 GRAND Lake, Val Vista, 4 bedroom, bath, fireplace, 2900+ sq. 510-547-2823

**765 San Leandro & South**

\$1300 two bedroom home one bath, living room, family room, two fireplace, hardwood floors, built in washer/dryer, built in microwave, garbage disposal. Open for view Aug. 18, 2-4:30pm. 2400 San Leandro, San Leandro. Rent/lease opt. 510-635-2515

**SHARE RENTAL**

**771 Alameda**

\$375 PLUS 1/2 Utility deposit \$200 Female preferred Smoking okay, pets, on Beach, pool, weight room, cab 510-814-6182

**772 Albany & Kensington**

\$1000 Hills, wanted you professional to share spectacular apartment with graduate student and dog 558-3477

**773 Berkeley**

**775** LARGE room in Berkeley Hills home. Panoramic view, deck, includes parking. Available 9/1. Female preferred. 415-765-3247. Leave message.

**S800 BERKELEY** Home, female preferred. Washer/dryer, dishwasher, yards, decks, city view. 415-472-7377.

**ROOM & Board** in exchange for 20 hours housework/childcare, weekdays. 510-525-2095.

**775 El Cerrito & North**

**\$395 EXCELLENT**

House. No pets, Cle  
quiet, non-smoking, ten  
preferred Security dep  
\$396 232-9155

\$425 F31R/ Last,  
deposit. Large bedro  
closet, nicely furnished  
groom, kitchen, was  
dryer 510-235-3399

\$685 CONDO at Me  
Bay, 1 bedroom, sec  
property, lake view, p  
gym, non-smoking  
510-620-0610

**778 Oakland  
& Piedmont**

\$350 ROOM in pri  
home, Hill Area, comp  
furnished. No pets,  
smoking, kitchen, drye

**\$375 REDWOOD** Entire large room, private entrance, bath, kitchen private cable, laundry, non-smoking. 510-531-1272

**\$425 ROOM** rent, sep. bath. Laundry/ kitchen/leges. Nonsmoking No Pets. Quiet household 251-1616

**\$450 OAKLAND** Footing bedroom apartment, full preferred Close, high shopping Non-smoking pets 510-336-1265

**\$450 PRIVATE** bedroom bath in lovely Oakland home Privileges to kitchen living room with fireplace washer/ dryer and appliances. Utilities included. 510-531-1272

Must supply references  
530-8436

\$550 plus deposit, 5  
large room, french ch  
cable, laundry, phone  
pets 510-635-6294 Jari

**\$600 BEDROOM** Mor  
Big house Master bed  
private bath, walk-in  
Deposit, no p  
510-464-5979

**\$600 INCLUDING UT**  
Sunny master bed  
bath in Oakland Hill  
house. Garage, wa  
dryer, pool Share with  
smoking, quiet, neat f  
owner and two great  
Female prefer  
510-638-3620

**\$875 PLUS deposit**  
sunny room in Room  
Terrace Home Includes  
cunry, bay views, walk  
closet, laundry, shared  
and garage Close to  
portation. No pet  
510-704-5267

**\$725 MONTCLAIR,**  
spacious sunny home  
owner Charm, deck  
view, hardwood floor  
places, yard Large  
Pine room with sea  
entire Walk to V  
Pet negotiable Av  
September. Prefer  
neat, non-smo  
510-237-3477







# Real Estate



The Montclarion  
The Piedmonter  
The Berkeley Voice  
The Journal  
August 13-14, 1998  
C-1

## Real Estate Law Corner

Robert Hayes



Problems start when a TIC's simple legal framework is cobbled together with the needs of the owner-occupants.

## A common interest

one of two parts

As home prices have risen, so has the demand for alternatives to the single family home. Commonly, this means condominiums, but in communities that have banned or restricted conversion of rental units to condos, it also means tenancies common, or TICs, as they are commonly known.

### An end around

A TIC is, in effect, an end around a condo-conversion ban. A TIC is created when two or more buyers (usually strangers) buy a piece of property together and then assign themselves exclusive occupancy rights to particular units.

This creative way of skirting condominium conversion has a few defects, however, all of which are inherent in its gerrymandered structure. Co-ownership property as tenants in common for investment purposes

works just fine. It is, in fact, the default way of doing so in California.

The problems start when this simple legal framework is cobbled together with the needs of owner-occupants. Buyers who fall in love with a particular property, and then let the excitement of it all sweep them away are sure that they will love their co-owners as well, soon discover the pitfalls.

### Then reality hits

Issues such as co-responsibility for loan payments and tax bills, shared use of yard space, problems associated with the presence of tenants and pets, and the bookkeeping nightmare occasioned by the common practice of refinancing the entire property to accommodate the sale of partial interests (which itself is not always so easy) can cause major disputes among the

owners. Such disputes can be time consuming, embittering and expensive to resolve.

By contrast, the legal structure of a condominium project can go a long way toward avoiding such problems. In this column, I will provide an overview of that structure. In the next, I will describe the condo conversion ordinance recently enacted by Berkeley in response to such TIC problems outlined above.

### The common interest

To begin with, condominiums, under California law, are one form of what are known as Common Interest Subdivisions (CIDs). Other legally recognized types of CIDs are, for example, stock cooperatives, community apartment houses, and planned unit developments (PUDs). Each has distinguishing characteristics.

A condominium is the combination of ownership of an undivided interest in the common areas (the land and any improvements so designated, such as a club house or swim-

See HAYES on page 2

## Old world blends with new



Reminiscent of an early California hacienda, this latest Servais Design & Construction creation was designed as a warm and wel-

coming private retreat. This work of art represents the builder's commitment to Old World permanence: the hand plastering throughout, antique

and custom wood doors, iron hardware, and the extensive use of limestone, granite, copper and cherry wood.

See CREATION on page 2

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**MONTCLAIR EXECUTIVE VIEW HOME... \$699,000**  
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HARRY KRESS 339-8900 x 242

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**PRIVATE MONTCLAIR LUSH OASIS!... \$349,000**  
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MEL COPLAND 339-8900 x 255

**BEAUTIFUL BEYOND BELIEF... \$895,000**  
Must see to believe this unique secluded executive estate with pool/spa. 4+BR, 3.5BA. Youthful but with vintage patina.  
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**OWNER RELOCATING - REDUCED!!!... \$644,900**  
Upper Rockridge - fabulous 4BR, 4BA. New home w/ 2 master suites. Quality workmanship & materials throughout. Open Sun. 2-4:30.  
CAROL COHEN 339-8900 x 225

**HEART OF MONTCLAIR MINI-ESTATE... \$579,000**  
3+BR, 2 updated BAs, new kitchen, thermal windows/roof, custom free form pool, spa, green house, over 1/2 acre landscaped garden.  
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**ULTRA HIGH TECH WITH SF BAY VIEW... \$539,000**  
Ultra hi-tech live/work space feel-concrete floors, grass, decks, granite counter tops, Melamine walls.  
SUE WILLIAMS 339-8900 x 229

**GOLDEN GATE VIEW... \$499,000**  
9 year old trad style - approx. 3300 sq. ft., end level yd. 3BR, 2BA, family room, rumpus room, weight room, gorgeous master retreat.  
LOIS JOHNSON 339-8900 x 226

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**"STREAMLINED MODERNE" ART DECO... \$479,000**  
Open Sun. 2-4:30. Art Deco Trad. 3BR, 3.5BA, flowing floorplan for entertaining, sited on verdant lot for privacy.  
TOM ERWIN 339-8900 x 230

**RESORT LIVING - FIRST TIME OPEN... \$475,000**  
Spectacular vu from MBR & LR, updated kit, level yard, bright & sunny. 4BR, 3BA + au-pair. Open Sun. 2-4:30  
PHILIP WEINGROW 339-8900 x 245

**LEVEL IN WITH SF BAY VIEW... \$419,000**  
3BR, 3BA w/fam rm - level in to 2BR, 2BA, lr, dr & kit; 1BR, 1BA fam rm, wrkshp w/outside ent. SUE WILLIAMS 339-8900 x 229

**SERENE CREEKSIDE GARDEN SETTING!... \$399,000**  
Montclair! Unique! A must see! Over 18,000 sq. ft. of land, lot & in-law w/priv entrance! Hdws/Mahogany accents!  
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**MONTCLAIR TRADITIONAL W/GOODIES... \$359,000**  
Circa 1920's Traditional with stunning upgrades. Marble BA in master suite. In-law setup, 2nd kitchen, detached office.  
STEVEN BIASATTI 339-8900 x 239

**PRICE REDUCED! ACT NOW!!... \$329,500**  
Crestmnt 3BR, 2.5BA w/bay vu. Close to trans., swim club/more. Huge rec rm, 2 frpls & updtld kit/BAs. JAN NEFF 339-8900 x 243

**ROOM TO GROW & GARDEN - INCOME TOO... \$299,000**  
This 2+++BR home has it all - huge yard, play structure, storage, laundry, parking and legal extra unit for income.  
ANGELA LAWSON 339-8900 x 224

**AND GLENVIEW - NEW LISTING... \$259,000**  
Renewed Trad. on quiet st. 3BR, 2BA, DR & breakfast. Stunning rear garden w/patio & deck. Garage. Open Sun 2-4:30.  
HAL CASTLE 339-8900 x 220

**OPEN SUN 2-4:30**

**CHABOT ESTATES - NEW LISTING... \$365,000**  
Tee off! Beautiful 1/2 acre estate next to 7th tee of golf course. Formal dining, breakfast, master, Garage and shop. Quality features.  
HAL CASTLE 339-8900 x 220

**OPEN SUN 2-4:30**

**FOR-EVERGREEN IN MONTCLAIR!... \$299,000**  
New listing! Minutes to freeway! Shepherd Canyon! Spacious, hdwd frst! Come enjoy the wooded serenity from the large deck!  
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**SMALL HOME PLUS CUTE COTTAGE... \$199,000**  
Upper Oakmore Bungalow. Big LR w/verandah views, cozy frpl. Det studio w/BA & kitchenette. STEVEN BIASATTI 339-8900 x 239

**GREAT PRICE REDUCTION!... \$169,900**  
Laurel 2BR, 1BA with flagstone patio/herb garden. Great price! Move-in condition! Hardwood, fireplace and more  
Open Sunday 2-4:30. JAN NEFF 339-8900 x 243

**QUIET "UP & COMING" HILL AREA... \$169,000**  
4BR, 2.5BA + big fam rm. New carpet, linoleum, paint thruout. Move-in condition.  
STEVEN BIASATTI 339-8900 x 239

**CITY LIGHT VIEWS... \$162,500**  
Bright condo, 2BR, 2BA open plan, quality kitchen and baths, fireplace, covered patio - open landscaped terrace. Secure building  
TOM ERWIN 339-8900 x 230

**LOT MAN OF MONTCLAIR SUGGESTS... \$20K - \$150K**  
Invest now! \$20K - \$150K. Skyline 3 contig lots, \$105ea. Skyline 4 Bridge view, \$149.5K. Many others, \$20K to \$79.5K  
El Sobrante near dam, \$75K. ED LINDORFER 339-8900 x 241

### ♦ TIP OF THE WEEK ♦

Earthquake retrofitting may not only save your home and add value. It may also reduce insurance premiums.



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## Hayes

Continued from page one

ming pool) with individual ownership of a unit (actually, the unit's interior walls).

Separate title to the unit is the key to the advantages a condominium has over an undivided percentage interest in a TIC because that's what enables a purchaser to obtain his or her own mortgage and title insurance, and to sell or refinance much more easily and without the necessity of sharing someone else's liability.

### Condo's nuts and bolts

Condominium developments are operated and managed by a form of homeowners association, to which each owner automatically belongs by virtue of ownership of his or her unit. The association is empowered to assess monthly dues on each member-owner in order to defray the costs of maintaining the project, accu-

mulate a reserve fund for replacement of various components as they wear out or break down, and to pay taxes and insurance on the commonly owned property.

The homeowner's association discharges these responsibilities pursuant to a set of governing documents, which are required by law and originally drafted by the project's developer.

These documents include the Covenants, Conditions and Restrictions (CC&Rs), bylaws, articles of incorporation, and any rules and regulations the association may have promulgated. The CC&Rs are the most important of these. Anyone considering purchasing a condominium should be sure to read them from beginning to end.

### The CC&Rs

The CC&Rs contain a description of an owner's rights and responsibilities as well as of the procedures applicable to determining monthly dues and special assessments, if needed.

The CC&Rs detail whatever restrictions on the rights of individuals may apply as well as the procedures to be followed in the event of such defaults as non-payment of dues or breach of a provision of the declaration, e.g., keeping a pet when none is allowed, or making changes to the exterior of one's unit without the association's approval.

Finally, the CC&Rs also describe the authority of the Homeowners' Association to maintain, manage, and operate the project's common areas, which include the roofing and exterior surfaces of individual units.

### By laws

By laws concern themselves with such matters such as the election of officers, the conduct of board of director's meetings, enforcement of the governing documents, collection of assessments from members, contracting for goods and services, the delegation of power to various committees, and the adoption of rules

and regulations with respect to use of common areas.

Special rules, mandated by state law, govern how association meetings are conducted and which assessments must be specifically approved by the membership. Anytime an assessment increase of more than 20 percent is contemplated, the homeowners must approve.

The association has a duty to prepare and distribute an annual financial statement, operating budget, and description of its policies regarding the creation and enforcement of liens in the event of a financial default by an owner-member.

Such liens give the association the right to foreclose on the delinquent owner's unit in order to collect the amount owed.

Robert Hayes is a real estate attorney in Oakland with the Hayes & Ware. Reach him at 763-7195. You can read his all his articles at [www.eastbaylaw.com/hayes](http://www.eastbaylaw.com/hayes).

## Creation

Continued from page one

The home takes full advantage of breathtaking San Francisco-Golden Gate views, with patios and terraces on every level for enjoyment of both the views and the beautifully landscaped 20,000-square-foot hillside. The sheltering hills provide peace and quiet, yet this property is located only minutes from Highway 24 and an easy commute to San Francisco or Contra Costa County.

Touches of rustic elegance appear throughout the home, from the huge living room with its

massive sandstone salvaged old beams to the kitchen-family room cut granite counter with bread oven.

With three bedrooms and one-half bath, a art studio and library for an au pair unit, provides ample space for family life and entertaining.

For more information, range an appointment Patricia Scott of Residential Brokerage 6460 ext. 315. You can see the home's exclusive members and grandview.

### BY APPOINTMENT



#### 2130 MANZANITA DRIVE, OAKLAND

Sparkling, bold, work of art designed by Bendrew Jong, F.A.I.A. and built in 1986, this home is spectacular for entertaining or just a vacation life-style. The ridgetop setting offers views of Contra Costa and the Bay. Other custom features include an elevator, 4 bedrooms, 2+ baths and exercise room. Offered for \$749,000



Debra Dryden  
(510) 339-0400 or (510) 658-0340  
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### Loren Hunt House, 1896



#### 2625 Ridge Road, Berkeley

Designed and built in 1896 by Frederick Esty, this historic house has been thoroughly updated, without losing any of the original charm. 4+BR, 4BA, including the carriage house, with a private picturesque garden.

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#### CLASSIC CRAFTSMAN IN NORTH BERKELEY

This spacious craftsman bungalow is special in every way. Located in a wonderful neighborhood, its craftsman interior still intact with original built-ins, gleaming hardwood floors, classic woodwork and a tiled fireplace. There is a spacious kitchen leading to a large deck overlooking the back yard and an oversized workshop and garage. Just across the street is Totland, North Berkeley BART and the gourmet ghetto is a short distance away. 2BR/1BA.  
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DREAM HOME! Beautifully & lovingly updated charmer near Alvarado Park! New! gleaming Pergo flrs, pavers, set off a wonderful flr plan, 2 or 3BR w/ You'll love the qual. & comfort! #W45006 Cynthia Burke 800-321-3070

OLD WORLD CHARM! 3BR, 1.5BA, large rooms w/beautiful hwd flrs, formal dining room, huge basement, remodeled kitchen, 1920 classic w/built in Charming nets, lots of storage. #W45025 John Anderson 510-237-8842

IMMACULATE CONDITION IN & OUT! Light and bright kitchen with oak cabinets, skylight, fridge, washer & stay. 2BR, 1BA delightful home. Deck off the master BR. Shelves in garage and more. #W44995 Tom Casazza 510-222-8870 ext. 225

#### EL CERRITO

SPECTACULAR PANORAMIC VIEWS! Don't miss the view of the bay area from this wonderful 3BR, 2BA Cerrito Hills home on almost 1/4 acre. The potential is unlimited. #W44851 Gary Torretta 510-758-5550

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MINT CONDITION! Super sharp 2BR home! Top quality remodeled kitchen & bathroom. Beautiful kitchen cabinets & tile counters. 1 car gar can easily be converted back, newer roof. #W44782 Michele Manzone 510-321-3070

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## Steady rates help housing market

On the August 6 Freddie Mac Primary Mortgage Market Survey, the 30-year fixed-rate mortgage averaged 6.94 percent, with points averaging 1.1 percent. This bellwether rate fell from last week's average of 7.01 percent to 6.97 percent.

In the first week of August, the 30-year fixed average was 7.46 percent. The start rate for the one-year Treasury-indexed adjustable-rate mortgages (ARMs) averaged 5.61 percent, down a basis point from last week's average of 5.62 percent. The average 1.1 percent This last year this start rate was 5.53 percent.

This week's average for 15-year fixed-rate mortgages, a popular option in the refinancing market, fell a single basis point to 6.63 percent from last week's average of 6.64 percent. Fees and points averaged 1.1 percent. A year ago, the 15-year average was 7 percent.

"Mortgage interest have not changed much these last few months, remaining at very affordable levels," said Freddie

Mac chief economist Robert Van Order. "This has contributed to keeping the housing industry strong, even while the overall economy slows."

"However, although housing will remain healthy, we will see a slow down later in the year."

Freddie Mac is a stockholder-owned corporation chartered by Congress in 1970 to create a continuous flow of funds to mortgage lenders.

The organization supplies lenders with the money to make mortgages and then packages these mortgages into marketable securities.

In this way Freddie Mac sustains a stable mortgage credit system and reduces the mortgage rates paid by home buyers.

Over the years, Freddie Mac has opened the doors for one in six home buyers and two million renters in America.

More information about Freddie Mac can be found on the company's Web site, [www.freddie.com](http://www.freddie.com).

Updates on the latest Freddie Mac See RATES on C4

## OWNING A PIECE OF HISTORY



MARK A. WILSON

Part one of two parts

In the spring of 1996, I took a listing on a historic house on Mount Street in Richmond. It had been built in 1910 by one of Richmond's early prominent residents, a Standard Oil Company executive. This house was a harmonious blend of Prairie Style on the exterior, and Arts and Crafts style features on the interior. The owners had done a marvelous job of restoring the home, including replacing many details that had been removed in earlier remodeling.

Nevertheless, this house did not sell during the four-month listing period for three major reasons. First, the owners had overpriced it by about seventy-five thousand dollars, (I had first recommended a list price of \$410,000, but they insisted on starting at \$485,000). Second, the real estate market for homes over

\$400,000 in the East Bay was very weak at that time.

### Unfair stigma

The third reason was the most difficult to deal with: location. Every qualified buyer who saw the property and seriously considered making an offer chose not to do so because the house was in Richmond. This unfair stigma was based on ignorance of the variety and vitality of the many very livable neighborhoods that can be found within the city of Richmond.

One district of Richmond that has begun to get much-deserved recognition as an area of graceful old homes beautifully restored by their owners is Point Richmond. This neighborhood is in the southwest corner of Richmond, and is bordered by Highway 580 on the north, San Francisco Bay on the west, Miller-Knox Regional Shoreline on the south, and Canal Boulevard on the east. Exploring this area on foot or by car will reveal its many historic treasures, which remain overlooked by most outsiders.

Richmond was settled late compared to other East Bay communities. Its development only started in 1900, when the Santa Fe Railroad laid a line through

## Point Richmond: overlooked gem

the flatlands of west Contra Costa County to a terminal at Ferry Point. Industrial expansion in this area got off to a brisk start the following year when the Standard Oil Company began to build a refinery in the Potero Hills.

### Richmond's growth

From this growth came the residential development of the area now known as Point Richmond.

lation of Richmond had reached 100,000, but it slowly declined after the war as industries cut back and middle class residents who could afford to left for the tonier suburbs.

### 'East Yard'

The Point Richmond district was known as East Yard until it was incorporated into the city. Today, this area still feels like a

## One district of Richmond that has begun to get much-deserved recognition as an area of graceful old homes beautifully restored is Point Richmond.

mond. When the city of Richmond was incorporated as a city in 1905, Point Richmond was included in the new city. The other major area of development within Richmond was to the northeast, along the west end of MacDonald Avenue, (which had been named after the man who had sold the land to the Santa Fe Railroad, and had platted the new town). The city soon began expanding towards the East Bay Hills.

The city of Richmond continued to grow at a slow but steady pace until World War II, when an influx of immigrants from the South and Midwest came to work in the local shipyards and armament plants. By 1945, the popu-

turn-of-the-century small town, and many of its early twentieth-century buildings still stand. The three-sided "village square" at Washington Avenue and Park Place, and the two oldest churches commanding the hilltop at West Richmond Avenue and Martina Place clearly indicate the original rustic, almost Midwestern flavor of this quiet community.

As you walk through these sections of Point Richmond, and along its side streets lined with wooden houses, you will notice many architectural features borrowed from various Late-Victorian styles, even though this area did not begin to develop until after the Victorian Era had officially ended in 1901.

See WILSON on C4

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3BR, 2.5BA plus in-law unit within walking distance to campus. Fabulous Bay views. Marlene Leverette, ext. 121.....\$495,000

### BERKELEY

ELEGANT TRADITIONAL. New! Sun-filled 3+BR, 3+BA. Beautiful architectural details. Immaculate. Nancy Norman ext. 124.....\$549,000

764 CONTRA COSTA, Open Sun 2-4:30. Thousand Oaks circa 1925 w/many updates. Beautiful GG Bridge view. Wood floors, 2 fireplaces, granite counters & magical large garden. Best value. Ruth Frassetto ext. 147.....\$429,000

10 SUMMIT LANE, Open Sun 2-4:30. New Listing 4BR, 2.5BA. Quality contemporary with great light and bay views surrounded by gardens and patios. Leslie Avant ext. 122.....\$415,000

LOFT STYLE, 1BA. "Architectural" fixer. Near BART & Cafe Fanny. Good value. Anne Van Dyke ext. 137.....\$217,000

### OAKLAND

3827 ELSTON AVE., Open Sun. 2-4:30 FIXER IN PROGRESS. Terrific opportunity on a warm and friendly Glenview street. Refurbish the 2+BR main level or develop the basement to double the size! Gini Eck, ext. 133.....\$215,000

### EL CERRITO

1633 JULIAN DR., Open Sun 2-4:30. New listing. Sweeping views. Large, gracious and top condition. Contemporary style, ready a 1/2 acre on quiet cul-de-sac w/flex layout: 4BR, 3.5BA, family room, home office and a complete 2nd kitchen! Don't miss! Ron Eghemian, ext. 127.....\$499,000

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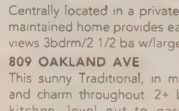
220 ST. JAMES DRIVE



NEW LISTING \$1,295,000

This home speaks to your heart! Enchanting, French Normandy, Miller Wanneke design and meticulously renovated 4bdm/3 1/2ba, family room, den/study and gardens. N. ROTHMAN

374 WILDWOOD AVENUE



\$599,000

Centrally located in a private creekside setting. This well-maintained home provides easy living with Bay and canyon views 3bdm/2 1/2 ba w/large master suite. J. SIMMONS

809 OAKLAND AVE

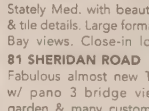


NEW LISTING \$325,000

This sunny Traditional, in move-in condition, offers style and charm throughout 2+ bdms, formal dining room, eat-in kitchen, level out to garden. SHEILA GALLA

### Oakland & Berkeley - Open Sunday 2-4:30 p.m.

1701 SPRUCE, BERKELEY



NEW LISTING \$850,000

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81 SHERIDAN ROAD



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906B BROADWAY TERR



NEW LISTING \$800,000

Luxurious new Mediterranean 5+ bdms/3 1/2 ba Incredible Bay views. Beautiful interior finishes. JOHN KARNAY

6180 MAZUELA



NEW LISTING \$789,000

Dramatic Contemporary with custom detailing, luxurious floor plan & Bay views. Master suite w/sitting room & deck. Gourmet kitchen and family room. MELITTA BEESON

894 LONGRIDGE ROAD



NEW LISTING \$739,000

Circa 1928 Spanish Villa by W.E. Schirmer. Lovely courtyard entry & level garden. 4 bedroom/3 bath with study and sun room. J. CAIN

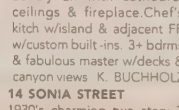
2034 ASILOMAR DRIVE



\$589,000

Classic, architect-designed contemporary on beautiful, park-like setting w/gated entry 3/2 w/staircase, eat-in kitchen, formal dining room & family room. K. STARR

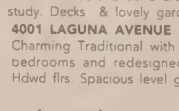
6725 ELVERTON DRIVE



NEW LISTING \$519,000

Lovely LR with cathedral ceilings & fireplace. Chef's kitchen w/adjacent FR, w/custom built-ins. 3+ bdms & fabulous master w/decks & canyon views. K. BUCHHOLZ

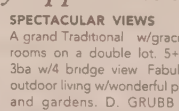
14 SONIA STREET



NEW LISTING \$489,000

1930's charming two story Traditional 3+bdms/3 1/2 ba hardwood floors. Cheerful & sunny kitchen w/ breakfast rm, FR study. Decks & lovely garden. J. INCH/N. ROTHMAN

4001 LAGUNA AVENUE



\$289,000

Charming Traditional with two plus comfortable sunny bedrooms and redesigned attractive kitchen & Hwdw flrs. Spacious level garden. ANGELA WE

### Piedmont - By Appointment

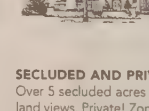
GLEN ALPINE ROAD



\$2,700,000

Historical French Country Estate on a level site. Elegant formal rooms, library & luxurious master suite with dual baths. 10+bedrooms/7+ baths & guest house. S. VOGL

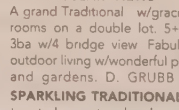
ELEGANT ENGLISH



\$1,195,000

An impressive home w/fine architectural detail & lovely gardens. 3+ bdms, den & comfortable family room. MINDY SCOTT/SUSAN VEIT

SPECTACULAR VIEWS



\$845,000

A grand Traditional 3+bdms/3 1/2 ba w/4 bridge view. Fabulous outdoor living w/wonderful patio & gardens. D. GRUBB JR

SPARKLING TRADITIONAL

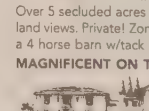


\$464,000

Located on a tree-lined street, this well-maintained home features 3 bdms/1ba plus bonus room. Large back yard with patio and lawn area. DEBBI DIMAGGIO BETTA

### Oakland - By Appointment

SECLUDED AND PRIVATE



\$899,000

Over 5 secluded acres in Hillcrest Estates w/SF Bay & park land views. Privately Zoned for horses, the property includes a 4 horse barn w/tack room & hay loft. KURT BUCHHOLZ

MAGNIFICENT ON THE LAKE!



\$850,000

Architecturally significant property. Two units with grand detail. Pool. Elegant, formal living. STACY EWING

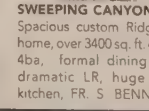
STYLISH CONTEMPORARY



\$749,000

Spacious hilltop retreat. Light & open interior. Elevator Views of Contra Costa & the Bay! Exquisite style & design 4 bdms, plus den & exercise room. DEBRA DRYDEN

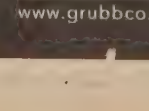
HILLCREST ESTATES



\$679,000

Over an acre w/Bay views, this 5 bdms/5 ba home is excellent for entertaining. Kitchen/FR, rumpus & pool. K. BUCHHOLZ

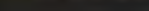
STYLISH CONTEMPORARY



\$659,000

Magnificent Contemporary w/ fabulous SF & Contra Costa views. Quiet setting. Architect designed 4 1/2 DR. 2 1/2 Bath. FR, rec room. Hot tub. S. VEIT/K. COOPER

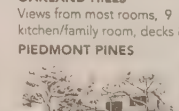
SWEEPING CANYON & BAY VIEWS



\$549,000

Spacious custom Ridgmont home, over 3400 sq. ft. 4bdm/4ba, formal dining room, dramatic LR, huge eat-in kitchen, FR, S. BENNINGER

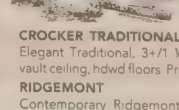
OAKLAND HILLS



\$399,000

Views from most rooms, 9 year old Contemporary 4+ 1/2 kitchen/family room, decks & 2-car garage. A. WEI GRUBB

PIEDMONT PINES



\$389,000

Meticulously maintained home w/views from most rooms 3bedroom/2 bath, including a private master suite. Hwdw floors and an abundance of natural light. K. BUCHHOLZ

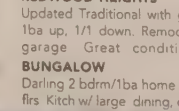
CROCKER TRADITIONAL



\$369,000

Elegant Traditional, 3+ 1/2. Formal living room w/barrel vault ceiling, hwdw floors. Private deck & garden. J. KARNAY

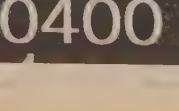
RIDGEMONT



\$354,888

Contemporary Ridgmont home w/canyon views, level yard & master suite. Spacious family room, modern eat-in kitchen. 3 bedrooms/2.5 baths. SHERRY BENNINGER

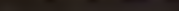
OAKLAND HILLS CONTEMPORARY



\$324,000

Oakland Hills near Hwy 13. Easy commute, low maintenance, stylish newer Contemporary. 3bdms/2.5ba & office/den. S. PAUL

REDWOOD HEIGHTS



\$309,000

Updated Traditional with great South Bay views. 3bdm/1ba up, 1/1 down. Remodeled eat-in kitchen. Garden & garage. Great condition. ANGELA WEI GRUBB

BUNGALOW



\$185,000

Darling 2bdm/1ba home with cottage behind. Hardwood flrs. Kitchen w/large dining, deck & garden. A. WEI GRUBB

[www.grubbco.com](http://www.grubbco.com)

339-0400



## Wilson

Continued from C3

Today, Point Richmond is enjoying the benefits of a recent revitalization of its quaint commercial district, and the restoration of many of its older residences during the 1980s and 1990s. Thus, the "out-migration" that plagued this city in past decades has now been reversed.

### Let's take a walk

Begin your walking tour of historic Point Richmond at the intersection of East Richmond Avenue and South Garrard Boulevard. There, on the southwest corner, stands the impressive former Municipal Natatorium. Built between 1924 and 1926 with money from a special bond issue, this was once the largest public swimming pool in the East Bay.

The elegant facade of the Natatorium is late example of the Neoclassic Beaux Arts style. Unfortunately, the swimming pool was closed by the city a few years ago for lack of funds to maintain and operate it.

To the north at number 3 East Richmond Avenue stands the J.G. Gerlach Building, built about 1910. This is a restrained, neoclassic red brick apartment building, a type commonly found in older East Coast cities. Nearby, at 229 Tunnel Street, is a late Victorian era house built in 1901, the year of Queen Victoria's death, thus the last year of the Victorian Era.

Notice the stickwork trim, and the fishscale shingles in the pediments. This was the second house built on the block, and it was used as a boarding house during World War II.

At number 39 Nichol Avenue is a nice example of a Colonial Revival cottage, built about 1905. It sits on a raised lot, and has an interesting recessed portico, millwork cladding, fish scale shingles in the gables, and leaded windows.

At 235 Tunnel Street is a fine late Victorian era cottage, built circa 1901. The eclectic features with a high-peaked roofline were probably taken from a popular planning book of that time.

Two blocks further west, at 72 and 78 Scenic Avenue, are two nice Edwardian era raised basement cottages built somewhere between 1902 and 1905. Their facades are enhanced by stickwork trim and latticework on the stairways.

At number 84 Scenic is a circa 1901 late Victorian era house with fine stickwork, delicate spindles, and a Mansard roofline. And at 89 Scenic is a turn-of-the-century cottage built somewhere between 1900 to 1910, with stickwork and a hipped roof, and set into a nice yard.

### Carpenter Gothic

The Point Richmond Baptist Church, at 304 Washington Avenue, is a good example of the late Carpenter Gothic Revival style. It was built between about

1906 and 1910, and has a large Gothic window in front, fish scale shingles in the gable, and an open upper deck at the top of its squared corner tower. The raised lot and large palm trees beside it add to the curb appeal of this well preserved historic neighborhood church.

Nearby at 319 Washington Avenue is a post-Victorian era house built about 1905 to 1907. Despite its late date, there is a very Victorian era feeling to this ornate house, with its two-story angled corner bay, extensive stickwork, high-peaked gable with barge board, and dovetailed corner tower. At 505 and 509 Washington are two brown-shingled cottages, built circa 1910.

These simple homes are undoubtedly taken from planning book designs, and have magnificent views of the Bay.

There is a very nice late Victorian era raised-basement cottage at 428 Washington Avenue. Built about 1900, this is one of the oldest homes in Point Richmond, with Stick-Eastlake decor on its front porch and door. At 323 Washington is a charming Colonial Revival cottage probably built between 1905 and 1910, with a hipped roof and a second-story recessed portico.

Across the street at number 322 is a Craftsman style bungalow, like its Colonial Revival neighbor, built between 1905 and 1915. It has an unusual low-angled roofline, shingled brackets, and a red-stained shingled exterior.

Next week we'll continue our walk through historic and architecturally rich Point Richmond.

Mark A. Wilson is a Realtor and architectural historian who works at Prudential California Realty's Albany office. He can be reached at 273 9383. Visit him at [www.topbroker.com/wilson](http://www.topbroker.com/wilson).

## Erin and Princess find homes



Pictured from left to right: Prudential agent Victoria Curtis, Peggy Pierce, John Murashima, Prudential agent Sharon Brown. Peggy and John are the proud owners of Beanie Babies Princess and Erin, which they won at El Cerrito's Fourth of July Event.

Victoria Curtis and Sharon Brown, agents for Prudential California Realty in El Cerrito, congratulate Beanie Baby Raffle winners Peggy Pierce of Hercules and John Murashima of Richmond.

The sought-after Beanie Babies "Erin" and "Princess" were offered at the Prudential California booth at El Cerrito's Fourth of July Event.

Prudential California is an annual supporter of the Rotary

Club-sponsored event. This year's honoree was 98-year-old Sundar Shadi. Mr. Shadi's daughter, Vera, is an agent for Prudential in El Cerrito. The office is located at 10240 Pablo Avenue.

## Rates

Continued from C3

die Mac averages are available each Thursday after noon. Call toll free 888-780-2060 for updates.

On July 31 the Federal Home Loan Bank of San Francisco

pegged the 11th District Cost of Funds Index (COFI) for August 1998 payments at 4.881 percent unchanged from the index that was in effect for July 1998 payments.

The COFI is the index widely used by the savings and loan industry for its adjustable rate mortgages.

## Home sellers workshop on tap

Willie Foster of Prudential California Realty and Claudette Station of Home Savings of America present a free home sellers seminar and workshop from 6 to 8 p.m., Friday, Sept. 4

at 3575 San Pablo Dam Road in El Sobrante.

Anyone interested in buying a home at a time when rates are low is invited to attend this seminar and learn more about the

programs available to all home buyers to move into a new home for less than into a rental.

Seating is limited, and reservations are required. 837-286-7644.

**Classified ads work. Call 339-8777**

### OPEN SUNDAY 2-4



New listing! Glorious Tudor in coveted Thousand Oaks neighborhood. Beautiful Bay view. 4 bedrooms, 3 baths, lovely remodeled kitchen. Lush garden, decks.

\$519,000

GAY AUSTIN • 524-9888 ext. 21

**BERKELEY HILLS REALTY**

(510) 524-9888 1714 Solano Ave. • [www.berkhill.com](http://www.berkhill.com)

### Luxurious And Private Custom Built With A Spectacular Canyon View

- Over 3,200 sq. ft.
- Picture Perfect 180 Degree Canyon View
- Special leaded glass double front doors on a level entry with inside and outside inlaid Mexican Terrazzo floors
- Upper level features living room, dining room, kitchen, 3 bedrooms, 2 baths and hardwood floors under carpet
- Second level has a deluxe double size bathroom with Jacuzzi tub
- Lower floor features an 850 sq. ft. recreation/family room, 4th bedroom/library with separate outside entrance

\$539,000

Call Ion at (510) 276-2020 ext. 169

**Century 21**

Korpi & Associates, Inc.



### SPECIAL OAKLAND DUPLEX!

Rare side-by-side 1BR/1BA units built in the 1930's with random plank hardwood floors in formal living room and dining room. Each with attached 1-car garage, driveway space, equipped laundry room and fenced private rear yard. Excellent value!

\$210,000

For further information call 848-1950

**THORNWALL Properties**

1656 Shattuck Avenue, Berkeley

## Montclair



# Montclair Better Homes Realty

339-4000 / 339-8400

You can find our listings on the Internet, <http://www.re-bayarea.com>

Attention Homebuyers! Don't even think of buying a home without calling for a free copy of THE HOMEBUYER'S REPORT. For your free copy of the Homebuyer's Report, please call Montclair Better Homes Realty.



**NEW LISTING!** Spectacular 180 degree view of city, 5 bridges, over 5000 sq. ft. Fabulous kitchen, level yard, renovated completely. Excellent home for entertaining & family. 1865 Melvin Rd. MARTHA SHIN 287-9806



**ONE LOOK WILL DO** \$309,500 You will see the value right away in this Montclair 3BR, 2BA home tucked away from street, offering fam rm off kit, priv front yd, back patio & all appl. incl. 7245 Sayre Dr. NAHID NASSIRI 339-4000



**CLASSIC SAN LEANDRO NORTH AREA** \$275,000 Large lots & architectural beauties surround this 6BR, 3BA property. Nice upgrades & bonus spaces & new price makes for great opportunity. 99 Broadmoor EARLE SHENK 287-9590



**A MUST SEE** \$250,000 Sunny and spacious with cook's kitchen and old fashioned sun-parlor. Wonderful garden and South Bay views. 3BR, 1.5BA, 4027 Midvale. M.J. McCONVILLE 287-8000

## THE FOLLOWING PROPERTIES EXCLUSIVELY LISTED. PLEASE CALL FOR AN APPOINTMENT.

**SWEETENING VIEWS** \$1,900,000 Classic details grace this Blackhawk contemporary estate of 6800 sq. ft. 7BR suites & media room, gracious formal living areas. Separate guest house, pool and spa. Circular drive, 4 car garage. All overlooking CC neighborhood. McDONALD/OLSON 837-2200

**ROUND HILL COUNTRY CLUB** \$1,177,000 Alamo's best of the best - unique 5BR, 4.5BA nearly new custom home. 1.7th green (18th tee). Great for entertaining. Pool/spa privacy, panoramic views, lots of light. Super lot on Don't miss out. See you Sun. Aug. 16. 2496 Southview Pl. JAN RICHARDSON 837-2200

**OLD DIABLO** \$1,049,000 Charming country French Estate on .64 ac. is a perfect retreat in Marin. Diablos. Home has it all: an authentic English Pub, remodeled country French kitchen, master with updated BA on first floor, 2 cottages, one with wheelchair possibilities, pool, gazebo and sports court on flat lot. LEE HOLM 837-2200

**BLACKHAWK'S PERFECTION** \$769,000 Best describes this 5BR, 3BA home. Open, bright triplan, quiet & elegant decor, breathtaking views. Lovingly cared for. This home sparkles inside & out. This is as good as it gets. COOKIE WEINSTEIN 837-2200

**BE-DAZZLED** \$519,000 By this impressive contemporary, only 5 years old in Piedmont Pines Area of Montclair. Quality throughout, this 4BR, 3.5BA, fam rm/vad, kit, 2 fpls, unique beamed ceiling, huge deck for entertaining. NAHID NASSIRI 339-4000

**YOUR REFUGE FROM THE CITY** \$499,000 If you're tired of city hassles but love the convenience, come see this 4BR 2BA in a wooded area. Minutes from Montclair. Features living rm, formal dining room & more! Life at its finest. MORRIE FEIGENBERG 547-8975

**REDUCED!** \$449,000 Charming Traditional with fabulous view of the city and bridges. lovely hardwood floors, new carpets, formal dining room. 1st time on market. Low maintenance yard. Seller motivated. Open Sunday 2-4:30 2549 Stockbridge. MARTHA SHIN 287-9806

**PIEDMONT LEVEL-IN** \$429,000 Your opp. to own a wonderful Piedmont home w/a view in a sought after loc. at an affordable price. Sold "as-is" 3BR, 2.5BA family & rumpus rms, remod kit, Havens School. NAHID NASSIRI 339-4000

**DRIVE BY** \$425,000 2210 Mountain - 4plex in Montclair. 2/2BR, 2/1BR. Well maintained building. All units good cond. 2 parking spaces/unit laundry in building. Low rents - long time owner. NAHID NASSIRI 339-4000

**NEW LISTING!!** \$399,500 Wall of glass. View of city and bridges, spacious contemporary double lot. Cul-de-sac in Montclair. pool, new carpet and paint. Au-pair unit. Seller motivated. MARTHA SHIN 287-9806

**EASY LIVING!** \$368,000 Reduced - motivated seller, charming 8 year contemporary in Piedmont Pines. High ceilings, family room/kitchen combo, close to parks and shops. MARTHA SHIN 287-9806

**PRIVATE, PEACEFUL, PERFECT** \$326,000 Gorgeous split level brown shingle town house, view of bay, over 1900 sq. ft., spacious rooms, 2BR, 2.5BA, sunroom, close to BART and restaurants. MARTHA SHIN 287-9806

**INCREDIBLE VALUE FOR STARTERS** \$180,000 Upper Laurel - Just add your own personal touch to this bright, bright spacious starter. Cozy fireplace, large kitchen and main suite - Just a few of the amenities. Open Sunday 2-4:30 2901 Madeline. ROSEMARY GREENE 835-8800

**GREAT INVESTMENT** \$140,000 4plex in North Oakland. Fixer with lots of potential. All units ready for information. MICHAEL HARDING 287-9800

**WATERGATE AT ITS BEST** \$198,000 Envy swimming, tennis and more. Beautiful large 3BR, 2.5BA unit, remodeled bath, built-in balcony. Open space, 2.5 car garage. MICHAEL HARDING 287-9800

**PERFECT PIED A TERRE** \$96,900 What could be more convenient than this decorator perfected bedroom condo in small complex with courtyard. Gourmet kitchen, just a short stroll away! M.J. McCONVILLE 287-8000



# Home ownership more affordable

First time buyer programs such as the Community Home Buyer Program (CHBP) or FHA's programs have been around for a while, and have helped many people make the dream of owning a home a reality. However, the problem with these programs lies with some of their limitations and restrictions.

For example, different first time home buyer programs such as CHBP or one called "Affordable Gold" have income and/or geographical area restrictions. FHA loan limits were too modest for most home prices in Alameda, Contra Costa or San Francisco.

The Federal National Mortgage Corporation (Fannie Mae) recently announced the release of another 3 percent down payment program with more generous loan limits than current FHA loans. It also does away with some of the restrictions associated with previous programs.

## Closer look

The maximum loan amount of \$27,150 translates to a maximum sales price of approximately \$34,000 based on a 3 percent down payment. The 3 percent down payment can come from the borrower's own funds, a gift or a secured loan from a relative, a (f) loan or a grant or unsecured loan from a municipality or

nonprofit organization. This is a vast improvement over previous Fannie Mae programs requiring that at least 3 percent of the down payment must come from borrower's own savings.

Furthermore there are no income or geographical restrictions and the seller may help the buyer with up to 3 percent contribution toward closing costs (Based on my current experience as a loan officer, the seller contribution days are long gone, but it is still a nice loan feature!)

The program also has done away with counseling and required classes for the first-time buyer as well as required cash reserves after the close of escrow. Although the loans guidelines are quite flexible as far as credit scores and payment ratios are concerned, this program is essentially designed for borrower's with good credit and stable income.

So, if you have had previous credit issues, you may want to address them before applying. As usual I recommend meeting with a competent loan professional prior to making an offer to avoid last minute surprises.

Due to its relatively high mortgage insurance (MI) premiums, an up-front MI fee is charged, similar to an FHA loan which can easily be offset through premium pricing.

## MORTGAGE NOTES

SHAUN AGHILI

Translation: You will most likely end up with a slightly higher interest rate than the market unless you want to pay for the up front MI premium out of pocket. Still that is not a bad deal when you consider the many unusual features of this financing program.

Finally, the loan is available only as a 15, 20 or 30 year fixed rate and approved for owner occupied single family residences, condo's, planned unit developments (PUDs) or manufactured homes. Thanks to this program, more people with limited down payment funds will be able to close escrow on a home of their choice.

Shaun Aghili is a loan consultant in Walnut Creek and the author of the No-Nonsense Credit Manual, a credit repair and debt management guide geared toward prospective home buyers. Shaun specializes in first-time home buyers as well as lot and new construction financing. He is available for consultation at (925) 210-8090.

# Come home to La Maison

Seventeen-year real estate veteran Monica Rohrer invites you to take advantage of her experience and dedication when you decide to make what might be the largest financial commitment of your life.



After over 17 years in the real estate business, Monica Rohrer understands that buying a home means making a dream come true. She is dedicated to helping her clients achieve this and, as a result, Monica was consistently recognized as one of the most suc-

cessful Realtors at Mason McDuffie. For years she has ranked among the top 10 percent in productivity and client satisfaction. She brings this experience to "La Maison" as the broker-owner.

Having lived in Berkeley since

1971, Monica is well-versed in the complexities and styles of local architects and architectural history. A degree in Architecture from UC Berkeley and further coursework at the College of Arts and Crafts led to Monica's pas-

See MAISON on C6

## Montclair Better Homes Realty

언덕위의 빨간 기와집



- \* 상하전경, 급한교통 5개의 웅장한 다리와
- 태평양 바다가 보이는 180° 경치
- \* 새집보다 더욱 편리하게 개조된 5000 sq ft 이상의 건평
- \* 넓은 Deck와 Hot Tub을 포함한 아름답게 꾸며진 정원
- \* 교통 편리한 위치

가격 \$ 775,000.

마사 신

직통전화 (510) 287-9806  
사무실 (510) 339-8400

# PACIFIC UNION RESIDENTIAL BROKERAGE

HOMES OPEN SUNDAY 2:00-4:30

- |   |   |
|---|---|
| <b>132 Taurus Ave., Montclair - 3+bd/3ba.....\$995,000</b><br>Panoramic Bay views from almost every room of this stunning new home. Fab. master suite. Sandi Klemmer/Dick Cohen       | <b>6139 Wood Drive, Pied. Side Of Montclair - 3bd/2ba...\$389,000</b><br>Quiet wooded location near Montclair Village. Formal dining area, eat-in kitchen, rec room. Wendy Gardner            |
| <b>3 Wildwood Gardens, Piedmont - 4+bd/3+ba.....\$795,000</b><br>Cosmetic fixer in prestigious WILDWOOD GARDENS. Creek setting, large lot, au pair, pool. HELEN DANHAHL 547-5750      | <b>1680 Woodhaven Way, Montclair - 4bd/2+ba.....\$371,000</b><br>Charming home in private garden setting. Master suite, fireplace, hardwood floors, large yard. Nancy Chew                    |
| <b>122 Dudley Ave., Piedmont - 3bd/3ba.....\$725,000</b><br>Dramatic Bay view contemporary in pristine condition. Master suite, family room level out to huge patio. Rosalie Woods    | <b>1101 Norwood Ave., Crocker Highlands - 3bd/2+ba...\$369,000</b><br>Charming Colonial w/formal DR, eat-in kitchen, sunny deck, hardwood flrs, large rec room, 2 car garage. Debi Fitzgerald |
| <b>2817 Chelsea Dr., Montclair - 4bd/3ba.....\$550,000</b><br>New construction! Open kitchen/family room with fireplace. Huge separate lower level. Quality materials. Michelle Vasey | <b>4710 Fair Ave., Redwood Heights - 4bd/2ba.....\$349,000</b><br>New listing! Fabulous 1900's restored shingle farmhouse on 1/3 acre. Original windows & woods. Dee & Joe Knowland           |
| <b>9033 Skyline Blvd., Montclair - 4bd/3ba.....\$539,000</b><br>Spacious contemporary w/vaulted ceilings, hardwood floors, large eat-in kitchen/family room, wooded view. Ann Nichols | <b>5020 Crystal Ridge Ct., Ridgmont - 3bd/2+ba.....\$348,000</b><br>Spacious, sunny traditional on cul-de-sac with level yard, formal dining, master suite, fireplace. Jeffrey Himmel         |
| <b>7245 Buckingham Blvd., Claremont Hills - 4bd/3ba..\$519,000</b><br>Sunny contemporary w/Bay views, gourmet kitchen w/granite & maple, family room, 3 fireplaces. Sandi Klemmer     | <b>37 Conrad Ct., Montclair - 2bd/1ba.....\$310,000</b><br>Spacious home in private setting near Montclair Village. Formal DR, remodeled kitchen, many upgrades. Nancy Chew                   |
| <b>808 Blair Ave., Piedmont - 3bd/2ba.....\$510,000</b><br>New listing! Charming private all-level home w/level yard. Formal dining, updated kitchen. Vicki Woodhead                  | <b>135 Ironwood, Oakland Hills - 3bd/2+ba.....\$235,000</b><br>Sequoyah Hts best! Tastefully upgraded townhome at end of quiet cul-de-sac. New paint/carpet, large yard. Robyn Mohr           |
| <b>2017 Clemens Road, Oakmore - 3bd/3ba.....\$399,000</b><br>Elegant, decorator perfect traditional w/spacious rooms, two master suites, family room, gardens. Teri Carlisle          | <b>4083 Lincoln Ave., Lincoln Heights - 2bd/1+ba.....\$219,500</b><br>Spacious, well-maintained home w/Bay view, plus room, attached garage, deep lot. Diane Earl McCan                       |
| <b>1875 Manzanita Dr., Montclair - 3+bd/2ba.....\$369,000</b><br>Sunny contemporary with S.F. Bay views. Open floor plan, high ceiling, new carpet, two plus rooms. Dick Cohen        | <b>3948 Fruitvale Ave., Oakland - 2bd/1ba.....\$199,000</b><br>Charming bungalow in private setting. Skylights, new deck for outdoor entertaining. Tom Anthony                                |

## BY APPOINTMENT

- |  |  |
|--|--|
| <b>PIEDMONT MEDITERRANEAN.....\$1,395,000</b><br>Gorgeous 4BD/4+BA with sweeping Bay views. Superb flow for family & entertaining. Guest quarters, pool, spa. Sally Morrison | <b>PRIVATE MONTCLAIR SETTING.....\$371,000</b><br>Charming 4BD/2+BA in garden setting. Master suite, fireplace, hardwood floors, large yard. Nancy Chew                            |
| <b>SPECTACULAR STYLE VILLA.....\$1,095,000</b><br>European SF/Bay views and old world detailing define this 3+BD/3BA masterpiece with chef's dream kitchen. Patricia Scott   | <b>PIEDMONT AVENUE AREA TRIPLEX.....\$305,000</b><br>Great investment opportunity! Three 1-bedroom flats in charming older building with redwood trees and yard. Lee Jacobson      |
| <b>OAKLAND HILLS OPPORTUNITY!.....\$559,000</b><br>Panoramic views! Large 5BD/4BA home on private 1/3 acre lot needs decorator touch. Onnda schools! Michelle Vasey          | <b>MONTCLAIR OPPORTUNITY.....\$189,000</b><br>Reduced! Contractor's special! Major fixer in great location. 4BD/2BA with hardwood floors and rec room. Wendy Gardner               |
| <b>BERKELEY BROWN SHINGLE.....\$439,000</b><br>Elmwood classic brown shingle with 3+BD/2+BA, large living room, formal dining, sun porch. Walk to everything! Carolyn Jones  | <b>LARGE REDWOOD HEIGHTS LOT.....\$110,000</b><br>Wooded lot is over 1/4 acre in quiet neighborhood. Water & sewer lines in, soils & geotechnical reports available. Wendy Gardner |
| <b>CLAREMONT TRIPLEX.....\$375,000</b><br>Charming 1BD/1BA units, two with cathedral ceiling & fireplace. Wooded setting, walk to Rick & Ann's. Debi Fitzgerald              | <b>SUNNY MONTCLAIR LOT.....\$89,000</b><br>Sunny downslope lot with tree vistas. Extra large with 60 ft. frontage. Convenient location near Shepherd Canyon. Teri Carlisle         |

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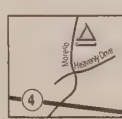
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# Property tax relief

The State of California says if you live in California, earn under \$13,200, and are at least 62 years of age, or blind, or disabled as of December 31, 1997, you may qualify to file for homeowner or renter assistance.

Homeowners may receive from 4 to 96 percent of the property tax they paid on the first \$34,000 assessed value

of their home. Renters may receive assistance ranging from \$10 to \$240. For those who filed last year, forms will be sent to them directly by the Franchise Tax Board. The program is sponsored by the California State Franchise Tax Board.

Claims must be filed by September 1. To learn more, call (800) 510-2020.



TAROFF & TALBERT

Pat and Anet are on vacation. No doubt on the very same tropical isle that inspired the rug in this story. For the second week in a row, a column from the past was left on my doorstep.

At the beginning of the year, a friend who manages an upscale restaurant kindly invited Anet along with me and my children to be his guests for brunch. Maybe it was the relaxed day, the Bay view, the good food and company that caused what turned out to be my mind glitch.

I'm not sure. But I do remember waxing enthusiastic about the dining room decor, all of which our friend told us was about to be replaced.

"The carpet is going too?" I wanted to know. Yes.

"If it's going to be thrown out anyway, would the restaurant sell me a piece?" I asked.

# How love of a rug blurred all

I completely lost my mind at that point, declaring my love for the carpet, saying it would be perfect in my living room, that I would redecorate my whole house around it.

For a few days afterward, I happily carried around the rug image, enjoying thoughts of a whole-house transformation. New paint, recovered chairs, maybe even a different couch. Then I forgot about it.

Last weekend my friend called to say they were ready to take up the carpet. If I wanted a piece, all I had to do was say what size.

I whipped into action. I could have any size rug I wanted, have the edges bound, have my brand new look. I measured and visualized, consulted with Anet.

I got so excited that my vision grew larger. One big piece on the living room wood floors, maybe a second in my bedroom installed wall-to-wall. How about a runner for the long hallway? Would it be too much?

I called my friend Gretchen. How would it look to have the same pattern in three different places in the house?

"How big is the repeat?" she asked. I wasn't sure but I knew it was big. "Tell me the colors again," she said. Suddenly the picture in

my mind was vague.

"Greens and rose," I guessed, feeling silly that I wasn't sure. "Maybe some darker garnet-like tones. Big flowers and leaves, I think — cannas and the kind of leaves that are tall and tropical looking — the 1930s look."

Hopefully, I added, "You know."

But Anet didn't agree. She remembered roses, full-blown, pink, old-fashioned roses, maybe red ones too; the background gray.

"You need to go look at it again," Gretchen said. Right. A few hours later Anet, Gretchen and I were standing just inside the restaurant entrance looking down at the rug, surprised.

There were no tropical cannas or cabbage roses and the colors were entirely wrong. No jewel-like reds but rather coral and heavy-handed pink. Worse, quite

a lot of too-turquoise jumped out and struck me. "Is this what you wanted?" Gretchen asked. "It's too bad, it's not what I wanted," Anet said.

"There is a lot of turquoise in the rug," Gretchen said.

"It doesn't have the 1930s like I thought," I said. We decided to just drink and think. No one wanted to say we didn't like the rug. No one did.

Anet and I were why the rug in our house didn't resemble the sipped our drinks.

"This happens sometimes," I said. "I see a tour, run through it and wonder what I was thinking." See 1A page 10

# House hunting on the World Wide Web

(AP) The mushrooming of real-estate related Web sites — whether they're run by a local Realtor or a nationwide service posting thousands of listings, wrote Kristen L. Carr in an article in the June issue of Town & Country magazine, means that the computer-savvy can now seek out their dream house online.

For starters, there's the \$30 million Vanderbilt Fabbri mansion on Manhattan's Upper East Side, featuring a sweeping staircase worthy of Edith Wharton, his-and-her reception rooms and mahogany-coffered ceilings — all on view via Corcoran Group Real Estate's Web site ([www.corcoran.com](http://www.corcoran.com)) — equipped with a program that lets viewers point-and-click their way through a 360-degree virtual-reality tour of a select property.

Most Web sites save their priciest houses for this high-tech treatment, since luxurious features show up better on-screen than those in more modest interiors. Indeed, out-of-town buyers may be the ones who profit most from house hunting online. "A lot of people want second homes in Jackson Hole or Aspen, and you can search for property there without leaving your living room," says Stuart Wolff of [www.realtor.com](http://www.realtor.com), a popular nation-

wide Web site.

Of course the Web's no substitute for a good broker — yet. The peppy hundred-word descriptions and two-square-inch exterior shots that are the stuff of most sites don't necessarily add up to overnight sales. At the very least, though, buyers can shorten their lists of must-visit properties and educate themselves on everything from current mortgage rates and lenders and neighborhood services to reliable area home inspectors.

• [www.cyberhomes.com](http://www.cyberhomes.com) covers residential listing in 43 states and 74 cities (sizeable holes exist in Massachusetts and New Jersey), but its biggest strength is its ability to let a buyer zero in on not just the town but also the street he wishes to inhabit.

• [www.homesseeking.com](http://www.homesseeking.com) has more than 500,000 nationwide listings updated daily. The service's strongholds are in California, Florida, the Washington, D.C. area, Arizona and the Pacific Northwest. On-screen walk-throughs are also available.

• [www.luxury-realestate.com](http://www.luxury-realestate.com) boasts some of the more eye-popping and vividly photographed properties online. Approximately See WEB on C10

## Maison

Continued from C5

sion for architecture and an impeccable understanding of space and design.

She has applied her education to her career as well as her community; currently serving as President of the Berkeley Architectural Heritage Association, an organization dedicated to creating an awareness of the special architectural character of the city of Berkeley and its neighborhoods, with preservation as the goal.

Monica devotes herself to her client's goals and uses her knowledge of local tradition

and architecture to serve as a kind of visual consultant, an invaluable asset in the real estate community. While her expertise in the field contributes to her abilities to help you sell your home and find what you are seeking in a new home, her understanding of your needs and ideas is priceless.

Since buying a home is one of the largest commitments you will make, it is easier by relying on a real estate professional whose foremost intention is to help make your dreams a reality.

Feel free to call Monica Rohrer for references or real estate related questions at 526-5720

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**6725 ELVERTON DRIVE, OAKLAND**  
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**Kurt Buchholz**  
(510) 339-0400 or (510) 531-1091  
Information deemed reliable but not guaranteed

**The GRUBB Co.**

**OPEN SUNDAY 2-4**

**1429 Grizzly Peak, Berkeley**  
Just Listed! 3 bedroom home with bonus room and bath on lower level. Needs your imagination and TLC to make it shine. Filtered Bay views. Hardwood floors.

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**OPEN SUN. 2-4:30**

**JUST LISTED!**  
Crocker Craftsman, 2BR, 1BA. Remodeled kitchen w/ tile area. LR w/ stove insert hwd flrs, new paint in & out. Sunny deck off kitchen. Alarm system.

**805 Paloma Ave. • \$239,500**

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**SATISFIED HOMEBUYERS OF THE WEEK - NANCY & MATTHEW KELLEHER**  
"We never knew that buying a home could be such a pleasure!" This is the second home the Kellehers have purchased through Gloria Polanski. They are loyal, satisfied, repeat clients.

**HOMES OPEN SUNDAY**

913 Polk (2-4)	Albany	2bd 1ba	\$199,000
700 Grizzly Peak (2-4)	Berkeley	3bd 2 1/2 ba	\$405,000
6126 Plymouth Ave. (2-4:30)	Richmond View	3bd 3ba	\$215,000
932 Jackson St. (2-4)	Albany	2bd 1ba	\$179,000
1126 Oxford (2-4)	Berkeley	3bd 2ba	\$379,000
6203 Columbia Ave. (2-4)	Richmond Annex	2bd 1ba	\$139,000
1143 Camelia (2-4)	Berkeley	2bd 1ba	\$179,900

**BY APPOINTMENT**

**ALBANY**

New Listing! Best Buy! 2bd/1ba w/fam rm: Great Investment	\$179,000
2bd/1ba adorable starter w/art deco kit, frpl in LR, hwd flrs	\$199,000
2 homes & income. 3bd/2ba & 1bd/1ba many possibilities.	\$419,000

**BERKELEY**

New listing! Big 3bd/2 1/2 ba, Bay views & flex floorplan	\$495,000
Impeccable quality home. Gorgeous view, gourmet kit, lovely yd	\$450,000
Wonderful N. Berk 3bd/2ba could be legal duplex in res. nghbd. Vu.	\$425,000
Comfortable spacious 3bd/2ba home w/view & big garden!	\$379,000
Just listed! Sunny No. Berk duplex! Walk to all! Two-2bd flats	\$299,000
Westbrae starter. 2bd/1ba. Fixer to sell!	\$155,000
New listing! 2+bd/1ba Victorian frmr w/hw flrs, large kit, lg yard	\$119,500
2bd/1ba workman's cottage, cosmetic fixer conv. loc., walk to shops	\$149,000

**Loft space - top unit in great West Berkeley neighborhood**..... \$179,000  
**West Berk live/work units. Private yard or deck. Skylights**..... \$185,000  
**New listing! Charming 2bd/1ba w/beautiful hwd flrs! Must see**..... \$179,900  
**New listing! Appealing 2bd bungalow, newly painted exterior**..... \$179,000

**EL CERRITO**  
**Custom design/built 4bd/3ba home, 7 yrs old, overlooks Wildcat**..... \$799,000  
**3bd 2ba Creekside home - buy now & work w/developer to build!**..... \$335,000  
**4+bd 3ba with sweeping vus of SF/Bay! Well maintained, lg deck**..... \$479,500  
**Wonderful Mira Vista 3bd/3ba home w/fam rm, oak flrs, 2 frpls.**..... \$299,000

**RICHMOND**  
**2bd/1ba & 2 extra rooms! Mt. Tam sunsets! Joan**..... \$172,000  
**New listing! Fab 3bd/2ba Pt. Richmond turn of century fixer**..... \$185,000  
**Rare pano Bay view! Huge 3+bd/3ba. Fam rm, au pair**..... \$215,000  
**N&E Richmond 3bd/1ba remod kit & bath w/tile. Hwd flrs**..... \$141,000  
**Just listed! Richmond Annex 2bd. Cozy & delightful! Gd cond.**..... \$139,000

**SAN LEANDRO**  
**Mint quality upgrades galore! 3bd/2ba, pano view!**..... \$219,500

**LOTS/LAND/COMMERCIAL**  
**Leased retail center - near BART & UC Berkeley**..... \$7,500,000  
**Newer architect designed office building**..... \$1,695,000  
**Wonderful single use building built by the Masons**..... \$775,000

**El Cerrito lot. Located on a creek**.....  
**Elmwood Established bakers business oppor. with good lease**.....  
**Cafe business opportunity and lease! No side loc. near UC**.....

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**NEW LIST! 4 spacious home & income units in No. Berk hills**.....  
**8 Units - modern building with architectural flair**.....  
**Huge 2 story townhouse style duplex. Deep lot!**.....

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## Tarpoff

continued from C6  
time it struck me as wonder-  
ful. But when I see it  
again, it's different, disappoint-

I sure did remember big  
Anet said. "I couldn't fig-  
ure out why you kept saying the  
house was tropical. But you always  
remember houses so much better  
than I do, I thought you were  
more likely to be right. Besides,  
you were the one who liked the

This is why eyewitness ac-  
counts don't work," Gretchen, who  
was court work, said. "People  
think they know what they see.  
They insist they remember but  
they're wrong.

We agreed and went home, but  
I've been thinking about mind-  
boggling ever since. My memory  
foiled in the case of the rug  
and it worked against me. But it  
worked the other way.

I completely lost my mind, declaring my love  
for the carpet, saying it would be perfect in  
my living room; I would redecorate my whole  
house around it.

Take staging a house for ex-  
ample. Houses that give the im-  
pression of being clean and spare  
and stylish produce positive re-  
actions in just about everyone  
who sees them. I'm no exception.

I walked into a house that is  
freshly painted, windows clean,  
surfaces clear and I begin to like  
it. Feeling good, undistracted by  
possessions or obvious poor con-  
dition, it is possible for me to  
notice and every detail of the  
house, the views outside, the gar-  
den, the layout.

My initial, cursory look at this  
house probably has not told me  
much about its internals. The roof  
may be leaking, the electricity

and furnace in need of improve-  
ment, drainage severely lacking.  
These wait to be discovered in a  
more thorough inspection.

But my first glance has caused  
me to feel fine about the house.  
And that is the important part. I  
haven't filed the house in my "for-  
get-it-forever" box or my "needs-  
work-not-sure-how-much" cat-  
egory.

Even if I don't remember the  
details (or remember them inac-  
curately), I come away willing to  
describe this house to clients in a  
positive light. I may even rave  
about it.

You know what they say about  
first impressions. If they're good,  
your mind keeps going.

Pat Talbert and Anet Tarpoff  
are licensed agents and area spe-  
cialists who also offer hourly real  
estate consulting and coaching.  
They can be reached at 653-2050.

## REAL ESTATE FORUM



DIAN HYMER

Real estate agents often talk  
about the merits of a clean con-  
tract. A clean contract, or purchase  
offer, is simple and straight for-  
ward one that's not complicated by  
lots of contingencies, restrictions  
and conditions.

A squeaky-clean contract is one  
for all cash, with no contingencies  
and a closing date agreeable to the  
sellers. These kind of offers don't  
come along very often.

A complicated contract is one  
that's loaded with contingencies. A  
contingency in a real estate pur-  
chase is something that must be  
satisfied in order for the sale to go  
through. Contingencies protect  
buyers and sellers, but they also  
provide opportunities for real es-  
tate transactions to fall apart.

For example, the buyers may  
need to sell another property in  
order to come up with enough cash  
for the down payment. If their prop-  
erty sells, the deal goes forward. If  
it doesn't, the deal is off. Other  
common contingencies are for in-  
spections, for financing, and for  
approval by other parties (like at-  
torneys, accountants, or relatives).

Less common contingencies are  
sometimes more difficult to sat-  
isfy. Perhaps the buyers only want  
to buy a property if they can modify  
it, or use it, to suit a specific pur-  
pose. For example, they might need

## Straightfoward: a truly clean contract

to get approval to run a day-care  
center at the property. Or, they  
might need a neighbor's approval  
in order for the building depart-  
ment to approve plans for an addi-  
tion.

Seller contingencies can also  
complicate matters. For example,  
a property that's being sold to settle  
an estate might require court ap-  
proval of the sale. In this case, the  
buyers don't know for sure that the  
house is theirs until the sale is  
confirmed in court.

Given the emotional nature of  
home buying and selling, most  
buyers and sellers prefer the clean-  
est contract possible. Buyers often  
shy away from buying homes where  
the sellers have a lot of complicat-  
ing factors effecting the sale, like a  
requirement for court confirma-  
tion. Sellers often reject an offer if  
it's contingent on the sale of an-  
other property. In both cases, the  
degree of uncertainty is high.

Being able to offer a clean con-  
tract may give you an advantage  
when negotiating with the sellers.  
This is particularly so if you find  
yourself competing with other buy-  
ers for a property. Put yourself in  
the seller's shoes. The fewer strings  
attached to an offer, the better the  
chance it has of going through. The  
more contingencies there are, the  
more opportunities there are for  
something to go wrong.

Even though a clean contract  
may give you a competitive edge,  
you shouldn't delete contingencies  
from your offer if, in fact, you need  
to satisfy certain conditions in or-  
der to close the sale.

For example, if you need to line  
up a mortgage in order to close, you  
will need a financing contingency.  
If you write your offer without a  
financing contingency, hoping to  
get a better deal from the seller or  
to win in a multiple offer competi-  
tion, you may risk losing your de-  
posit money if you can't get the  
loan.

Rather than giving up the con-  
tingencies you need, shorten the  
time period required for satisfying  
these contingencies as much as  
possible. A typical financing con-  
tingency is about 30 days following  
acceptance. If you can shorten this  
by a week or two, the sellers will  
know they have a solid deal that  
much sooner.

In order to successfully shorten  
a financing contingency, be pre-  
pared to act quickly. If you plan  
ahead and get preapproved for the  
loan, you'll be ahead of the game.  
To get preapproved you must sub-  
mit a loan application as well as  
documentation like verifications of  
employment and down payment.  
You must have your credit checked.  
Then the lender gives you loan  
approval subject to you finding the  
home you want to buy.

Buyers who aren't preapproved  
when they enter into contract to  
buy a home will need to submit a  
loan application within a day or so  
of acceptance to get approved  
within 2 or 3 weeks.

Plan ahead to make a clean  
offer. Get your financing set up  
and take care of as many con-  
ditions as you can before you start  
negotiating.



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Great Fatapple's location for this 3BR home with private patio area. Amenities  
include a fireplace in living room, hardwood floors throughout, access from  
kitchen to backyard and two car garage. Darrell Hoh 527-9111, 273-9505.



NEW PRICE, NEW LOOK \$259,750  
Smashing bay and city views from this enormous four level contemporary  
home with over 3000 sq. ft. of living space. Ideal set up for in-laws. Pest  
control work completed. Darrell Hoh 527-9111, 273-9505.

EXQUISITE HOME ON PRIVATE LANE \$369,000  
Fabulous home on over 1/4 acre lot bordering a creekside setting. Excellent  
use of space. Gourmet kitchen and family room over looks a beautifully  
landscaped yard. Just listed! Darrell Hoh 527-9111, 273-9505.

JUST LISTED! \$265,000  
Fantastic 2BR with in-law potential near Albany border. Professionally  
landscaped front and back yards. Updated kitchen, formal dining and  
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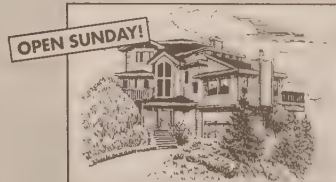
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## A fair trade: one of the oldest for newest



Photo by Jeff Lindquist

With "Atlas Heating Company" embossed clearly on the front of the Todd family's furnace, there was no mistaking the handiwork. The Todd family owned one of the oldest operating Atlas furnaces in the Bay Area.

When Mr. and Mrs. Andre Todd bought their home in Oakland, they were told that it had historic significance as one of the first homes in the neighborhood. Unfortunately,

that also meant that the family was stuck with an ancient energy-guzzling furnace: one that looked just like something

See FURNACE on page C-12

## Looking at a new trend in real estate

By H. W. Moss

Buyer's agents have been rare, but a new type of San Francisco real estate brokerage focuses solely on this aspect of the purchase process.

SOMA Living is a retail store for buyers only. Unlike the traditional real estate office, they take no sales listings and have no commissioned real estate agents working for them. All sales people are salaried employees who earn a bonus for completing a transaction and the Internet figures heavily in how they do business.

"The bonus is a flat rate and does not relate to a purchase price," said Bob Dadurka, managing broker of the Bryant Street at Embarcadero store. "We wanted no bias as to what price the client eventually pays."

Dadurka has hit on a fact rarely understood by even the most sophisticated principal in a transaction. Although it appears as if a buyer is being represented when they work with an agent, few realize their agent is really working for the seller.

"In a typical real estate deal, the buyer of real estate is under-represented or not represented at all," said Jon Richards, president of Noteworthy Investments and a former buyer's agent. "You're not represented no matter how many cups of coffee the agent buys you. The seller pays the commission. When the agents from both sides meet, they are legally obligated to get you, the buyer, to pay the highest possible price."

That's because both sides of the deal, the buying and the selling agent, are being paid by the seller. Although it is negotiable, six percent of the sales price is the traditional fee paid by the seller. Richards said this fundamental legal point is not clear to most buyers even after it is explained to them.

"An agent (from either side) must represent the seller as best he can," Richards said. "And that best he can is by raping the buyer."

Although the SOMA Living store should even out that equation, one of its founders does not accept Richards' assessment.

"I don't agree that the buyer is under-represented or ill served by good agents now," said Karl Sopke. "Our movement is not hostile to the current real estate practice. For the first time, we are offering a true alternative way for people to buy homes."

What other industry does not have a Nordstrom and a Costco? Up until now, with rare exception, people went to the traditional model to buy. Now they have a choice."

Sopke is president of Pacific Union Real Estate Group, which is ranked number 98 nationally in closed residential transaction sides and 25th in the nation by sales volume, according to Laurie Moore, publisher of Real Trends in Dallas. Sopke and executive vice president Bill Jansen have spent a little over \$2 million on the prototype SOMA Living store and hope to open 434 nationwide.

"Our plan is to open a national chain," said Sopke. "We are in the

process of accomplishing secondary funding to open our next set of stores. Store openings are planned in the Bay Area, Atlanta, Dallas, the tri-state New York area and Chicago, not necessarily in that order."

A buyer's only store with salaried employees is so unusual, said Les Bettencourt, office manager of the Department of Real Estate in Oakland, he has never heard of it.

"As long as the market remains good, that might work," Bettencourt said. "The market does not have anything to do with it," said Sopke. "This market would be better for us if it were a buyer's market. We supply buyers. In the current market there are many more buyers than there are properties and we have to fight much harder."

Sopke said the SOMA Living store is the first of its kind and the rest of the real estate industry is headed in the same direction.

"It's one-stop shopping," Sopke said. "Our clients do not have to leave the store for any product or service they need in conjunction with buying real estate."

Dadurka said SOMA Living is not a discount brokerage nor is it the type of office where sales people pay the broker for desk

space. He compared the concept to the security industry where there was no commission and brokerages charged for full service.

"We're a store, not a shopping bag for people to put their information in. Our business is finding homes for people to purchase but independently come to our refinance services, architectural design, and lighting design, computer services, home furnishings, services, all the different people might employ in a home. We're saving the needs of that home."

Buyers pay no up-front fee but are asked to sign a commitment to work only with SOMA Living. Since sellers use the buyer's agent anyway, buyers are told they will not have to compete with SOMA unless a seller refuses to pay the buyer's side.

"We have a written contract which we ask the buyer to sign," said Cece Blase, a salesperson at SOMA Living. "It creates a relationship and lets us know we are really committed. We have comparable sales information, neighborhood information."

See MOSS on page C-12

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# Attacking that negative credit

There comes the time when your credit report becomes your worst enemy and usually it's not your fault. But if you do not address the negative information on your credit report you may live with the problem for at least seven years, not a comfortable position.

The worst of it is, in many cases, it is not your fault or your credit problem. But it is there, like the bullet and handle it.

The most frequent disputes involve recent credit inquiries. A credit card company wants your business and without your knowledge or authorization runs a "check" credit report and offers a guaranteed approval.

You may not do anything about the letter they send you, but when you authorize to run a legitimate credit report you may find yourself explaining why there is a

recent credit inquiry where there shouldn't be one. This is the easiest explanation in which to deal. You write a few sentences and state "I didn't ask for this!" Next, few explanations that a lender will accept for a late payment on your credit report.

## Late payments

The most frequent and one of the most hurtful problems when you are applying for a mortgage loan is a late payment on your current mortgage.

If this looks like an aberration (that is something that has never happened before) this is really an easy one. As you may know, lenders sell quality loans, sometimes even before you make your first payment.

If your lender sells your note, remember that nothing changes except where you send your payment.

## MORTGAGE MADNESS

KAREN SENZIG

Often, what happens is that you are notified of the new servicer after you have mailed your payment. By the time the payment is forwarded through the mail and accepted by the new lender, you could be 30 days late.

This is not your fault, but it could show up on your credit report.

It is a major pain to clarify this problem, but do to the importance of your mortgage credit, this one must be dealt with as soon as possible. At the end of this column, I will give you specific details on how to clear this up.

## Family emergencies

Any caring person understands the emotional trauma one

experiences when a loved one is in the hospital, a parent, spouse, child or a close family relative dies. Lenders are human too (although their track record may challenge that) and if properly documented, will forgive late payments when emotionally moved. Vacations are a favorite or mine, especially if we are dealing with one or two late payments close together.

Everybody gets busy trying to get the family together and out. The payment statement may have arrived the day after the family left and in all the confusion was missed until the family returned from vacation.

One of my favorites is "We moved and sent the lender our new address but it was consistently lost in the mail." This will work for one or two late payments, but I must remind you that even if you do not receive your payment statement, you are still responsible for making that payment.

## Diverted mail

That brings us to one of the most unusual claims, but surprisingly not that uncommon - "My neighbor is stealing my mail" or "Although I put in a forward request with the Post Office, the mail person can't seem to deliver my mail to me." Again, let me remind you that this works for a couple of late payments, but people must be responsible for their debts.

Doctors and other harried professionals have an added advantage of working a bizillion hours per week. Most lenders will understand that a resident doctor, two years ago, was too exhausted

The most frequent and one of the most hurtful problems when you are applying for a mortgage loan is a late payment on your current mortgage. If this looks like an aberration (that is something that has never happened before) this is really an easy one.

to care about paying bills on time, especially if the credit has been perfect since.

Doctors (as well as attorneys and like professionals) have the potential ability to make a whole bunch of money and lenders like them for that reason.

## Divorce

Unfortunately, divorce plays a big part in my business. I have been reading divorce and separation settlement agreements long enough to solve any problems we ever had in our marriage. The stories ...one partner escapes with the credit cards or promises to make the mortgage payment or tries to mortgage the property are much too common.

The stories are endless and someday may make a great book. If we can document the errant spouse's misuse of community property, we can make a pretty strong claim for our borrower.

## This debt is not mine!

People who are Juniors, II's or IV's after their names and beyond share a problem with those people who have common names like Smith and Jones. They may have credit information that follows them that isn't theirs. We have dealt with several cases where it took a lot of research by our credit reporting service to clear up the problem.

Occasionally older parents want to put their children on title to help reduce the problems and taxes of probate and inheritance. This can be a problem if the "kids" suddenly become responsible for the mortgage on their own credit report.

What is necessary here is to provide the lender with canceled

checks proving that mom and/or dad are making the housing payments and not the kids. If canceled checks are not available, bank statements, highlighting the payment should suffice. This is another example of "This debt is not mine!"

## Truth stronger than fiction

I've always found that the truth works better than fiction as long as it is properly presented. However, the one excuse that a lender never wants to hear, is that you just forgot to make the payment or that you did not have the money to make the payment. Now, I don't advocate lying but there is an argument here for stretching the truth, especially when it comes to cleaning up your credit.

Removing an incorrect entry on your credit report involves a vigorous letter writing campaign. If you have received a supplement from a credit reporting service, you need to send a copy with a letter of explanation all three credit reporting bureaus: Experian/TRW, Equifax and Transunion.

It is recommended to follow up by telephone within two weeks and ask the bureau for a letter proving they have deleted the information from your file. If you do not have a supplement, still write the letter insisting that this is not your debt and demand that they remove it.

Karen Senzig is co-owner of Montclair Mortgage with her husband Scott. She can be reached 339-8511, fax 339-3814, e-mail at ksenzig@aol.com. Please contact her with any mortgage questions and/or topics for discussion.

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## INDEPENDENT VOICE

SCOTT KERNS



You wouldn't trust your health to an unlicensed doctor, so why would you trust your financial health to an unlicensed or unregulated seller of insurance?

Unfortunately, many Californians today don't realize that they get insurance advice and purchase insurance policies from unlicensed people.

This growing trend is of concern to licensed independent agents and insurance brokers because we believe consumers are entitled to know that the person advising and selling them insurance is fully trained, properly licensed and subject to state regulatory oversight.

Yet, three bills pending in the California Legislature this year would exempt certain individuals and groups who sell insurance from licensing requirements or provide for little or no standards.

State Assemblyman Howard

Wayne, D-San Diego, has proposed a bill, AB 2164, creating limited license requirements for some retailers who sell credit insurance products and allowing most others within that industry to continue to sell insurance without a license.

Insurance company representatives who solicit directly to consumer or work in a customer service center and assist in the selling of a policy should be licensed.

However, AB 2169, sponsored by Assemblyman John Lewis, R-Orange, expands licensing exemptions for insurance companies by excluding employees who assist agents in selling insurance.

When consumers purchase insurance from car rental agencies, they are most likely buying coverage from someone who is unlicensed. Sen. Ross Johnson, R-Irvine, has proposed a bill, SB 1633, allowing this practice to continue by exempting from li-

censing requirements all employees who sell rental car insurance.

If insurance companies, credit insurance and car rental businesses prevail in their legislative attempts this year, consumers will be left unprotected in two ways.

First, consumers could not be guaranteed that the person who sells them insurance has met state licensing requirements.

When consumers purchased insurance from a licensed independent agent or insurance broker, they know they are receiving coverage from a professional who has met the state's strict continuing education requirements.

Second, the California Department of Insurance derives a portion of its funding from licensing fees. If these special interest groups are excluded from licensing requirements, the Department of Insurance will be deprived of a source of income, further reducing the agency's ability to fund oversight activities such as consumer complaints, investigations and enforcement.

In addition, increased licensing revenue would allow the Department to reinstate a number of consumer protection programs that were cut because of a budget shortfall last year. This is a very simple issue for insurance consumers. If a person sells in-

surance, that person should be licensed.

The current hodgepodge acceptance of who should and who should not be licensed within the state Insurance Code, and exacerbated by pending legislative measures, makes a mockery of consumer protection. However, consumers can ensure that they are purchasing insurance from a licensed independent agent or insurance broker by taking some simple steps.

Ask the seller of your insurance policy for his or her license number. All licensed insurance agents and brokers in California are required to display their license numbers on their business cards.

The license number should also be displayed on all written policy quotations and insurance proposals. If you suspect that the license number is false or invalid, call the Department of Insurance's consumer hotline at (800) 927-HELP; ask that the number be verified.

Finally, if you want the name and phone number of a licensed independent agent or insurance broker in your area, call the Insurance Brokers and Agents of the West, a regional insurance producer trade association, at toll-free (888) 936-7873.

Scott Kerns is an independent insurance with BayRisk Insurance Brokers. Call him at 523-3435 or e-mail him at scott@bayrisk.com.

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1500 Alameda Ave. #E. 2 BD, 2 BA. PRICE REDUCED! \$139,900

For additional information on these or other properties

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GREAT HOME FOR FIRST TIME BUYERS. Close to 580 access. Moon Tam, 747-1620.

3 UNITS. Easy to see 1 of the units. Call Thomas Yu, 748-1764.

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40 UNITS. \$795,000. Moon Tam, 747-1620.

TREE LINED STREET. Low maintenance with lots of potential. 3 bedrooms, 1 bath, fireplace in living room, close to everything. Moon Tam, 747-1620.

BUNGALOW STYLE HOME PRICED TO SELL. Two PLUS bedrooms, 1 1/2 baths. New roof, new water heater, new carpet and interior paint. Low maintenance yard, long driveway. Moon Tam, 747-1620.

VACANT LAND. This lot is on an improved road at the south end of Florence. Call Don Lindsey, 748-1798.

Moon Tam • 747-1620 We speak Mandarin, Cantonese and English  
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## Thinking of Selling? Phone Today



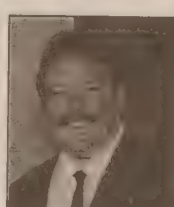
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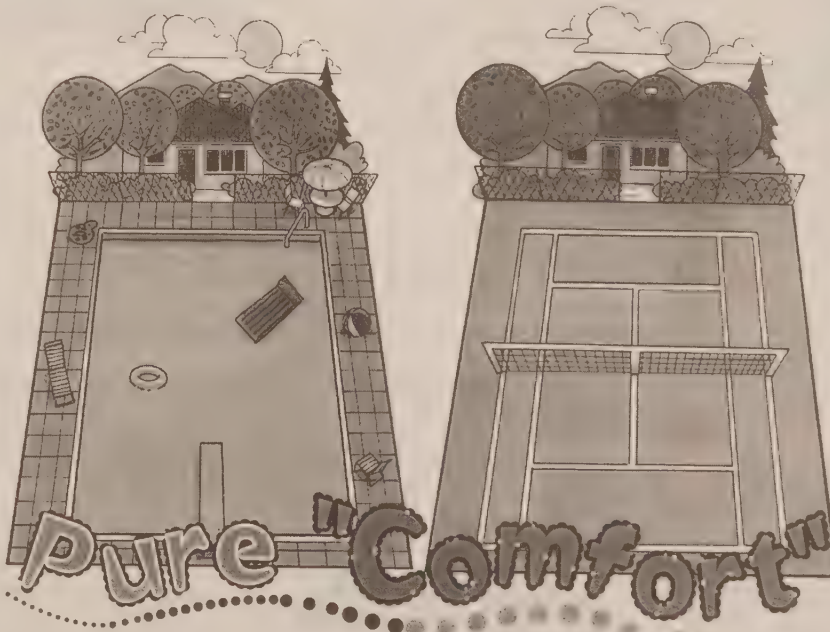
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**Brand New Home on Harbor Bay - Alameda \$969,000**

Largest lot in new development, over 13,000 sq. ft. Four bedroom, 3 bath. Large kitchen w/granite counter tops, large backyard w/hot tub. On Lagoon.

**Victorian Home - Alameda Only \$349,500**

Large home near Gold Coast. Over 2,000 square feet, 4 bedrooms and 2 baths. Possible 2nd unit!



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#### Oakland

\$63,900 825 EL DORADO AVE. Great studio comes fully furnished! Just move in. Friendly neighbors, easy stroll to Piedmont Ave. shops and eateries. Russ Grant 814-4713

\$73,500 625 EL DORADO AVE. Great buy! One bedroom, 1 bath. Combine this unit with #106 & live in one and rent the other. Russ Grant 814-4713

\$123,000 3844 MAYBELLE. A large 2 BD, 1 1/2 BA condo in a quiet neighborhood above MacArthur. Located in a small complex with fireplace and covered parking. Russ Grant 814-4713

\$130,000 2633 HAROLD. REDUCED PRICE! Well-kept 2 BD, 1 BA home in the Diamond District. Formal dining, large bright kitchen, separate large lot with lemon trees & a detached 1-car garage. To be sold "as is." Terry Lee 521-3352

\$133,000 6470 MACARTHUR. Two townhouse-style units in good condition! Both units are 2 BD, 1 BA. Close to Mills College. Kathy Hirsch 814-4708

\$179,000 380 LESTER AVE. What a deal in China Hill! A bright & sunny 3 bedroom bungalow with all hardwood floors, large living & dining room, freshly painted kitchen, big bedroom and huge basement. Ringo Liu 814-4848

\$210,000 4949 CORONADO. Two units both 2 bedroom, 1 bath. Great location! Fixer upper. To be sold "As is." Dom Gutierrez 814-4854

\$375,000 4085 WATERHOUSE RD. Traditional 3 bedroom, 2 bath split-level home with view of the hills. Formal dining room, random plank hardwood floor, workshop, covered patio, huge backyard and tandem garage. Russ Grant 814-4713

\$485,000 8415 CHELTON. English country describes this lovely 3 bedroom home nestled in mature shrubs and trees. Formal dining room, country kitchen, hardwood floors plus room for office and much more! Margaret Lomba 521-7193

#### Montclair

\$139,500 921 CHANNING WAY. Daring single level 1 bedroom, 1 bath bungalow with hardwood floors, inset ceilings, formal dining room, great yard, garage and walk to transportation & Aquatic Park! Peggie Trail 814-4826

#### Berkeley

\$325,000 5418 ONTARIO. Beautifully maintained 3 bedroom, 2 bath home with hardwood floors, plantation shutters, crown molding and custom window coverings. Call for details. Margaret 521-7193

#### San Leandro

\$145,000 14012 OUTRIGGER DR. Rare large 1 bedroom, 1 bath unit. All appliances included, stainless steel kitchen, pool, spa and tennis. Terry Lee 521-3352

\$155,000 2513 GALLEON. New 1 bedroom, 1 bath unit near spa! Great floor plan, place and a vaulted ceiling. Terry Lee 521-3352

\$185,000 2329 N. MARINA BLVD. Contemporary 3 bedroom, 2 bath unit. Needs some sprucing up. Terry Lee 521-3352

\$182,000 14012 OUTRIGGER DR. A 2 bedroom, 1 bath unit. Needs some sprucing up. Terry Lee 521-3352

\$206,000 2110 PACIFIC AVE. Family home with 3 bedrooms, 2 baths, hardwood floors, large yard, close to shopping & schools. Steve Cressy 814-4818

\$259,000 788 PORTOLA DR. Small family home with 3 bedrooms, 2 baths, hardwood floors, large yard, close to shopping & schools. Steve Cressy 814-4818

\$365,000 15182 SHIMING ST. 4 bedroom, 3 bath home with hardwood floors, large yard, close to shopping & schools. Steve Cressy 814-4818

\$388,000 15182 SHIMING ST. 4 bedroom, 3 bath home with hardwood floors, large yard, close to shopping & schools. Steve Cressy 814-4818

\$397,000 Custom built 4 bedroom, 3 bath home with hardwood floors, large yard, close to shopping & schools. Steve Cressy 814-4818

\$497,000 Custom built 4 bedroom, 3 bath home with hardwood floors, large yard, close to shopping & schools. Steve Cressy 814-4818

\$597,000 Custom built 4 bedroom, 3 bath home with hardwood floors, large yard, close to shopping & schools. Steve Cressy 814-4818

\$697,000 Custom built 4 bedroom, 3 bath home with hardwood floors, large yard, close to shopping & schools. Steve Cressy 814-4818

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\$1,197,000 Custom built 4 bedroom, 3 bath home with hardwood floors, large yard, close to shopping & schools. Steve Cressy 814-4818

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\$2,097,000 Custom built 4 bedroom, 3 bath home with hardwood floors, large yard, close to shopping & schools. Steve Cressy 814-4818

\$2,197,000 Custom built 4 bedroom, 3 bath home with hardwood floors, large yard, close to shopping & schools. Steve Cressy 814-4818



## Getting rid of pests

A stormy winter has created ideal breeding ground for pests, but the California Environmental Protection Agency of- fers tips on how to keep pests away. The agency's Department of Pesticide Regulation says that warmer weather and excessive moisture is likely to attract mosquitos, ants, termites and other pests. The following precautions can help dampen on pest invasions in and around the home:

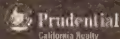
- Seal cracks and crevices with caulking to prevent easy entry of pests.
- Store foods in tightly sealed containers and keep the kitchen clean of crumbs.
- Check outside the house for "mosquito incubators," anywhere that water collects. Plugged gutters and buckets should be emptied.
- Purchase mosquito fish or microbial pesticide for ornamental pools and fountains.
- Prune and fertilize plants properly to keep them healthy and do not overwater.
- Store wood piles off the ground and away from structures to discourage termites.

## WHEN WILL THIS MARKET PUT ITS "JAMMIES" ON?

Well, the madcap world of umpteen offers and \$100,000 over asking is settling down at least across the Bay. But interest rates are still low, people are optimistic, so the East Bay isn't ready to put its "jammies" on... maybe just its "sweats." To find out what your house is worth at this point, just give me a call.



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## SMART MONEY



LEILA GOUGH

Now that summer is in full swing, you will probably be enjoying time off at your favorite vacation spot. One of the last things that is likely to be on your mind this time of year is your investment portfolio.

But after you get some well-deserved rest, you might want to take some time to make sure your

## In the good old summertime

investments are working harder than ever to meet your financial goals.

### Review investment mix.

If you are a long-term investor, you have probably been advised countless times to avoid the temptation to tinker with your portfolio as the value of your investments go up and down.

Many experts say your investment expectations should be based on a long-term time frame, so you should not worry too much about temporary downturns in your portfolio's value. That is good advice, but that does not mean you should put your investments on automatic pilot.

If you have not recently looked

at how much your portfolio is invested in cash, stocks and bonds, you might be in for a surprise. The stock market's surge in recent years could mean that your portfolio has put on a few extra pounds in stocks. If your investment plan calls for 50 percent stocks and stocks now comprise 80 percent of your portfolio, you could be exposed to more risk than you want. You may want to sell some of your stocks to reflect your investment goals, time period to invest and comfort level for risk.

### Give budget a midyear checkup.

Now that your annual household budget has been in place for half a year, look at how your spending is matching up with your budgeted amounts. For example, if you budgeted \$1,000 for new clothing this year and have spent \$800 through July, you have only \$200 left for the next six months of the year.

That should not only be a warning sign to curtail your shopping spree but an indicator that you may be in danger of tapping your savings and investments to pay for expenses that exceed your income.

### Identify maturing municipal bonds.

Many municipal bond issues typically mature in June and July. Now is a good time to think about how you plan to reinvest the principal you receive from your maturing bonds.

Before deciding how to reinvest your bond proceeds, determine whether your investing time line, goals and risk tolerance have changed.

If not, you may want to buy more municipal bonds to replace those that have matured. Your need for federally tax-free income, your tax bracket and your investment objectives should serve as your main criteria for determining how municipal bonds fit into your overall investment strategy.

Be aware that you may receive a lower interest rate on municipal bonds purchased today. Because municipal bonds are exempt from federal taxes (unlike treasury bonds), you may end up with more in your pocket after taxes by buying municipal bonds and holding them until maturity. Keep in mind municipal bond income payments may be subject to state taxes or the alternative minimum tax.

Give yourself some time to relax, but do not take an extended vacation from monitoring your investment portfolio and financial plan. In the long run, you will rest easier knowing that your investment plan is on track to help make your dreams come true.

Leila Gough is an Associate Vice-President with A. G. Edwards in Oakland. She can be reached at 273-8840. Check out A. G. Edwards' Web page at [www.agedwards.com](http://www.agedwards.com).

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- 5766 AYALA AVE. - Lower Rockridge - Great 2BD/2BA w/remodeled kit & BA. Legal 2nd unit upstairs, level yard w/shed & tree house, close to College Ave. & BART. DARCY DIAMANTINE...\$299,000
- 55 CAMELLIA PLACE - New Listing! - Light and bright 2BD/2BA ranch style with bay view. Cul-de-sac home near regional park for hiking and biking. LYNNE BANTLE...\$289,000

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- 6095 FAIRLANE.....OAKLAND.....5BD/4.5BA.....\$749,000.....RUBY NG/KAREN LUM
- 218 PACIFIC.....PIEDMONT.....2+BD/3BA.....\$595,000.....KAY GRUBB
- 1877 MELVIN RD.....OAKMORE.....3+BD/3BA.....\$499,000.....NORM ROBINOW

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Elegant French Mediterranean architect designed on Bay with SF/Bridge views!! 4BD/4BA, gourmet kitchen, hand wrought details. Pat Whittingslow
- RARE FIND.....\$989,000**  
High in Oakland Hills. One of a kind. Elegant Mediterranean estate. Impressive grounds meld the living area with nature. Donna Conroy
- A FRENCH CHATEAU.....\$899,000**  
Amidst lushly landscaped grounds, this gated 12 room residence offers the ultimate in fine living. A must see. 4BD/4BA. Fritz Hochfellner
- SKYLINE AREA.....\$680,000**  
Priv retreat w/exceptional amenities. Gorgeous rms of bay. Secluded setting, pool, sauna, party rms, great use of wood interiors. 3BD/2BA. Don Coelho
- PIEDMONT SIDE OF MONTCLAIR.....\$629,000**  
Large updated home, 4BD/3BA, family room, big kitchen. Split level floor plan. A special place to come home to. Donna Conroy
- UPPER ROCKRIDGE.....\$535,000**  
Traditional favorite. 3BD/2BA on upper floor w/formal dining room. Down - additional large living area w/non conforming kitchen. Kay Grubb
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- IMPECCABLE!.....\$279,500**  
Charm & style & some view enhanced by great yard w/gazebo! Vaulted ceiling, split-level, hardwoods, dining room. 2+BD/2BA. Rachel Baller
- DREAMS START HERE!.....\$269,000**  
Charming Traditional. Redwood Heights. 2+BD/2BA, fam rm, updated kitchen/BA, plank flrs, private drive. Don't wait to see! Donna Conroy
- CHARM ABOUND!.....\$267,000**  
Just listed! Traditional with charm and Bay view. Master retreat! Private and level yard. Hardwood floors and security system. George Karsant
- PRICE TO SELL.....\$245,000**  
Charm with a capital "See!" Woodsy ambience yet close-in for village schools. Roomy 2BR home with large backyard. Joan Alford
- LOCATION! VALUE!.....\$83,000**  
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- 1013 KEY ROUTE.....ALBANY.....2BR/1BA.....\$225,000.....MAMOOD MOKTARI
- 1491 OLYMPUS.....BERKELEY.....3BR/2BA.....\$345,000.....DIANA KAY
- 1137 CRAGMONT.....BERKELEY.....3+BR/3BA.....\$399,000.....SOHEYL MODARRESSI
- 20 PERTH PLACE.....BERKELEY.....3+BR/3BA.....\$997,000.....MONA THOMPSON
- 1631 ALLSTON.....BERKELEY.....2BR/1BA.....\$289,000.....MAMOOD MOKTARI
- 7360 PEBBLE BEACH.....EL CERRITO.....3BR/2BA.....\$380,000.....DIANE VERDUCCI
- 5646 BUENA VISTA.....ROCKRIDGE.....2+BR/2BA.....\$419,000.....GABY OLANDER

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JUST LISTED - EXCLUSIVE COLDWELL BANKER PREVIEWS PROPERTY! Stunning 2 year old architect designed contemporary. Incredible use of light, space, architectural lines and top quality materials with maple floors, slate fireplace & granite counters. Numerous decks, patio and beautifully terraced yard. Elegant master suite with fireplace and a bathroom featured in Sunset magazine. Call for a private showing.
- BERKELEY HILLS WITH VIEW!.....\$379,000**  
3BR home with lovely Bay view. Formal dining, 2 full baths, sundeck, fireplace, hardwood floors, double garage, rear yard. Clean & bright, move right in!
- BEST BUY IN THE BERKELEY HILLS.....\$345,000**  
Partial Bay views from this 3BR, 2BA home w/clean lines, hwdw flrs, & EIK. 1 level living, easy care yard, patio garden. Just needs a little paint and love.
- VIVA ALBANY!.....\$325,000**  
JUST LISTED! A lively color scheme, loads of sunlight and space make this home a standout! 4BR on three levels with family room, formal dining room and hardwood floors. Lovely garden with fruit trees and hot tub and deck. Walk to Solano shops, restaurants and theaters.
- ADORABLE BERKELEY BUNGALOW.....\$289,000**  
Super downtown location, walk to theaters, restaurants, shops and even UC. 2BR/1BA, formal dining and gleaming hardwood floors. Plus, beautiful and deep, manicured yard. A must see!
- OH LONESOME ME!.....\$237,000**  
This darling El Cerrito home is begging for new owners! 3BD/1.5BA, formal dining, and hardwood floors. It is ready to move in, so give us a call.
- COZY ALBANY SPLIT-LEVEL.....\$225,000**  
Beautiful back yard. Wonderful block near shops, freeway and all conveniences. New exterior paint. Excellent school system. 2BR/1BA.
- SWEEPING RICHMOND N&E RANCHER.....\$159,950**  
Spacious starter in established neighborhood. 2BR/1BA with hardwood floors, fenced yard, patio and 2 car garage. Take a look.
- LARGE, BEAUTIFUL VICTORIAN DUPLEX IN BERKELEY MAJOR PRICE REDUCTION.....\$499,000**  
Lower level 4BR/2BA is a brand new addition, beautifully done with new foundation! Upstairs 2BR/2BA w/huge attic. Walk to downtown, transportation, near campus.
- GORGEOUS MONTCLAIR SETTING W/BAY & CANYON VIEWS.....\$499,000**  
Warm traditional Piedmont Pines/Montclair home in lovely setting, adjacent lot included! 4BR/2BA plus formal dining, updated kitchen. You'll love this charming retreat near schools. 2 car garage too!
- UPPER ROCKRIDGE CONTEMPORARY.....\$419,000**  
2+BR/2BA, 2 year old contemporary country cottage with romantic garden. Elegant details like slate entry, marble baths, and granite countertops. Ample off-street parking.
- GARDEN TO GOLF COURSE IN EL CERRITO.....\$380,000**  
Beautiful and spacious home with remodeled kitchen and bath. 3BD/2BA, top location on the links. 2 car garage.

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Then and now: photo on the left, joined by employees, Atlas founder George C. Tuck, right, stands behind the wheel of one of the company's first trucks in the early 1900s; photo on the right shows fourth generation Tuck family members in front of a slightly newer Atlas Truck. From left to right: Hunter Tuck, Hugh Tuck, Bob Tuck, Jeff Tuck, Chris Tuck and George Tuck

## Furnace

Continued from page 9

boiler room of the Titanic. But recently that bad news turned into good when their furnace was discovered to be one of the oldest operating furnaces installed by the Bay Area's oldest furnace company, Atlas Heating.

As part of Atlas's 90th anniversary, the Todds will be treated to an entirely new heating system absolutely free. Atlas Heating will carefully dismantle, remove and restore the old furnace. The Todd's old Atlas furnace was originally coal fired, and was upgraded to natural gas in 1932. Since then it has been faithfully, though inefficiently, heating the home.

Founded in 1908, Atlas Heating opened its Oakland office in 1916, and operates today under the direction of the third and fourth generations of the same Tuck family who started the company. "As the oldest heating and ventilating company in the Bay Area, Atlas has been as much a part of San Francisco as the cable cars and the Golden Gate Bridge," said Robert Tuck. "Our company was

there helping to rebuild San Francisco after the 1906 earthquake." Indeed, Atlas' history is a veritable history of the furnace itself. In 1908 potbellied stoves or kitchen ranges heated most homes. Atlas founder, George Tuck, designed and manufactured wood and coal furnaces, establishing Atlas as the largest installer of "warm air" furnaces in the Bay Area.

Always an innovator, Tuck next developed the Atlas gas furnace for manufactured gas; he also invented the first integrated blower furnace and safety pilot light. With the advent of natural gas, the firm's all-steel furnace became an industry leader. Atlas's reach extended beyond the Bay Area with projects from Alaska to the Philippines, and from the Panama Canal to Saudi

Arabia. Thanks in part to Atlas Heating, San Francisco has the largest number of furnaces in the country from the mid-1930s to World War II. "Atlas Systems have been in Fort Mason, many University of California buildings, the Hopkins and," said Tuck, "and have included Jack London and Melvin Belli."

# YOUR WEEKEND GUIDE OPEN HOMES

## OAKLAND \*\*\*OPEN SUNDAY 2-4:30\*\*\*

- 6431 GWIN RD.**, Montclair. 3+bd/2.5bath. Elegant new view home! **\$1,150,000**  
Prudential CA Realty, K. Florence 339-9290
- 1426 GRANDVIEW DR.** Gorgeous, new 4+4 w/pano views! Media rm, office. Courtyd patios. Wells & Bennett, Mary Neuberger 531-7000 **\$995,000**
- 132 TAURUS AVE.** Montclair. 3+bd/3ba. Pao bay views from all rooms. **\$995,000**  
Fab mstr suite. Pacific Union, Sandi Klemmer/Dick Cohen 339-6460
- 6024 ASCOT DR.** Piedmont Pines, 4+3.5. Mature patina/young spirit. Pool. LaSalle Properties, D. C. Hodges 339-8900 **\$895,000**
- 81 SHERIDAN,** Rockridge. Fab almost nw 5+4+ trad'l. Pano 3-bridge **\$869,000**  
view. FR/play rm/office/loft. Garden. The GRUBB Co, Susanne Paul 339-0400
- 9068 BROADWAY TER.** Montclair. Luxury new 5+bd/3.5ba nw Med. **\$800,000**  
Incredible bay views! The GRUBB Company, John Karnay 339-0400
- 6180 MAZUELA,** Montclair. Dramatic contemp w/custom detailing. **\$789,000**  
Luxurious floor plan. Bay vws. Mstr w/deck. GRUBB Co, Melitta Beeson 339-0400
- 1865 MELVIN RD.** New Listing! Exquisite Spanish Med. 180 degree **\$775,000**  
view of 5 bridges! Montclair Better Homes Realty 339-4000
- 1000 LEO WAY,** Montclair. 4bd/3ba. Exquisitely built. On large **\$749,000**  
landscaped lot. Prudential CA Realty, Dana Eng 339-9290
- 6095 FAIRLANE,** New price! Spacious 5/4.5. New construction. Flex **\$749,000**  
floor plan. Gourmet kitchen. Yard. Coldwell Banker, Ruby Ng/Karen Lum 339-1174
- 894 LONGRIDGE RD.** Crocker, c.1928 Spanish Villa. 4/3 w/lovely **\$739,000**  
courtyd, private patio. Sun room. The GRUBB Co, Judy Cain 339-0400
- 14 CHANCELLOR PL.** Excellent new Med w/pano views! Deluxe kit, **\$735,000**  
mstr suite, FDR, patio, study. 4+3. Wells & Bennett, Peter Nicolopoulos 339-9780
- 321 CREIGHTON WAY.** Price reduced! Best vw in Town! New Listing! **\$709,000**  
Soaring ceiling, hwdws, 2 frpls. Wells & Bennett, Michael Childress 531-7000 X215
- 6775 ESTATES DR.** Montclair. 5bd/4ba w/pano bay views. Private. **\$699,000**  
On 1/2 acre. LaSalle Properties, Harry Kress 339-8900
- 6125 RUTLAND RD.** Fab new Spanish Med. 4bd/3 1/2 ba. Quality! **\$669,000**  
Prudential CA Realty 254-0440, Gerry Bakalian 253-5400
- 6350 CONTRA COSTA RD.** Upper Rockridge. Price reduced! 4bd/4b. **\$644,900**  
Owner relocating. LaSalle Properties, Carol Cohen 339-8900
- 120 SCENIC AVE.** Stately 3/2.5 trad'l. 2 dormer plus rooms. Move in **\$599,000**  
condition. Yd w/Koi pond. Wells & Bennett, Ellen Nicolopoulos 339-9780
- 1 DOWNEY,** Crocker Highlands Tudor. Private setting at end of **\$590,000**  
lane. Rich detail. 4bd/4.5ba. Coldwell Banker, Dell Orr 339-1174
- 11 BAY FOREST PL.** Best buy/great area! Nw 4/2.5 on cul-de-sac. Lg **\$589,000**  
kit, family rm. Level yd w/bay view. Wells & Bennett, Carrie Craig 531-7000 X244
- 2034 ASIOMAR DR.** Montclair. Classic architect designed 3/2 w/ **\$589,000**  
FDR, family room, state-of-art kitchen. The GRUBB Co, Karen Starr 339-0400
- 2817 CHELSEA DR.** Montclair. 4bd/3b. Nw construction. Open kit/fam **\$550,000**  
room w/frpl. Huge sep lower level. Pacific Union, Michelle Vasey 339-6460
- 9033 SKYLINE BL.** Montclair. 4bd/3ba spacious contemp w/vaulted **\$539,000**  
ceilings. Hwdws, lg EIK, fam room. Wooded vw. Pacific Union, Ann Nichols 339-6460
- 6725 ELVERTON DR.** Montclair. 3+bd, 2.5ba. Chef's kit w/adjacent **\$519,000**  
family rm. FDR w/cathedral ceiling, frpl. GRUBB Co, Kurt Buchholz 339-0400
- 7245 BUCKINGHAM BL.** Claremont Hills. 4/3 sunny contemporary w/ **\$519,000**  
bay views. Gourmet kit. 3 frpl. Family rm. Pacific Union, Sandi Klemmer 339-6460
- 1877 MELVIN RD.** Oakmore. 3+bd/3ba. **\$499,000**  
Coldwell Banker, Norm Robinson 339-1174
- 4747 PROCTOR AVE.** 4bd/2.5bath. Best price in Rockridge! **\$495,000**  
Prudential CA Realty, D. Otero 339-9290
- 14 SONIA ST.** Rockridge. 30's trad'l 2-story charmer. 3+3.5. Hwdws. **\$489,000**  
Sunny kit w/bkfst rm. Fam rm. Den. Decks. Garden. GRUBB Co, Jane Inch 339-0400
- 2768 DARNBY DR.** Piedmont Pines. 3bd/3.5ba elegant Art Deco on **\$479,000**  
verdant lot. LaSalle Properties, Tom Erwin 339-8900
- 5901 MAZUELA,** 5/3 w/fab view! New kitchen. Aupair. Yard. **\$475,000**  
LaSalle Properties, Carin Caroe 339-8900
- 5779 BALMORAL DR.** Hillcrest. 5bd/4.5bath sparkling home w/pool! **\$459,000**  
Prudential CA Realty 428-0900, Rita Harrington 898-9412
- 2549 STOCKBRIDGE.** Reduced! Spectacular view! 3/2 w/hwdw flrs. **\$449,000**  
Seller motivated. Montclair Better Homes Realty 339-4000

- 5646 BUENA VISTA,** Rockridge. 2+bdms, 2 baths **\$419,000**  
Coldwell Banker, Gaby Olander 486-1495 2-4
- 1285 ALVARADO,** Oakland/Berkeley. Fabulous! 4+4+3 1/2. Views. **\$410,000**  
Convenient location. Move in! Coldwell Banker, Marilyn Miller 925 253-4688 2-4
- 2017 CLEMENS RD.** Oakmore. 3bd/3ba. Elegant decorator perfect **\$399,000**  
trad'l. Spacious rms. 2 mstr suites. Garden. Pacific Union, Teri Carlisle 339-6460
- 6139 WOOD DR.** Montclair. 3bd/2b. Quiet wooded location nr Village. **\$389,000**  
FDR, EIK, rec room. Pacific Union, Wendy Gardner 339-6460
- 5906 COLBY ST.** New listing! Rockridge. Restored Victorian Duplex. **\$384,000**  
Great owner's unit. 2 story. 2bd/1b & remodeled 2/1 apartments. Lawton Assoc. 547-5970 1-5
- 1680 WOODHAVEN WAY,** Montclair. 4/2+ charming home. Private **\$371,000**  
garden setting. Mstr, frpl, hwdws, lg yd. Pacific Union, Nancy Chew 339-6460
- 1875 MANZANITA DR.** Montclair, sunny 3+2 contemp w/SF bay **\$369,000**  
views! Open floor plan. 2 plus rooms. Pacific Union, Dick Cohen 339-6460
- 1101 NORWOOD AVE.** Crocker, charming 3/2+ Colonial w/FDR, EIK. **\$369,000**  
Hwdws, lg rec room, 2-car garage. Pacific Union, Debi Fitzgerald 339-6460
- 4710 FAIR AVE.** Redwood Hts. 4bd/2ba. New listing! Fab 1900's **\$349,000**  
restored shingled farmhouse. 1/3 ac. Pacific Union, Dee & Joe Knowland 339-6460
- 5935 BALBOA DR.** Montclair. Woody, private, pristine. 3bd/2.5ba **\$349,000**  
contemporary. Separate office. LaSalle Properties, Mel Copland 339-8900
- 5020 CRYSTAL RIDGE CT.** Ridgemont. 3/2+. Spacious sunny trad'l. **\$348,000**  
Cul-de-sac. Level yd. FDR, frpl, mstr suite. Pacific Union, Jeffrey Himmel 339-6460
- 696 CLEVELAND,** Charming 4+2+ English Tudor. Formal LR & DR. **\$338,000**  
Lower level retreat/family rm. Wells & Bennett, Jini Kelley 531-7000 X247
- 5878 MORAGA,** Montclair. 2/2. Spacious. Huge private patio. Hwdw **\$335,000**  
floors. Fresh as a daisy! Prudential CA 845-0200, Camille Rogers 464-1013
- 5416 LAWTON AVE.** Rockridge. New listing! 1/2 block to College Ave. **\$325,000**  
2bd/1ba. Lg kit. FDR. FR w/frpl. Prudential Landmark, Bob Brunner 287-9560
- 37 CONRAD CT.** Montclair, 2bd/1ba nr Village. FDR, remodeled kit, **\$310,000**  
& many upgrades. Private setting. Pacific Union, Nancy Chew 339-6460
- 7245 SAYRE DR.** One Look Will Do! You Will See The Value **\$309,500**  
Right away in this Montclair 3bd/2ba Home Tucked Away From The Street. Offering Family Room off Kitchen, Private Front Yard, Back Patio, and All Appliances Included! Montclair Better Homes Realty 339-4000
- 5766 AYALA AVE.** Lower Rockridge. Great 2/2 w/remod kitchen & ba. **\$299,000**  
Legal 2nd unit up. Yard w/shed. Coldwell Banker, Darcy Diamantine 339-1174
- 6630 EVERGREEN,** Montclair. 3bd/2ba spacious contemporary. Frpl, **\$299,000**  
family room. Woody. Deck. LaSalle Properties, Mel Copland 339-8900
- 6022 COLTON BL.** Montclair. 3bd/2ba. Huge price reduction. **\$295,000**  
View. Super value. Prudential CA Realty, B. Randall 339-9290
- 4521 MONTGOMERY ST.** Reduced below comps! Lovely br shingle **\$289,500**  
nr Rockridge/Piedmont Av shops. Bay vw, EIK w/hwdw floor, mstr, huge deck. Wells & Bennett, Patsy Buhler 531-7000 X238
- 4001 LAGUNA AVE.** Remodeled 2+bd bungalow. Hwdws, custom ba. **\$289,000**  
Garage, lawn, patio. The GRUBB Company, Angela Wei Grubb 339-0400
- 55 CAMELLIA PLACE.** New listing! Light & bright 2/2 ranch style. **\$289,000**  
Bay view. Cul-de-sac. Coldwell Banker, Lynne Bantle 339-1174
- 4039 CANON,** Entertainer's paradise. Glenview, sunny & charming **\$276,900**  
3bd/1.5ba. Hwdw flrs. Level living. Montclair Better Homes Realty 339-4000 2-5
- 3718 RANDOLPH AVE.** Just listed! Spacious 3+2/2 in Glenview. Lg **\$269,500**  
country kit, FDR, hwdws, yd. Wells & Bennett, Don Dunning 482-2256
- 3397 JORDAN,** Redwood Heights. 3bd/2ba remodeled ranch. **\$265,000**  
Prudential CA Realty, Gene Boomer 339-9290
- 7 SERENO CIRCLE,** Redwood Hts. 2bd/2+ba. Beautiful bay view! **\$265,000**  
Newly painted. 2-car garage. Prudential CA RE 845-0211, Cynthia Boze 530-3303
- 4027 MIDVALE,** Upper Laurel. A-1 condition! 3/1 1/2. Sunfilled. **\$259,000**  
Bay view & wonderful yard. Montclair Better Homes Realty 339-4000
- 3615 WOODRUFF AVE.** Glenview. New listing. 3/2. Private patio & **\$259,000**  
garden. FDR. LaSalle Properties, Hal Castle 339-8900
- 2892 CARMEL,** Incredible 3bd/2ba home. Mstr suite. Garage. **\$249,000**  
Prudential CA Realty 845-0211, Miriam Wilson 898-9411
- 805 PALOMA,** 2bd/1ba captivating cottage. **\$239,500**  
Prudential CA Realty, Gene Boomer 339-9290

- 135 IRONWOOD,** Oakland Hills, Sequoyah Hts best! 3/2+ townhse **\$238,000**  
end of cul-de-sac. New paint/carpet. Lg yd. Pacific Union, Robyn Mohr 339-6460
- 3825 LAUREL,** 1st open! Charming 2bd/1+ba. Laurel district. Lg plus **\$228,000**  
rooms. Sunny deck and yd. Wells & Bennett, Nancy Novick 482-2392
- 4083 LINCOLN AVE.** Lincoln Hts. 2bd/1+ba. Well-maintained. Bay **\$212,000**  
view. Plus room, att'd garage. Deep lot. Pacific Union, Diane Earl McCar 339-6460
- 4411 PAMPAS AVE.** 2bdrm, 1+ bath. Wonderful well cared for home! **\$210,000**  
Prudential CA Realty, Bill Boze 339-9290
- 3827 ELSTON AVE.** Fixer In Progress. Grt opportunity in Glenview. **\$210,000**  
2+bd main level. Basement for expansion. Templeton, Gini Erick 652-2131
- 5733 FLEMING AVE.** Maxwell Park. Spacious 4/2. FDR, brfst nook **\$210,000**  
w/blt-ins. Indoor spa. Prudential CA 834-2010, Sandi Porter 669-2766
- 2424 MONTEREY BL.** Oakmore. 1+1+ spacious cottage and det'd **\$208,000**  
studio w/bath. LaSalle Properties, Steven Biasatti 339-8900
- 3948 FRUITVALE AVE.** Charming 2bd/1ba bungalow. Private setting. **\$199,000**  
Skylites, new deck for entertaining. Pacific Union, Tom Anthony 339-6460
- 2884 CARMEL,** Restored 2bdrm cottage on quiet lot. Garage. **\$190,000**  
Prudential CA Realty 845-0211, Miriam Wilson 898-9411
- 2707 KINGSLAND AVE.** Maxwell Park. 3bd/2ba total remodel **\$189,000**  
Great yard! Prudential CA Realty, Ed Marshall 339-9290
- 4807 FAIR AVE.** Laurel district. 2/1 Cape Cod starter. Hwdws, frpl, **\$172,000**  
and more! LaSalle Properties, Jan Neff 339-8900
- 2222 9TH AVE.** Home & Income. 3bd, double garage. New foundation/ **\$168,000**  
roof/gutters. PLUS 2story cottage in lush gardens! Hoke RE 536-0536 2-5
- 2845 MADERA,** 1st open! Maxwell park. Light & spacious 2/1. FDR. **\$160,000**  
huge kitchen, private yd, fireplace, basement. Hoke RE 536-0536 2-5
- 2901 MADELINE,** Upper Laurel. 2bd/2ba. Add your own personal **\$159,000**  
touch to this cozy spacious starter. Montclair Better Homes Realty 339-4000
- 5218 CAMDEN,** 1st open! Bright cheerful 2+bd/1+ba. Vws of South **\$159,000**  
bay. Updtd kit, decks, workshop. Wells & Bennett, Heidi Tuggle 531-4534
- 1726 19TH AVE.** 3+bd/2ba Victorian w/view. New roof. **\$153,000**  
Prudential CA Realty, C. Shane 339-9290
- 3240 NICOL AVE.** Lower Laurel. Cute 2/1 creekside cottage. Dbl kit **\$112,000**  
FDR. Frpl. Spacious kitchen. Prudential CA Realty, Debbi Rizzetto 834-2010
- 3791 LATIMER PLACE,** 4bd/1ba. Too cute for words! **\$112,000**  
Prudential CA Realty, D. Otero 339-9290
- 3374 64TH AVE.** Bright & airy 2/1. Private patio. Huge mstr bdrm. **\$112,000**  
Great starter home. Prudential CA Realty 834-2010, Jakk Mims 888-2049
- 70 YOSEMITE #107,** Perfect Pied-a-Terre nr Piedmont Ave. **\$84,000**  
1bd/1ba condo. Montclair Better Homes Realty 339-8400
- 10401 SHAW AVE.** Clean 2/1.5 townhome w/newer appliances & cpt. **\$83,000**  
Prudential CA Realty 834-2010, Jakk Mims 888-2049
- 398 ADAMS #203,** Adams Point. 1bd/1ba beautiful bright unit w/ **\$83,000**  
walk-in closet & huge kitchen. Prudential CA Realty 337-8670, James Blue 898-9411
- 551 JEAN ST #206,** 1bd/1ba great condo. Great location. **\$71,000**  
Prudential CA Realty, P. Conrad 339-9290

## ALBANY \*\*\*OPEN SUNDAY\*\*\*

- 830 HILLSIDE,** Stunning remodel w/panoramic views! 4bd/3b. **\$498,000**  
Prudential CA Realty 428-0900, Mary Hanna 644-5432 2-4:30
- 520 TALBOT,** 3/2. Carefree living. 8 yrs young! Fantastic kitchen. **\$425,500**  
fam rm, bay windows, 1828sf. Beautifully Indscpd! 2-car garage. 799-9466
- 836 SANTA FE,** 4bdrm, 2bath **\$425,000**  
Coldwell Banker, Diane Verducci 486-1495 2-4
- 4613 JACKSON,** 2bd/2ba. Live among oaks & Berkeley Hills vistas! **\$428,000**  
Special townhse w/frpl, decks, privacy. Prudential CA, Chris Kaffitz 644-5240 2-4
- 1013 KEY ROUTE,** 2 bedrooms, 1 bath **\$328,000**  
Coldwell Banker, Mamoud Moktari 486-1495 2-4
- 913 POLK,** Adorable 2bd/1ba starter w/Art Deco kitchen. Frpl in LR. **\$189,000**  
Hwdws, deck, and more! Red Oak Realty 527-3387 X105 2-4
- 948 MADISON,** Price Reduced! Sunny 2/1 close to transp & shops. **\$189,000**  
Lots of potential - add12 bonus rms & 1/4 ba. Nds TLC. Great starter home! Cosmos Realty 526-6116 2-4

Advertise in the Open Home Guide!  
The Montclarion, The Piedmonter, The Berkeley Voice, The Journal  
CALL 568-7233 or FAX 568-7322  
2 Lines / 4 Newspapers / \$23.00  
Deadline: NOON on Wednesday!







## EVENTS

The Events Calendar does not accept for-profit listings. Announcements for these events can be made in our classified section by calling 339-8777. Listings are made on a space available basis.

The Building Education Center (BEC), 812 Page St., Berkeley, is the place to plan your dream home or to start turning your home into a dream. On Sat., Aug. 15 the center presents **Kitchen Design** with kitchen and bath designer Beverly Wilson and **A Roofing Primer** with roofer Vincent Corbett, Jr. (se habla Español). On Sun., Aug. 16 join architect Mimi Malayana for her **Landscape Design** seminar. Manufacturers rep Alan Lynn will be on hand for a **Steel Framing** on Wed., Aug. 19. Call the BEC at 525-7610 for more information.

The Alameda County Waste Management Authority offers free home composting workshops at the Oakland Garden, Lakeside Park, 666 Bellevue Ave. (off Grand Ave.), Oakland. The **Basic Composting Workshop** is scheduled for Sat., Aug. 15, from 10 a.m. to noon. This hands-on class teaches participants how to compost their yard and kitchen

waste. Learn to transform trash into free, nutritious fertilizer. Whether you want to learn a simple way to reduce garbage or want to become a compost expert, this workshop is for you. For more information please call 444-SOIL.

Discover Oakland's changing skyline, landmarks, churches and high-rises on one of the **Free Guided Walking Tours** sponsored by the City's Community and Economic Development Agency. On Sat., Aug. 15 at 10 a.m., tour the **Downtown Historic District**. Join us at 10 a.m., Wed., Aug. 19 in front of to tour **Oakland's Churches and Temples**. Call 238-3234 for more information about these and other free tours.

Merritt College is offering you the opportunity to get into the real estate market. The college offers an **AA degree in real estate** as well as a certificate in real estate. The upcoming fall semester begins Thurs., Aug. 20. Courses include Real Estate Principles, Real Estate Finance, Real Estate Appraisal, and Property Management. Courses may be taken concurrently and cost only \$39 each. For registration information call 436-2409.

The Alameda County Waste Management Authority offers free home composting workshops at the Oakland Garden, Lakeside Park, 666 Bellevue Ave. (off Grand Ave.), Oakland. The **Basic Composting Workshop** is scheduled for Sat., Aug. 29, from 10 a.m. to noon. This hands-on class teaches participants how to compost their yard and kitchen waste. Learn to transform trash into free, nutritious fertilizer. Whether you want to learn a simple way to reduce garbage or want to become a compost expert, this workshop is for you. For more information please call 444-SOIL.

Willie Foster of Prudential California Realty and Nichole Donn of US Financial Mortgage Corp. have teamed up with a local title company to present a **Free Home Sellers Seminar and Workshop** from 6 to 8 p.m., Fri., Sept. 4 at 3575 San Pablo Dam Road in El Sobrante. The market is hot with many prospective buyers. If you are considering selling, now is the time to learn the particulars. Seating is limited, and reservations are required. RSVP at 286-7644.

Oakland's One-Stop Capital Shop (OSCS), 519 17th St. in Oakland, provides a series of free and low-cost small-business developmental workshops available to the public on an ongoing basis. On Wed., Aug. 18 OSCS presents the free workshop **Financing Your Small Business: A Lenders' Roundtable**. Come meet experienced business financing professionals and direct lenders and get the answers to the tough questions you have about business financing. On Thurs., Aug. 19 learn about **Attorneys How to Pick 'Em, How to Pay 'Em**. Business attorney Michele Hagan of Trial Ready will give you practical information to help you choose the right attorney. Other classes include Goal Setting, Credit CPR, Legal Aspects of Small Business, Marketing and Advertising, and Understanding Business Statements. Call 273-6000 to reserve space or to receive information about other seminars.

Consumer Credit Counseling Service, a nonprofit community service organization in Oakland has a series of free workshops.

Registration is mandatory. For more information call (800) 501-SAVE.

Join University of California pathologist Dr. Robert Raabe from 9 a.m. to noon the first Sat. of every month for a free **Sick Plant Clinic** at the UC Botanical Gardens, 200 Centennial Dr. in Berkeley. Drop in with a piece of a sick or a dying plant and Dr. Raabe will diagnose the problem. Call 643-2755 or garden@uclink4.berkeley.edu for more information.

Russell Doi of the Mortgage Network hosts free **First Time Homebuyer Seminar** on an ongoing basis. Learn about the many first-time homebuyer programs available today. Find out just how much home you can afford to buy. Receive a free booklet that will help you prepare for the biggest investment you may ever make. Call 526-6554 to make reservations.

The Orchid Society of California meets at 7:30 p.m. on the third Monday of each month at the Lake Merritt Garden Center, 666 Bellevue Ave., Oakland.

Learn about orchids and their care. Purchase orchids for the members' plant sale at the meeting. Orchids will share their knowledge and provide plants for a raffish camaraderie and learn the beautiful and lush world of orchids. Call for more information.

The Golden Gate Bidium Society meets p.m. on the fourth Monday at the Lake Merritt Garden Center, 666 Bellevue Ave., Oakland. A plant sale is held before the meeting giving you the opportunity to chase quality cymbidiums. These meetings feature growers from around the state and their slides and videos for growing cymbidiums. This meeting and learning to grow and bloom these plants. Call 531-1210 for information.

For inclusion in *Home*, contact Denny Real Estate Editor, Hills Publications, 5707 Redwood Blvd., Suite 94619, Phone: 339-4047, Fax: 4066. Information must be received one week prior to publication.




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SAN FRANCISCO**

We would like to express our ongoing appreciation to our East Bay clients and the real estate community for their buyer and seller referrals to our San Francisco office.




Our lovely Victorian office building is located in the heart of Cow Hollow - near Pacific Heights and the Marina District. We look forward to hearing from you!



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Manager/Realtor  
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(510) 287-9001 vm  
Jim has been serving the East Bay & SF for 15 years

**Prudential California Realty**  
**Prudential Real Estate**  
(formerly Mason-McDuffie)

**BY APPOINTMENT**



**1080 Clarendon Crescent, Oakland**  
A romantic English style home, located on a quiet street of the original interior charm has been lovingly maintained. Features include an elegant formal living room with moldings, formal dining room with barrel vaulted ceiling, three large bedrooms, one and one half bathrooms, sunroom overlooking the lovely garden. Offered by **John Karnay** (510) 339-0400 or (510) 832-5666. Information deemed reliable but not guaranteed.



**Prudential California Realty**

**Prudential Real Estate**

*the sign  
of the times*

◆ Indicates Homes Being Held Open Sunday

**OAKLAND / PIEDMONT**

**HOME WITH INCOME...\$725,000**  
9 units, penthouse, 2BD/2BA, views, great walk to Piedmont Ave. location. For private showing call.  
**John Cashman 845-0200, 644-5299**

**MAGNIFICENT CONTEMPORARY!...\$675,000**  
Cathedral ceilings & unobstructed views! Light & open spaces! Construction completed in Dec.  
**Karen Bevis 273-9046, 849-3711**

◆ **NEW MEDITERRANEAN!...\$669,000**  
Montclair, 6125 Rutland Rd. Sun 1-4:30. 4+BD/3.5BA, fab finishes, granite, cherry, iron, all crafted.  
**Gerry Bakalian 925-253-5400, 925-254-0440**

**UPPER ROCKRIDGE...\$649,000**  
Bay view home w/ roof top patio. 5BD/3.5BA on .25 acre w/ level area for garden, 2+ fireplace.  
**Michele Kempkes/Candy Benny 428-0900**

**IMMEDIATE AVAILABILITY...\$559,000**  
Piedmont 3+BD/3 full baths, central location, kitchen & rumpus open to decks & garden.  
**Caroline Peters 547-1722, 428-0900**

**STYLISH CUSTOM RANCH...\$525,000**  
3BD/2+BA, family room & office. Deck, custom play area & play house. Drive up to back door.  
**Rose Jellison 428-0900**

◆ **COUNTRY-CLUB LIVING...\$459,000**  
Oakland Hillcrest. 5779 Balmoral. Sun 2-4:30. 5BD/4.5BA. Lots of house! With pool/patio/cabana, updated kitchen.  
**Rita Harrington 898-9412, 428-0900**

**LARGE PATIO...\$335,000**  
Hardwood flrs, split level bungalow. 2BD/2BA. Spacious and fresh. Piedmont side of Mountclair.  
**Camille Rogers 464-1013, 845-0200**

**ADAMS POINT COTTAGE...\$217,000**  
Cozy 2BD/1BA, large liv w/ frpl, formal dining, large eat in kitchen, tile counter, updated cabs, basement w/ 1-car, corner lot.  
**Rhonda Drakeford 273-9247**

**OAK KNOLL CHARMER...\$189,900**  
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## Mercedes-Benz' impressive new 'topless' lineup

By Arnold Wechter  
North American Auto  
Writers Syndicate

SEATTLE, Wash.— Mercedes-Benz demonstrated why its tops are tops with a pop-down press introduction of its fleet. The "Topless" event showcased three models, the SLK Roadster, the new CLK Cabriolet and the Legendary SL Roadster, in a drive which twisted through the Pacific Northwest's back roads.

The big news was the arrival this fall of the cabriolet, an automobile which expands Mercedes-Benz' CLK lineup. A V-8-powered CLK 430 supercoupe is also coming. Like its coupe siblings, the cabriolet offers a combination of beautiful design, excellent performance and expected luxury of a Mercedes-Benz.

Mercedes-Benz answered the prayers of sports car enthusiasts by offering the CLK with a new five-speed manual transmission and an optional Sport Package.

We loved the SLK, the only production car in the

world with an automatic retractable hardtop, but the little beauty takes on a new dimension with the stick shift. The hardtop turns the SLK from a coupe to a convertible in 30 seconds.

Mercedes-Benz expects 20 percent of SLK buyers will go for the manual transmission with the remainder ponying up an additional \$900 for the optional driver-adaptive automatic. Base price of the SLK is \$40,000. Unique cabriolet

The CLK Cabriolet, which has a price tag of \$47,200, offers a three-layer insulated power top, standard full-range traction control and a host of safety and luxury features. It is powered by a new-generation 215-horsepower V-6 engine, a driver-adaptive five-speed automatic transmission.

The body of the Cabriolet is unique from the A-pillars back, despite sharing much of its basic structure with the coupe. Even without a fixed roof, the Cabriolet offers good body rigidity thanks to the cross members in the

See TOPLESS on page 2



Already proven as a decathlete among roadsters, the Mercedes-Benz SLK 320 gets even sharper reflexes when equipped with the new-for-1999 Sports Package. The SLK is priced at 43,990 with the new package.

## Seniors: assess needs before buying

### Drive She Said

By Denise McCluggage

Of all the sexy, exotic cars I've driven, I was astounded when my mother proclaimed a Colt Vista I once owned as "the best car you ever had."

Over the years she had ridden in my MG, my Jaguar, my Alfa Romeo, my Lancia, my Porsche, my Ferrari and assorted others. What was it about the Colt Vista (which is best described as a tall station wagon) that prompted her to judge it "best?"

When she made the pronouncement we were dri-

ving through Yosemite on her 87th birthday on the way to Mono Lake, Lake Powell, the Navajo reservation, and Santa Fe. She was a seasoned motoring tourist having also driven with me to Moscow and through the rest of Europe in various cars, including a Triumph TR3.

I began to understand as I watched her get in and out

of the Colt Vista. All she had to do to embark was turn, sit and swing her legs in. The sill was low, the seat high, the door had a wide opening. It offered support as she turned to get out.

(She rarely waited for me to dash around to

See SENIORS on page 2

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## Topless

Continued from page one

in the floor being reinforced. Its A-pillars and windshield frame are specially designed to increase protection in the event of a rollover.

Added protection comes from the rollover safety technology with the SL coupe/roadsters and the previous E320 Cabriolet. This is a standard integrated rollbar system that deploys in three-tenths of a second if sensors detect a possible detect a possible rollover.

Like all 1999 Mercedes-Benz models, the CLK feature Brake Assist, a system that can reduce stopping distance in emergencies. Brake Assist detects a "panic" stop by detecting how quickly the brake pedal is applied and then, applies full braking force faster than a driver could. Does it work? We tried it on the Cabriolet and did it stop quickly! An amazing new safety feature!

### And now the SL

Significant performance, luxury and appearance enhancements are featured on the famed SL coupe/

roadster. First introduced 10 years ago, the coupe/roadsters remain the sales leaders in their segment, despite the arrival of new competitors. The SL has experience sales gains for two consecutive years, and 1997 proved a record year for the current generation models.

The SL500 has a manufacturer's suggested retail price (MSRP) of \$81,100 and the limited-production V-12-powered SL60 at an MSRP of \$126,900.

For '99, the SL500 gets a new-generation 5.0-liter V-8 which provides improved performance over the previous 5.0-liter V-8.

Thanks to new SLK-style side mirrors, along with body-color door handles and side molding, new taillights and a new rear valance panel and tailpipe design, the SL appears sleeker and not showing its age at all.

Both models offer a new generation radio/cassette head unit that employs fiber-optic technology and integrates the controls for the portable cellular phone.

### Feeling great

How does it feel to drive three of the great raptos

over some of the most beautiful roads in America? Great, each has a unique feel and we expect appeal to a different audience.

With the manual transmission, the SLK becomes the sports car that can play with anybody in its class. Its handling is superb, the 4-cylinder supercharged engine is a blast and the retractable hardtop is a modern wonder.

The CLK Cabriolet is sporty, but is not a true sports car. This is not a knock. It is a car for the driver that not only wants a powerful car, but one that offers a luxury ride as well.

And the SL is impressive. Rock solid, as are the other two models, it befits the buyer who wants the utmost. It is a great car, but if we had our choice this moment, the SLK would be ours. Others might opt for the CLK; a fortunate few will be the proud owners of the SL.

It was a great experience driving these three topless cars. The only bad experience comes when you have to explain to your wife why your pate and face is sunburned when you supposedly were hard at work behind a computer.



Mercedes-Benz ups the ante in the roadster category for the 1999 by giving its SL 500 even more performance and more luxury than before. A new generation twin-spark/three-valve 5.0-liter V-8 replaces the previous V-8 of the same displacement. The new 302-horsepower V-8 produces 188 lbs.-ft. of peak torque. The 1999 SL 500 carries a suggested price tag of \$81,800.

## A tour around the industry

### Spare Parts

**SUZUKI SIDEKICK:** With its aggressive performance and distinctive styling, the Sidekick is designed with an off-road inspired suspension, and part-time four-wheel drive.

The Sidekick's ladder chassis forms the backbone of the vehicle. Made of high-tensile strength steel, the frame rails are "boxed" meaning the rail is a closed rectangle, with four sides for extra strength.

The chassis features seven ladder-type crossmembers to give support and resist the twisting motions that come from rough roads.

**RED LIGHT RUNNING:** Drivers who run red lights are responsible for an estimated 260,000 crashes each year. About 750 of these are fatal, and the number is rising, according to the Insurance Institute for Highway Safety.

On a national basis, fatal crashes at traffic signals increased 19 percent between 1992 and 1996. In these accidents, violators statistically are younger than 30 and are driving with a suspended, revoked or invalid license.

**30 YEARS AGO:** According to the Chronicle of the American Automobile, in

1968, mandated safety features included front shoulder harnesses, rear lap belts, side marker lights, non-reflective windshields and padded interiors.

**TOKYO, Japan—**Latin America is the latest expansion target by Toyota Motor Company. The Japanese auto maker is planning to open a new factory in Argentina or Brazil, and double production to 40,000 at its factory in Zdrate, Argentina, by 2000.

The company made the announcement last week and is also studying of opening a factory to produce small vehicles to sell in Latin America. Toyota's subsidiaries in Argentina and Brazil are competing for the new factory, said the president of the company's Argentine subsidiary, Tsumeo Arima.

**TOKYO, Japan—**Nissan Motor Co., and Mitsubishi Motors Corp., the two troubled giants of Japan's auto industry, reported that huge losses on overseas operations and weak sales at home have pushed them deep in the red for the past fiscal year that ended on March 31.

Mitsubishi blamed a large part of its troubles on a \$311 currency loss on Thailand

operation for the consolidated net loss of \$77.1 million vs. a profit of \$87.8 million the previous fiscal year.

Nissan reported a loss of more than \$680 million on North American auto sales and reported a net loss of \$106 million after profit of \$88.5 million a year earlier. Nissan has reported losses five out of the past six years.

Analysts were not impressed by forecasts for the current year given by Nissan and Mitsubishi. One analyst said the forecasts are just based on hopes. A new car that will be sold in Europe will be developed and produced by General Motors and Suzuki.

Plans call for the new car to be built starting in the 2000 at GM's Gliwice, Poland, plant and at Suzuki plant in Esztergom, Hungary.

The car will move GM into a new segment in Europe, will compete with such city cars as Ford's Ka and Renault Twingo. Currently the Opel Corsa is GM's smallest European car.

It is 4.7 inches larger than the 145-inch Ka. GM's new small ECOTEC engines in two configurations—a three-cylinder and a 1.2-liter four-cylinder will be used in the new car.

## Seniors

Continued from page one

help.) Swing, turn, pull to standing. It was a procedure devoid of arduous prepositions: no getting down into, no getting up out of.

Now as I struggle to extricate myself from a ground-hugging sports car I appreciate the Colt Vista. And I think again that seniors should shop around for a vehicle that fits their physical changes and not simply buy what they've always had. There are no more Colt Vistas, but there are vehicles with similar attributes that the old folks might consider. Here are some suggestions.

### Go smaller

This is bound to be an unpopular notion to old-timers who have always reveled in the luxury, soft ride and spaciousness of their road yachts. But as you age you shrink; why shouldn't your car? A smaller car is easier to see out of, easier to park, and even easier to get in and out of. Nor are the doors as big and heavy.

When you look out over the hood, if you feel like Columbus straining to note the curvature of the earth, the car is too big for you. If you have to raise your chin to see over the steering wheel, the car is too big for you. Try

something a size down. Luxury and comfort are no longer limited to large cars. You might actually realize that a little less wallow in the ride gives you better control over bumps and in turns. Get a four-door—it's easier to access the back seat—and be sure to check the lift-over height of the trunk sill.

### Try an SUV

Many makers have reduced the step-up height while not diminishing the road clearance. Besides step-up height isn't all to consider.

An overlooked dimension in judging the ease of entry and exit for older people is the space between sill height and the roofline. It is hard for less flexible bodies to raise a leg to step over the sill while ducking to clear the roof. SUVs have tall roofs.

Some SUVs are every bit as posh as sedans. Most have the same car options seniors will find useful: tilting and telescoping steering wheels, heated seats, electric adjustments (with a seat elevating feature) and automatic transmissions. SUVs have other features desirable for older drivers such as high, upright seating making for good outward views. The rearview mirrors are over-large, important to those whose necks are less flexible.

### Consider a minivan

As with SUVs, larger

## Seniors should shop for a vehicle that fits physical changes; not simply buy what they've always had.

mirrors and better outward visibility than sedans are features of most minivans. Floor height is lower than SUVs. Flexibility of space, common to minivans, can be important to older drivers who might be consolidating from two vehicles to one.

Most minivans can be had with built-in child seats in the rear, a plus for visiting grandchildren, and most minivans now have dual sliding doors.

In some models you can have power sliding doors. This remote control makes loading a snap. You can, for instance, slide a wheelchair in behind the front seats.

Whatever you select, your choice will be better for having widened your shopping horizons.

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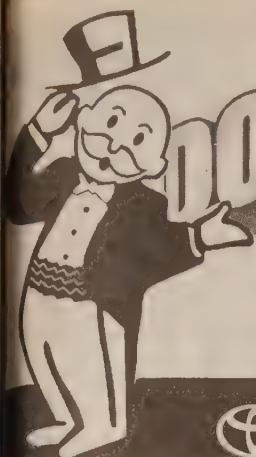
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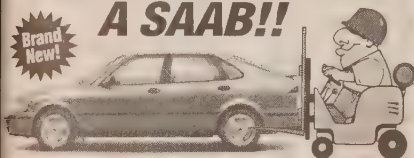
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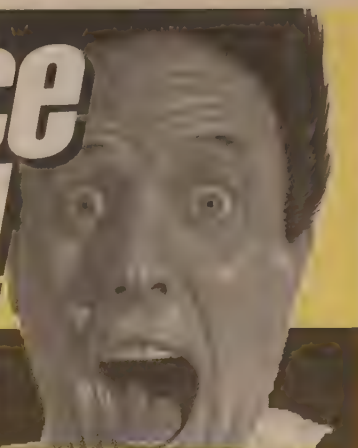
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# TLC for 1956 Cadillac means chrome restoration, red paint

## CLASSIC CLASSICS

By Vern Parker

Jerome Gross had a 1956 Buick Century, and although it was very nice, he decided it was not the car for him.

Almost 10 years ago he was thumbing through a Life magazine featuring pictures of cars of the 1950s. He stopped turning the pages when he saw a red 1956 Cadillac convertible on display. "That's the car," he thought. Excitedly, he told his wife, Joyce, about the thrilling discovery.

Mrs. Gross didn't quite share his enthusiasm about the 4,645-pound car that when new sold for a base price of \$4,766 (a little more than a dollar a pound). He recalled that his father had once owned a 1956 Cadillac Coupe de Ville with the trademark vent under the windshield.

Gross searched for more than two years for this elusive Cadillac model. Then in April 1993, he saw an ad for a 1955 Cadillac convertible. "Close enough," thought Gross. The owner described the car in detail. "I got those vibes," he explained, "I had to have it."

Gross drove his Buick out to the country to see the Cadillac. Upon inspection, it was a 1956 model in a stripped condition. Both bumpers and all the rest of the chrome were removed, Gross reports.

Additionally, the big, 365-cubic-inch V-8 wasn't producing the customary 285 horsepower. It wasn't producing even 1 horsepower because it wasn't running! Gross offered his functional Buick as a partial trade and threw some money into the pot and the Cadillac was his. He returned home in the Buick, and that evening the Cadillac was trucked to his home.

The 18-foot-plus-long Cadillac was unloaded from the truck and the Buick took its place as the truck rolled off into the night. Gross began to have second thoughts. All the chrome was sent off for replating, which

ended as a horror tale nobody wants to hear. After years of battle with the replater and several thousands of dollars, Gross finally

tends along the tops of the rear fenders to a point even with the front of the rear tire. Chrome across the top of the grille wraps around and over

wanted to get it as close as possible to the original. "With the exception of the body color, that is. For Gross there was only one choice, and that was red.

Power brakes were standard equipment on Cadillacs for the first time in 1956. Gross' car also features power seats, power steering, power antenna, and even power windows.

The trunk lid has an automatic pull down function. Red and white leather upholstery along with a red

dashboard pad and red carpeting come together to complement the car's red exterior.

When Gross bought the Cadillac, the car came with a perfectly serviceable black top.

"There was not a thing wrong with it," Gross concedes. But the top was replaced with a more attractive white one, covered — when lowered — by a white boot. Friends and family all con-



The 18-foot-plus-long Cadillac weighs in at 4,645 pounds. Brand new the car sold for a base price of \$4,766, which is just a bit more than a dollar a pound.

got most of his pieces returned.

When Gross eventually got all the chrome pieces together, the fun began. From the "Dagmar" front bumper to the "through the rear bumper" and exhaust tips, chrome is everywhere. The full horn ring is chrome, as are the nine hash marks on the "slipstream styling" bulges on the rear fenders.

A chrome strip starts atop each taillight lens and ex-

posed the front wheel wells to a point behind the door. That's where it turns and goes up to the top of the rear fender.

The one place chrome is expected is where it isn't — on the wheels. Gross has installed a set of 27-spoke gold anodized sabre wheels.

Stripping the car down to the bare essentials, Gross has determined his car probably left the factory wearing a coat of pale yellow paint. During the restoration, Gross said, "I

'My '56 Cadillac is like a big sleigh and I'm going to use it.'

JEROME GROSS

tributed to the restoration effort Gross said fully.

With all the power assists the big car is easy to drive, but caution must be exercised with the Hydramatic transmission. The gears are not in the same position as on modern cars. From the left, the gears are: Park-Neutral-Drive-Low-Reverse.

Now that the Cadillac all screwed back together again, the entire Gross family enjoys it. Gross takes pleasure in filling the cavernous car with family for some comfortable top-down driving. The 129-inch wheelbase erases even the smallest blemish from the road.

"My Cadillac's like a sled," Gross smiles, "and I'm going to use it."

If you have an antique of interest to "Classic Classics" readers, write to Vern Parker detailing its name (Please, no inquiries about selling or buying vehicles). His address: 2221 A Drive, Vienna, VA 22181.

## Auto Row cafe

Oakland auto dealer, Steve Simi, and Bay Area restaurant veteran, Stan Williams, have announced plans to develop an upscale cafe to be located at 27th Street and Broadway on Oakland's Auto Row.

Williams describes the new cafe as an Italian sandwich bar with lots of great coffee and a nice selection of beer and wine. The initial menu will feature gourmet-quality sandwiches, hearty salads,

signature soups and side dishes.

Prices will be modest, service will be counter-style and express take-out will be available. The cafe will have indoor and outdoor seating. Plans include the addition of a wood-burning pizza oven and a portable outdoor grill. To be known as Anselmo's, the cafe will operate daily from 7 a.m. The opening is scheduled for the fall of 1998.

## Lexus leads way in latest survey

### QUALITY SURVEY: J.D.

Power and Associates has completely redesigned its annual quality benchmark survey to give consumers a chance to more fully describe ownership problems. Lexus continued to lead the way in the new IQS2 survey.

Chrysler's Concorde debuted with best quality scores of any premium midsize car.

**CHEVY S-10:** The 1998 Chevy S-10 pickup offers one of the broadest arrays of models, package and suspension choices, as well as a revised front end appearance, chassis refinements and interior enhancements. A new grille, composite headlamps, a bumper and combined fascia, plus a new air dam and rub strips give the S-10 pickup a contemporary look. The Vortec 2200 four-cylinder engine is enhanced for reduced engine noise, better driveability and more low end torque.

**AUTO AFTERMARKET:** Gentex Corporation, the Michigan-based manufacturer of automatic-dimming

### Also a look at the Chevy S-10, news of automatic mirrors and child safety.

mirrors will market these electrochromic rearview mirrors directly to consumers through MITO Corp. of Indiana. The mirrors automatically darken to reduce glare from the headlamps of vehicles approaching from the rear. The brighter the glare, the darker the mirrors become.

**CHILD SAFETY:** Challenging its engineers to create an infant car seat that would exceed tough government standards, Kolcraft developed the Secura Infant Car Seat. The seat was tested by an independent laboratory at speeds 10 percent higher than the government safety standard.

By Arnold Wechter  
North American Auto  
Writers Syndicate

**CHICAGO**—If it looks like a BMW, performs like a BMW and handles like a BMW, it must be a BMW. That is the beauty of the new 323i and 328i models introduced to the press in steamy Chicago and its environs.

They look like Beamers, handle like Beamers and perform like Beamers — only better.

It takes a second look to discover the styling changes in the new model. They are subtle, but substantial and when

added up provide both a new and old look. They are wider, longer and more stable, offer improved handling and performance along with increased interior space — but there is no doubt that they are BMWs.

While essentially all new models, the two models retain the basic, successful concept of compact four-door sedans with an excellent combination of sportiness, practicality and pure driving pleasure.

Both new models are four-door sedans. A coupe is scheduled for the next model year with a new convertible scheduled in approximately two years.

We can attest to the pure driving pleasure of the new models. We got behind the wheel of the of the 323i on a short handling track and it did not disappoint.

The 328i was our car on a twisty, turning trip from nearby Arlington, Ill. to beautiful Lake Geneva in

Wisconsin.

It is a superb handling vehicle and I had only one minor complaint — my size 12 right foot had trouble squeezing by the brake pedal when I hit the accelerator.



With 170 horses propelled by a six-cylinder 2.5 liter engine the 1999 BMW 323i delivers pure driving pleasure and one more reason why BMW's 3-series is the keystone of this carmaker's success in the U.S. market.

The 3-Series is the keystone of BMW's success in the U.S. market and the Bavarian auto maker has been careful not to upset the loyal following of the model line.

Both the 323i and 328i have engines involved from the inline six-cylinder used in current models. The 323i gets a 2.5-liter version and the 328i has a 2.8-liter engine.

The engines share a new aluminum cylinder block with cast-iron cylinder linings plus new Double VANOS steplessly variable valve timing and exhaust valves.

They both featured increased horsepower. The 323i's engine is up two horsepower to 170, while the 328i now sports a 193 hp

powerplant, up three horses.

Torque ratings are unchanged, but there is significantly improved torque in the low to medium rpm range. The two models are available with either a five-

speed manual or a new five-

speed automatic transmission. The automatic has an adaptive ("learning") control,

along with a choice of Sport or Economy modes plus a modulated torque-converter engagement.

The manual unit has a new self-adjusting clutch for longer clutch life and more consistent operation. In our book, the

strength of all BMWs is in their handling — and the new 3-series does nothing to change our view. Like all BMWs, the new models are rear drive which provides better and sportier handling.

The stronger, more rigid body structure enhances handling and improves ride comfort. BMW's engineers

front/rear proportions. There is a new Cornering Brake Control for improved cornering stability.

The combination of already excellent brakes system into a superb system. The most noticeable appearance change are the optional four headlight and completely new and handsome look. BMW claims new headlamps are 30 percent more effective than those on the current model. A 1.5 inch in overall length adds to the sleek, graceful profile.

The kidney-shaped grille has been moved into the hood. The interior has been redone with a new instrument-panel design that resembles that in the new

Known as the new 3-series sedan, the new 3-series models continue to provide an excellent combination of sportiness combined with reliability and performance. BMW's new won't be disappointed.

Known as the new 3-series sedan, the new 3-series models continue to provide an excellent combination of sportiness combined with reliability and performance. BMW's new won't be disappointed.

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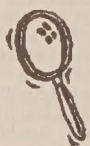
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## Smooth out those bumpy rides with periodic suspension tests

### OWNERS AUTO KNOW

By Don Chaikin

While some automotive problems require a great deal of skill and experience to diagnose, suspension problems generally are not among them. If your car or truck has lost the smooth, comfortable and controlled ride and predictable handling it used to have, there's something wrong with the springs or shock absorbers.

Before the condition deteriorates so much that you may actually lose control while making an emergency evasive maneuver, you should pinpoint and correct the trouble. In fact, consider giving the suspension a twice-a-year preventive inspection.

#### Do a walk-around

Start by walking around your vehicle, stopping at each corner and pushing down on the fender or bumper there. Let go, allowing the corner of the vehicle to bounce back. If any corner of the car bounces more than twice, the shock absorber at that corner is probably worn to the point of needing to be replaced.

Even if only one shock absorber fails the test, unless its mate on the other side of the car is

practically brand new, it too should be replaced along with the worn one. This will help ensure safe, predictable handling.

#### Get under the car

After the walk-around inspection, you must check beneath the vehicle. This means jacking up the car or truck and placing it on safety stands or driving it onto ramps. In either case, check the wheels that are still on the ground for added safety. Inspect one axle — or end of the vehicle — at a time.

Then repeat the process at the other axle. Wear goggles or other eye protection when working beneath the vehicle. The spring and shock absorber at each front, or each rear wheel, or at all four wheels may be integral in one unit, called a strut.

You may find struts at the front and separate springs and shock absorbers at the rear, and you may find coil springs or leaf springs. Regardless, the inspection process is essentially the same.

#### From end to end

Check the entire length of each shock absorber by sliding your gloved hand along it. Feel for dents, leaks, cracks or other physical damage. If necessary, use a flashlight or worklight to get a good view of any part of the shock that you can't reach. Any damage means the shock must be replaced.

Grasp the bottom and then the top of each shock ab-

sorber where it mounts to the vehicle and try to shake it. If the mounting bolt is loose, tighten it. If the mount itself is worn, or the rubber bushings damaged or missing, they must be replaced.

#### Check springs and rods

If the shock absorbers pass, check each spring. Whether the vehicle has coil or leaf springs, or both, each spring must be properly seated at both ends. Use a light to see a spring's upper mount. If a spring isn't correctly seated, you'll be able to tell; it'll look lopsided or crooked.

Check the spring itself for damage, deformation, cracks or other suspicious signs. A defective spring must be replaced. An improperly seated spring must be tended to immediately.

However, these are jobs best left to a qualified professional. Improperly handled springs can fly out of their mounts and cause serious injury or worse!

#### Don't neglect brushings

If springs and shock absorbers check out, inspect all of the various rubber bushings that the assorted links and rods attach to. If the bushings are worn, they allow unwanted movement of the suspension pieces, producing sloppy handling, rough ride and perhaps even clunks and bangs over rough roads.

Poke each bushing with an old screwdriver to be sure that the bushing's rubber is still pliable. If the rubber has

**Before conditions deteriorate so much that you lose control, pinpoint the trouble. Give the suspension a twice-a-year inspection.**

gotten very hard, stiff or brittle, it won't allow the suspension pieces to move properly as you drive down the road. The result will be a harsh ride, squeaks and moans as the vehicle is driven over uneven roads. Inspect the bushings that some parts slide back and forth in.

#### Squeak and stick

If these have gotten hard, they may squeak or the steering may stick as you drive. In some cases, you can treat an otherwise good rubber bushing with some silicone spray. This can restore some life and eliminate some squeaks.

Lastly, for owners of trucks or older vehicles, check for any grease fittings around the suspension. If your vehicle has them, that means the fitting should be greased regularly.

Either take the vehicle to a pro, or use a grease gun filled with the appropriate grease. Check your owner's manual.

## News you can use

**FOUNTAIN VALLEY, Calif.**—In an effort to make its owner body's life easier, Hyundai Motor America has announced new program terms for its 36 months of roadside assistance program.

The new program offers unlimited mileage instead of a mileage restrictions like many of its competitors. Towing has been expanded to any inoperable condition, including accidents.

Program cars, such as daily rental vehicles, will also be covered under the program when they are resold and reported according to program guidelines. For 1998 models in dealer inventory as well as those already sold, the coverage is retroactive. Consumers will be notified by mail of the new enhancements.

**NORCROSS, Ga.**—Approximately \$156 million will be invested by Saab Automobile AB at its car manufacturing plant in Trollhattan, Sweden, and at its transmission plant at nearby Gothenburg.

The investment is being made to increase productivity, boost capacity and raise product quality even higher.

In Trollhattan, Saab's world headquarters and main factory, the company is restructuring its manufacturing operations and adding new stamping lines to increase metal-pressing capacity.

The Gothenburg investment will lead to increased transmission production and the creation of 100 new jobs. Approximately 30 percent of Saab manual transmission production is delivered to GM, which is expected to take as much as 50 percent of production within two years.

**MONTVALE, N.J.**—Future all-wheel-drive E-Class Mercedes-Benz sedan and wagon models will use "4-MATIC" badges. The 4-MATIC is a simple all-wheel-drive system which uses "open" mechanical differentials at the front, center and rear of the vehicle.

The full-time system features advanced 4-wheel electronic traction control, vary torque distribution to individual wheels under slippery conditions. In three wheels lose traction, system can direct power to just one wheel — front or back, left or right — to keep the car moving.

The decision to add the badges is in response to customers who need clear visible proof of 4-wheel capability, for access to roads which are restricted to 4-wheel vehicles in winter weather.

Owners of early-1998 all-wheel-drive E-Class can get 4-MATIC badges installed without charge at their local Mercedes-Benz dealer.

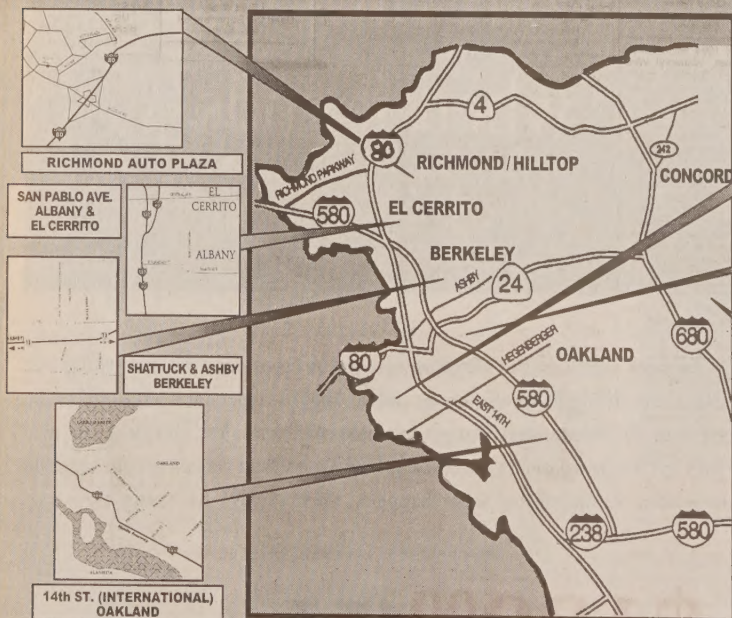
**CLEVELAND, Ohio**—\$17.5 million has been awarded by a federal jury in a lawsuit against Ford that claimed a 1988 Ford Bronco was unsafe and caused a crash that killed two people.

The families of Kathleen Clay, 18, and Christopher Strom, 20, were awarded \$1 million each by the U.S. District Court jury.

The pair, who owned the sport-utility vehicle, were riding in the back seat and died in the crash. William Slonsky, who was driving the vehicle and was injured, was awarded \$3.5 million.

The jury said it found the Bronco II's instability was a design defect and a major factor in the crash.

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ASK THE AUTO DOCTOR

Junior Damato

Dear Doctor: I own a 1995 Ford Aerostar with 56,000 miles. When I use the air conditioning, the ignition key gets very warm. The dealer said this is normal and not to worry about it. I have never had a problem where the ignition key gets hot. Should I be concerned?

Dear Ann: Yes, you should be concerned. The ignition switch contacts are heating up and that can lead to a fire. I did have a recall on some of its vehicles because of this problem.

Call the National Highway Traffic Safety Administration at (800) 424-9393 to register this problem. Your Aerostar should be under this recall, but if not, have the switch replaced and the harness connection where it plugs into the switch checked.

Dear Doctor: I had the air conditioner compressor replaced on my 1985 Buick LeSabre.

While the compressor was being placed, the shop converted the system over to the new refrigerant R134A. Some of my friends told me that I should use the a/c weekly for a few minutes during winter. Is this true? Yeng Dear Yeng: Converting old (freon) systems to the

ozone-friendly R134A refrigerant is simple and cost effective. You may notice 3 to 5 degrees increase on the actual cooling temperature coming out of the vents, but this is normal.

As for the use of the a/c during winter months, yes, you should turn it on weekly for five minutes or so. When the defroster is turned on in a lot of today's newer vehicles, the a/c compressor comes on. This is done to remove humidity from the interior.

Dear Doctor: I have had many air conditioning repairs made to my 1990 Ford Taurus. It has cost me a lot of money, and again this summer the freon has leaked out. What should I do? Edward

Dear Edward: I advise you to convert over to R134A. This is not expensive, nor is the refrigerant. Have the shop put half an ounce of fluorescent dye in the system, along with the proper amount of Easter oil. Drive the car for a couple of days, then go back to the shop so they can check the system for any leaks with a fluorescent light.

Dear Doctor: I own a 1987 Cadillac Fleetwood and a 1985 Pontiac Parisienne. Where can I purchase shocks that are soft like the originals that came with the cars? I have tried both Monroe and Gabriel. Both brands gave the cars a hard ride. John

Dear John: Today's gas shocks will give a firmer ride than the shocks of the late 80's. The only choice you have is an inexpensive off brand with a small piston size. If you check out a few parts stores you may be able to find old non-gas charged shocks.

I personally like the gas charged shocks. You may want to experiment with different tire air pressures to soften the ride, but do not go below the manufacturer's recommendation for air pressure.

Dear Doctor: I own a 1984 Toyota Camry with 160,000 miles. On rainy and humid days, it keeps cutting out for the first two or three miles of driving. To prevent it, I put the manual transmission in neutral and race up the engine. Once it cut out on a sunny afternoon when I slowed down to make a turn. It always restarts immediately. I have had a tune-up, but the problem still exists. Guy

Dear Guy: You have two problems. First, there's carbon buildup in the throttle body, the back side of the intake valves, and the combustion chambers. Second, you could have weakened ignition coils. Check the ignition system, as well as the cold start timer and coolant sensor.

Dear Doctor: I own a 1993 Jeep Grand Cherokee. The brake

rotors were recalled and replaced. Shortly after that, I had the pads replaced. Now every time I step on the brakes, there is a screeching sound. The mechanic said the replacement pads will make noise. The brakes never made noise until I had the pads replaced. He did say he could try resurfacing the new rotors. What should I do? Michael

Dear Michael: Go back to the shop that replaced the brake pads and insist on factory Jeep pads. Do not resurface the front rotors unless there is brake pulsation. I see this problem regularly on vehicles that have had inexpensive or poor quality pads installed, not to mention poor fit and missing anti-rattle clips.

Dear Doctor: I saw a television advertisement for automotive scratch remover that comes in a tube for under \$20, and is guaranteed. It looks too good to be true. Does it work? Meg

Dear Meg: I saw the same commercial. It is a product that removes surface scratches. The key word is "surface." A surface mark is a small mark that will come out with any wax or polish. Remember if you see something that looks too good to be true, it probably is.

Dear Doctor: I own a 1988 Toyota Celica GTS. The cruise

control does not operate in cold weather, and works most of the time in warm weather. Also, my brake light on the dash stays on all the time. What's the trouble? Walter

Dear Walter: There is a trouble-tree you must follow on the cruise control system which is listed in the Mitchell's System. The cruise control has built-in safety circuits.

If there is a problem in the system, it will not work. It could be a dirty connection, or a misadjusted brake safety switch. It will take time to go through all the tests. The brake light on the dash can be low brake fluid, a difference in hydraulic pressure from front to back, or even a faulty emergency brake light switch.

Dear Doctor: I own a 1970 Plymouth Road Runner with the 383-cid 335 horsepower, stock ignition system. There is moisture buildup in the distributor cap. I have to lift off the cap and dry it out. I would like to keep the stock ignition system. What should I do? Rich.

Dear Rich: You can use a performance aftermarket distributor cap, or drill a small vent hole in the top of the cap halfway between the coil post and any spark plug post. Use a piece of coarse foam to lightly cover the vent hole. You can buy a marine distributor cap; most come already vented.

I own a 1995 Ford Aerostar. When I use the air conditioning, the ignition key gets very warm. The dealer said this is normal and not to worry about it. Should I be concerned?

Dear Doctor: I own a 1997 Nissan Altima GXE with 23,000 miles on it. I received a pamphlet in the mail on purchasing extended warranties that cover over 900 critical components. The plans range from \$1,100 for 6 years/75,000 miles, to \$1,269 for 6 years/100,000 miles. Each covered visit will only cost me \$50. Should I buy the coverage? William

Dear William: No, the Altima has a good track record. I would never buy any warranty through the mail. If I were to buy an extended warranty, I would buy it from the dealer I bought the vehicle from. Always buy factory or name brand warranties.

Send questions to: Auto Doctor, 3 Court Circle, Lakeville, MA 02347

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